

theDIGEST

August 2026

Volume 44, Issue 2



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MARSHALLTOWN
AREA CHAMBER
OF COMMERCE

Workforce Wake-Up Caffeinated by: Scooter's Coffee

Join us for the Workforce Wake-Up event featuring a variety of Scooter's Coffee drinks and key-note presentation by Ali Payne with AP Consulting! Discover why purpose-driven organizations consistently outperform the competition. In this engaging presentation, you'll learn how leading with purpose strengthens employee engagement, attracts and retains top talent, and drives better business results. Ali will explore how evolving workforce expectations especially across generations have reshaped what employees and customers value most, and share practical tools to help uncover individual motivations and strengths. Whether you're a business owner, manager, or team leader, you'll leave with actionable strategies to build a more engaged, motivated, and high-performing organization.



Workforce Wake-Up Caffeinated by: Scooter's Coffee
Wednesday, August 26, 2026

Event Location: Iowa Valley Business & Community Solutions-Dejardin Hall
3702 S. Center Street, Marshalltown

8:30 AM Networking, 9:00 AM Program Begins

Cost: \$15/person

Register online: www.marshalltown.org/workforcewakeup

Cost includes a Scooter's Coffee drink. Check website for menu updates.



Marshalltown Area Chamber of Commerce
P.O. Box 1000
Marshalltown, IA 50158

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Thank you to our 2026-2027 Think Local First Sponsors!



Central Iowa Capital Advisors



Workforce Tours

The Marshalltown Area Chamber of Commerce offers guided tours around our community to showcase local industries and businesses, housing options, and places to eat as well as many unique and fun activities. When you go on a tour of Marshalltown with the Chamber, you get a customized experience with a professional tour guide who brings firsthand experience with enthusiasm and authenticity. You will get exclusive access to local businesses, and you will learn some of the history of our town, as well as current and future projects.

This is a chance to learn more about the place you thought you already knew everything about! Tours are typically offered Monday – Friday during business hours. If you are interested in setting up a time to tour Marshalltown, you can reach out to Kate at kbowermaster@marshalltown.org.

Chamber Chat

every Sunday morning

6:30 a.m. on 92.9 KDAO FM

7:30 a.m. on 1190 KDAO AM

Job Posting

Did you know that included with your membership you can post jobs to the Chamber website for free? Posting jobs with the Chamber is simple, email office@marshalltown.org for a template. Job postings are available for the public and members to view on our website, www.marshalltown.org under the Work in Marshalltown tab.

Chamber Bucks FAQ

How do I purchase Chamber Bucks?

Chamber Bucks can be purchased at the Marshalltown Area Chamber of Commerce office located at 34 W. Main Street.

Chamber Bucks come in \$5, \$10, and \$25 increments. We accept cash, check, or credit card for payment. Need to place a large order? You can pre-order Chamber Bucks by contacting the Chamber office (office@marshalltown.org or 641-753-6645).

Where can I use my Chamber Bucks?

Chamber Bucks can be used at most businesses or organizations that are a member of the Marshalltown Area Chamber of Commerce. In addition to redeeming Chamber Bucks at retail locations, you can use them to pay a utility bill or donate to a local charity/non-profit! Contact our office for an updated copy of the Chamber Bucks Redemption list.

How do I use my Chamber Bucks?

Chamber Bucks are treated like cash. Simply hand the Chamber Bucks over to the business or organization that you are redeeming them and that's it!

I am a Chamber member business/organization.

How do I accept Chamber Bucks?

All Marshalltown Area Chamber of Commerce members can accept Chamber Bucks just like they would cash/check.

1. If the payment is more than the amount of the bill, simply give the customer change.
2. Be sure to stamp or otherwise clearly endorse the back of the check so that your organization name is clearly visible.
3. Deposit Chamber Bucks checks along with other checks and cash in your normal bank deposit. The full amount of the Chamber Bucks check will be credited to your account.

It's that simple!

Don't see your question answered here? Contact the Chamber Office for more information.

(office@marshalltown.org or 641-753-6645)

Thank You Reinvesting Chamber Members

The reinvesting members printed in bold type marks those with memberships in increments of five years.

