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## MEMBER SPOTLIGHT



BDH Technology is a full-service IT/computer company with two locations in Iowa, Marshalltown and Cedar Rapids. The company has been in continuous operation for 18 years since its founding in 2003 in Marshalltown. Since the start of BDH Technology, they have developed a wide range of expertise in servicing businesses and organizations of all shapes and sizes. They have five knowledgeable employees ready to serve you and your business's needs. BDH Technology upholds the highest of standards for their work and services they provide. Over the course of 18 years, BDH Technology has developed a wide customer base and a reputation for quality and efficient work in Iowa as well as across the United States. BDH Technology has a combined total of 75+ years of IT technology experience and looks forward to continuing that tradition.

BDH Technology offers general IT service, sales and support. They have experience with troubleshooting a wide variety of hardware and software applications and provide services to simplify server, computer, and network maintenance tasks as well as provide 24/7 security and monitoring to critical infrastructure devices. Their primary focus is to provide managed IT services to help put businesses at ease in troubleshooting issues and provide top security and monitoring capabilities.

One thing very few people know about BDH Technology is that they work with every type of business/organization, and as such have developed vast troubleshooting capabilities for virtually every type of software available. They take pride in figuring out solutions to difficult issues.

BDH Technology owner, Chad Berg said, "The community of Marshalltown has definitely been one of the highlights of conducting business here. Everyone is friendly and helpful. Everyone has such a positive attitude about all of the great things going on in the community. We appreciate all of the support the Marshalltown Area Chamber of Commerce has provided to not only us, but to the community and other businesses. One of the first activities we did when we came to Marshalltown was joining the Chamber."





## Thank You Reinvesting Chamber Members

The reinvesting members printed in bold type marks those with memberships in increments of five years.

319 Decor & Design	1	Journey Church	23
Assistance League	4	Lowe's Flowers	44
Beck's Hybrid Seeds	1	Marshalltown Alarm Inc	8
Bickford of Marshalltown	24	Nikkel & Associates, Inc.	17
Concept by		Old Timer Tavern	9
Iowa Hearing Aid Center	13	ServiceMaster by Rice	2
Don Turbiville	6	State Street Trading Company	3
Fareway Stores, Inc.	57	Sub City	21
First United Methodist Church	23	Theisen's Home-Farm-Auto	21
Great Western Dining	6	Venture Management & Realty	18



Riverview Park in Marshalltown hosted the annual Disc Golf Palooza on June 6. The event welcomed 68 disc golfers from across the state on a beautiful day at the park.

## New Chamber Members

The following businesses have invested in the greater community by joining the Marshalltown Area Chamber of Commerce. Please support these businesses with your patronage.

### HouseMaster of Central Iowa

David Mossman, Owner/Inspector  
Melissa Mossman, Owner/Operations Manager  
2132 125th St., Liscomb  
515-329-4383  
Facebook.com/housemastercentraliowa  
Housemaster.com/centraliowa  
*Home Inspections. Done Right. Guaranteed.*

### Dave & Sally's Bar & Grill

Denny Gray, Owner  
207 E. Main St., Marshalltown  
Facebook.com/daveandsallys  
*The newest hot spot to meet up with friends and enjoy a nice cold drink and a bite to eat.*

## Chamber Chat - Sundays

6:30 a.m. on 99.5 KDAO FM

7:30 a.m. on 1190 KDAO AM

Need an employee? Looking for an employer?

Check out the Chamber's  
Marshalltown Job Postings  
at [www.marshalltown.org](http://www.marshalltown.org)



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## Staff:

**Andrew Potter**  
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**Sarah Marckres**  
Membership Director  
**Kristen Kopsa**  
Office Assistant

## Chamber 2021 Community Impact Award



Congratulations to Gayle and Vic Hellberg of **Hellberg's Jewelers** who were honored as our 2021 Community Impact Award recipients during the Chamber's Annual Meeting held in May. They both are active in the community and have been generous in helping out projects that have made Marshalltown a better place.

## Marshalltown Education Association Friend of Education Award



Congratulations to Janelle and Joe Carter who received the Friend of Education award from the Marshalltown Education Association during a school event recently. They are great community and business leaders and Joe is our incoming Chamber Board Chair. They are pictured with Mike Loupee, left, a retired teacher and current swim coach for Marshalltown High School.

If you have Marshalltown area news to brag about, submit it to The Digest via email to [office@marshalltown.org](mailto:office@marshalltown.org) or via mail to P.O. Box 1000, Marshalltown, IA 50158. Grand openings, management changes, employee promotions, moves, organization name changes, expansions, accomplishments, awards, and major developments all qualify. Space is limited, so please keep submissions to a maximum of six sentences. Photos should be sent in JPEG format. The editor reserves the right to determine what is included. All information in this section is supplied by Chamber member businesses and organizations; it is not an endorsement by the Chamber.