Abarrotes La Salud, Inc.	14	Marshalltown Company	67
Adland Engraving & Screen Print Co.	38	Martin Marietta	49
Alliant Energy	57	McCue & Associates LLC, an American Family Insurance agency	1
Arts + Culture Alliance	21	Mid-Iowa Community Action, Inc.	23
aSPArations Salon & Day Spa	13	Mid-Iowa Workshop, Inc (MIW)	42
Bowman & Miller, P.C.	62	Moore, McKibben, Goodman, & Lorenz	33
Brown Construction Services	1	Novaspect	66
Central Iowa Residential Services	45	Premier Real Estate	49
Chef King	14	Primary Health Care, Inc.	18
China Buffet	11	Rachel Palmer with Sweetbay Travel Concierge	3
Country Variety	6	RACOM Corporation	46
Edward Jones - Bruce Wirin	46	RE/MAX Precision	2
Electric Supply of Marshalltown	49	Remix Dance Studio	3
Feldman Financial Group	21	S & S Autobody & Frame	12
First Interstate Bank	63	Soul or System Photography	3
First Methodist Church	28	State Farm Insurance-Tyler Peschong	5
Git-N-Go Store	14	Taylor's Maid-Rite	66
Hy-Vee Food Store	63	Wandering Creek Golf Course	18
Invenergy LLC	1	Williams Plumbing	3
Kapaun & Brown, Inc.	52	Zeno's Pizza	64
Kenn's Transmission	42		
Landon-Landon & Associates	62		
Lowe's Flowers	49		
Lucy's Dive Bar	1		
Marshall County Abstract	42		
Marshalltown Aviation, Inc.	52		
Marshalltown Community School District	34		

**Chamber Bucks are great gifts and a perfect way to
THINK LOCAL FIRST!**

Purchase Chamber Bucks year round from the Chamber office (34 W. Main Street)

MARSHALLTOWN AREA CHAMBER OF COMMERCE



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Development Director

Brittany Sichra

Event & Tourism Coordinator

Jenna Dooley

Administrative Assistant

The Chamber office is located at 34 W. Main Street in downtown Marshalltown.

Please remit payment to:
P.O. Box 1000, Marshalltown

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Chamber Members Advertise Here!

Did you know that as a member of the Marshalltown Area Chamber of Commerce you are able to advertise in the Chamber Digest newsletter? This publication is direct mailed to our 900 Chamber contacts and is inserted into the Times-Republican newspaper for the public and our members to enjoy!

For more information on advertising in the
Chamber Digest contact Chamber Vice President

Sarah Smith.

641-753-6645

ssmith@marshalltown.org

If you have Marshalltown area news to brag about, submit it to The Digest via email to office@marshalltown.org or via mail to P.O. Box 1000, Marshalltown, IA 50158. Grand openings, management changes, employee promotions, moves, organization name changes, expansions, accomplishments, awards, and major developments all qualify. Space is limited, so please keep submissions to a maximum of six sentences. Photos should be sent in JPEG format. The editor reserves the right to determine what is included. All information in this section is supplied by Chamber member businesses and organizations; it is not an endorsement by the Chamber.



MARSHALLTOWN NEWS

(we just have to *brag a little*)

Why Marshalltown Cocktails & Mocktails

On July 9th we hosted the last of our Why Marshalltown summer series at Wayward Social for cocktails and mocktails! Thank you to our Workforce Program Sponsors: Emerson, Marshalltown Company, and Scooter's Coffee!



“Always here for you.”
#Marshalltown Strong

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Thank you to this incredible group of volunteers: our Chamber Ambassadors!

Each month, the following individuals give their own time to visit Chamber member businesses and organizations to say “thank you”.

We’d like to take this opportunity to thank them!

Sarah Bacehowski Doug Beals Cindy Brodin Amy Feisel Guadalupe Gomez
Pat Gulbranson Joe Hannam Andrea Jordan Jaymee Mann
Jenny Meling Dan Moellers Kris Naughton Michelle Roseburrough Mary Rund Gary Schaudt
Roger Schoell Andy Schwandt Sandy Short Brittany Titcomb Kevin Vaughn Tom Wahl



CHAMBER AMBASSADORS VISITS



On June 23rd the Chamber Ambassadors made a Courtesy Call visit to Opa Grill! Opa Grill is a Mediterranean restaurant with great home style cooking. The menu offerings vary from delicious traditional items like chicken souvlaki, pastitsio, and gyros to homemade pasta dishes, burgers, salads, and more!

Opa Grill
4 W. Boone Street, Marshalltown
Opa-grill.com
641-758-3322

Hours: Monday-Friday 11 AM to 8 PM
and Saturday 11 AM to 3 PM

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GREGG YOUNG

 MARSHALLTOWN



Last Call!! Leadership Marshalltown Applications are due July 31st!

Leadership Marshalltown is a 9-month course that introduces a leadership framework for individual development, organizational success, and community progress. Up to 30 individuals are selected to represent a cross section of the community and bring diverse strengths to the team.

Tuition for 2026/2027 is \$1,000 per person, which includes 90 contact hours, 10 days, all materials, and meals. Sponsorship by an employer or organization is encouraged but not required. Partial scholarships may be available for individuals who are not funded by an agency or business.

Questions? Contact Kate Bowermaster, Workforce Development Director, kbowermaster@marshalltown.org.

Complete the application to participate online. Application deadline is July 31, 2026. Opening retreat is September 17 & 18.

www.marshalltown.org/leadership-marshalltown

Chamber Bucks are great way to THINK LOCAL FIRST!

If you would like to schedule a visit with the Chamber Ambassadors contact Vice President Sarah Smith.
ssmith@marshalltown.org/641-753-6645



Central Iowa Capital Advisors



Gary Schaudt

25 S. Center Street
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To view images from past ribbon cuttings & courtesy calls visit our website at
www.marshalltown.org/ribbon-cuttings-courtesy-calls



**July 2026 Business After Hours
hosted by MEMBERS1st
Community Credit Union**



**June 2026 Business After Hours
hosted by Live on Stage-Marshalltown and
the Arts + Culture Alliance**



A message from the ISU Small Business Development Center:

Let's talk about the economy.

Have you noticed that navigating today's economy is like riding a roller coaster? What's a small business owner to do?? Instead of letting the roller coaster jostle us around through hills, valleys, twists, and turns, let's focus on our own little piece of the American Dream, and try not to let the global conversation overwhelm us.

First, let's get comfortable with our numbers. Some inputs to do business may be increasing while others are decreasing. No doubt some of the new costs will need to be passed on to customers. As we determine what that increase may need to look like, this is a great opportunity to take a hard look at the costs of goods and expenses. Has the business had an energy checkup lately? Perhaps the utility provider can offer some cost savings options to reduce usage and/or energy costs? Are there automatic subscriptions being pulled from your business account each month? Are these expenses necessary to the business? Or could the expenses be paused and restarted later? Is it time to move a technology upgrade off the back burner? While doing so is an added expense, it could be a strategic expense that allows the business to realize other benefits.

Next, let's continue to build deeper relationships with our customers. Patrons are doing business with our business because of the value our business brings to their lives and to the community at large. They are for us! How can we be for them? This is, also, a great time to dig deeper into the what, how and why people buy from us. What products or services are clients coming specifically to our business to secure? Should we be offering more of that item? Let's initiate a conversation with clients about goods or services we are anticipating offering in the future and get their input.

Finally, change something! Reorganize the store. Move out old stock that is taking up valuable space. Experiment with a new menu item. Consider offering discounted punch cards or customer check-ins. Economic swings come and go. When we find ourselves living within a peak or valley, returning to the foundational principles we exercised when we first opened the business is as important now as it was in the beginning.

ISU SBDC is here to work with you. Our services are without cost and confidential. How can we help? Let's get a conversation going. We can be reached through a click or a call. The fastest method to connect with us is to visit iowasbdc.org, select the request counseling button, complete the electronic form and choose Iowa State as your center of choice. Call us at 515-296-7828 or, ask a Chamber official how to reach us and they will point you in our direction.

Enjoy today-Sheri Benson, CBA, CGBP, ISU SBDC business counselor

Thank you to our Marshalltown RAGBRAI Sponsors!

Powering the ride. Supporting the experience.

Being an overnight host of RAGBRAI is truly a community effort and we couldn't do it without the generous support of our sponsors. Their commitment helps create an unforgettable overnight experience for thousands of riders and visitors while showcasing the best of the community.

From local businesses to community organizations and regional partners, every sponsor plays an important role in bringing our All Wheels Welcome vision to life.

Thank you to our sponsors for helping us roll out the red carpet for every rider!

'A' Side Sponsor - Presenting Sponsor: **Emerson**

'B' Side Sponsors: **JBS** and **NextEra Energy**

Featured Track Sponsors: **Alliant Energy** and **First Interstate Bank**

Bonus Track Sponsors: **Alkegen**, **Hy-Vee**, **Pinnacle Bank**, and **M. Gerovich & Sons**

Mixtape Sponsors: **Alerus**, **MARSHALLTOWN Company**, and **Mechdyne**

Supported in part by: **Lennox Industries**

E-billing reminder

The Chamber has switched to e-billing for membership dues, so remember to check your email for your dues billing (and check your spam/junk folder as well). For more information or questions on your Chamber membership billing, contact our office at office@marshalltown.org.

www.marshalltown.org Statistics

	May '26	Avg/Month	YTD Total
Unique Visitors	20,805	18,051	108,305
Number of Visits	38,429	33,860	203,162
Page Views	203,634	234,467	1,406,803
Hits	649,832	728,465	4,370,787

The Marshalltown Area Chamber of Commerce's website traffic is strong. The website includes information about the Chamber's departments: government affairs/advocacy, economic development, education and workforce, membership services, and quality of life and tourism.

August Happenings!

Once again, Marshalltown will become the epicenter of 16" softball from Friday, July 31st through Sunday, August 2nd. Teams from across the state will fill the 6th Street Softball Complex, competing to crown champions across three divisions (Major/A/B). The community is invited to come out and enjoy the competition.

The Meskwaki Powwow is celebrating its 110th annual powwow from Thursday, August 6th through Sunday, August 9th. The Meskwaki Powwow is the lone powwow in Iowa and is a great opportunity to celebrate Meskwaki culture. For all information on cost, location, etiquette, etc., go to meskwakipowwow.com

Meet in Marshalltown will be at the Iowa State Fair 3 times this year! For the first time in Iowa State Fair history, esports will be a part of the offering on Thursday, August 20th from 12:00 PM – 4 PM in the Maytag Building. Marshalltown Community College will be hosting Mario Kart Time Trials for fairgoers. It is free and open to all fairgoers to compete against friends, family, and other fairgoers. This is a come-and-go event throughout the time frame. We are again the co-sponsor for the Latino Celebration Night at the Iowa State Fair on Sunday, August 16th from 7-9 PM at the Susan Knapp Stage. The concert will feature the iconic La Sonora Dinamita. The concert is free for all fairgoers. Finally, Meet in Marshalltown will take over the Travel Iowa booth on Saturday, August 22nd from 4:00 PM – 8:00 PM. All information for the Iowa State Fair can be found at iowastatefair.org



July 31st - August 2nd 2026
Marshalltown, IA 50158
MAJOR/A/B STATE CHAMPIONS

Sign up for 'This Week in Marshalltown' weekly events newsletter

Don't miss out on upcoming community events! Sign up for the weekly event email newsletter "This Week in Marshalltown" and receive a listing of upcoming events via email each Monday. To sign up for the newsletter contact the Chamber office at office@marshalltown.org.

110TH MESKWAKI ANNUAL POWWOW

AUGUST 6-9, 2026

GRAND ENTRIES DAILY
AT 1 PM & 7 PM
MESKWAKI POWWOW GROUNDS
 168 BATTLEGROUND RD & E49
 TAMA, IA 52339

HEAD STAFF

MC: LARRY YAZZIE & SEAN KEAHNA, SR.
AD: DAVID "ODIE" OLD BEAR, JR.
HEAD DANCERS: ANNOUNCED DAILY
HOST DRUM: ANNOUNCED DAILY
SOUND: TBA

EVENTS

THURSDAY: CHILDREN'S DAY \$5 ADMISSION
FRIDAY: SENIOR CITIZEN'S DAY \$5 ADMISSION
SATURDAY: VETERAN'S DAY \$5 ADMISSION
SUNDAY: SPECIAL EVENT'S DAY

ADMISSION

ADULTS: \$15/DAY
CHILDREN (0-5): FREE
CHILDREN (6-12): \$10/DAY
WEEKEND PASS: \$25

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 WEBSITE!



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 MORE INFO TBA
 STAY TUNED!

MARSHALLTOWN MAIN EVENT

Construction in Phase 3 is in full swing, with crews actively making progress on the next section of the downtown reconstruction project. Work continues to move forward as planned, and we appreciate the community's patience and support as improvements take shape.

We are also excited to share that the Event Plaza, completed as part of Phase 2, is now officially open! This new gathering space is already serving as a vibrant community destination for events, entertainment, and downtown activities. We look forward to seeing residents and visitors enjoy this beautiful addition to downtown Marshalltown throughout the season.



Golf Outing Prize Donations Needed!

Help Us Make Our Chamber Ambassadors Golf Outing a Hole-in-One! We're looking for prize donations from our amazing local businesses to help make this year's golf outing even more fun for our participants.

Prize ideas include:

Golf-related items

Gift cards or gift baskets

Products or merchandise

Coupons or certificates

Promotional items featuring your business logo

...or anything else you'd like to donate!

Donating a prize is a great way to showcase your business while supporting one of the Chamber's favorite networking events. Every donation helps create a memorable experience for our golfers and puts your business in front of local professionals and community leaders.

If you'd like to donate a prize, contact Brittany Sichra, Chamber Event & Tourism Coordinator (bsichra@marshalltown.org)

Job Posting

Did you know that included with your membership you can post jobs to the Chamber website for free? Posting jobs with the Chamber is simple, email office@marshalltown.org for a template. Job postings are available for the public and members to view on our website, www.marshalltown.org under the Work in Marshalltown tab.

Save the Date!

Fall Ladies Night Out is November 5th

Chamber Members can sign up to participate by contacting Brittany Sichra, Chamber Event & Tourism Coordinator (bsichra@marshalltown.org). Ladies Night Out will take place at participating Chamber member businesses on Thursday, November 5th from 4-7 PM!

Listen to Chamber Chat every Sunday morning at 6:30 a.m. on 92.9 KDAO FM and 7:30 a.m. on 1190 KDAO AM



Economic Statistics

Employment – Marshall County - April	2026	2025
(Source: Iowa Workforce Development)		
Labor force	19,820	18,830
Unemployed	920	1,160
Percent unemployed	4.6	5.8
Total employment	18,890	19,990

Marshall County Construction - May	2026	2025
(Source: Marshalltown Building Department)		
Building permits	26	18
New Residential Construction	\$851,688	\$0
Residential Addition/Remodeling	\$157,218	\$215,176
New Commercial/Industrial Const.	\$0	\$0
Commercial/Industrial Remodeling	\$37,177,457	\$29,169

Housing Sales Data - May	2026	2025
(Source: Mid-Iowa Regional Board of Realtors)		
Single family home sales	39	40
Median sale price	\$169,900	\$188,950

Upcoming Chamber Events

August 4 - 7:30 - 9:00 AM

Caffeinated Conversations at
Guiding Star Marshalltown

August 18 - 4:00 - 6:00 PM

Business After Hours at **Mariscos El Capitan 2.0**

August 26 - 10:00 AM

Workforce Wake-Up Caffeinated by Scooter's Coffee
Register online at www.marshalltown.org/workforcewakeup

Chamber Bucks are available year-round and make great
gifts!

To order call or email
641-753-6645/office@marshalltown.org



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