**Be on the lookout!**  
**Business After**  
**Hours returns**  
**Fall 2021!**

**Chamber Bucks are great gifts and a perfect way to THINK LOCAL FIRST!**





(we just have to *brag a little*)

## Welcome

Welcome back to Marshalltown Schools to Shauna Smith. Smith has been named the Director of Instruction for the **Marshalltown Community School District** after serving as an administrator for the South Tama School District recently. Smith is a former teacher and curriculum director in Marshalltown Schools.



## Grady to perform as Grant on July 1

The **Marshalltown Community Theatre** is sponsoring a live performance known as "Unconditional Surrender: A Visit with Ulysses S. Grant" at 6 p.m. on July 1 at the Miller Middle School Auditorium.

It is a one-man show which is written, directed and performed by Pete Grady. Admission is \$10 for the show which is a fundraiser for future renovations of the Miller auditorium.



## Blast off!

### What you need to know about the biggest fireworks show ever in Marshalltown

The Fourth of July fireworks show will be the biggest show ever in Marshalltown. So what do you need to know?

Here is the lowdown on the event set for Sunday, July 4.

#### When will it start?

At dusk is the traditional time, which ends up being approximately 9:30 p.m.

#### Where can I watch them from?

Many will head to the Central Iowa Fairgrounds, but they will also be visible at many locations across eastern Marshalltown. Organizer Luisa Ortega said they will also be allowing people to view from the grandstands at the Marshalltown Speedway.

#### How big is the show this year?

While it will last the same amount of time as usual, the fireworks will be fast and furious and have more of an impact than regular shows. It's like a constant grand finale.

#### Can I still donate?

Yes, you can.

Send checks to Central Iowa Fairgrounds, Attn. Fourth of July fireworks, 1308 E. Olive St., Marshalltown, IA 50158.

#### What if I have my own fireworks to let off that night?

A reminder that fireworks are illegal to let off in the City of Marshalltown. Save them for some other time and enjoy this one-of-a-kind show to celebrate Independence Day.

## Cartwright Downtown Farmer's Market

*All summer long!*

*Wednesdays | 4PM to 7PM | 108 N. 2nd Ave*

*Saturdays | 9AM to 12PM | 108 N. 2nd Ave*

*For more information visit [www.facebook.com/CartwrightMarket](http://www.facebook.com/CartwrightMarket)*







# CHAMBER AMBASSADORS VISITS



The Chamber Ambassadors helped celebrate the opening of phase 1 improvements at **West End Park** with a ribbon cutting on May 19, 2021 in the 13th Street District.



The Chamber Ambassadors made a courtesy call stop at **My Dinosaur Dreams** in State Center on May 25, 2021.



Our Chamber Ambassadors stopped by **Brian's Collision Clinic** in State Center for a courtesy call on May 25, 2021.



The Chamber Ambassadors made a courtesy call visit to **St Andrew's Grill & Bar** in State Center on May 25, 2021.

Visit [www.marshalltown.org](http://www.marshalltown.org) for all the latest Chamber news and upcoming events.

## Thank You Ambassadors!







**MARSHALLTOWN  
MORE THAN EVER**

A PLACE TO

**BE.  
DO.  
LIVE!**



## Marshalltown More Than Ever marketing materials now available

The Marshalltown More Than Ever brochures and table tents are now available for pick up at the Chamber office. These are free promotional items for your business to help promote and support our community. The Chamber office is located in the lower level of the Trinity Lutheran Church at 1011 S. 3rd Ave. Office hours are Monday-Thursday 8:00 a.m. to 5:00 p.m. and Friday 8:00 a.m. to 4:00 p.m. Additional marketing materials are available for download on the Chamber website at [www.marshalltown.org/morethenever](http://www.marshalltown.org/morethenever)

## Thank you to this incredible group of volunteers our Chamber Ambassadors!

Each month, this group of volunteers visits Chamber member businesses and organizations to say "thank you". We'd like to take this opportunity to thank them!

Doug Beals   Cindy Brodin   Joe Demonte   Heidi Drager  
Dean Fogarty   Dennis Grabenbauer   Pat Gulbranson  
Joe Hannam   Denny Hass   Andrea Jordan   Kari Kilstrom  
Terry Kluck   Joe Leonard   Tom Mack   Deanna McGowan  
Dan Moellers   Kris Naughton   Mark Osmundson  
Jon Pierce   Mary Rund   Gary Schaudt   Roger Schoell  
Andy Schwandt   Kevin Vaughn   Tom Wahl

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Friends of Marshall County Conservation

## Live & Local

Live Music & Local Food Trucks  
Leonard Grimes Memorial Amphitheater  
at the Grimes Farm Conservation Center

 <b>June 24</b> 5:30 pm to 7:30 pm <b>Virtual Concert</b> <b>Billy Wilson</b>	 <b>July 15</b> <b>Neil Hewitt</b>
 <b>August 19</b> <b>Cedar County Cobras</b>	 <b>September 23</b> <b>DSM Dueling Fiddlers</b>
 <b>October 6</b> <b>Bob Dorr</b>	<p>In case of inclement weather watch the Marshall County Friends Facebook Page for location change or cancellation.</p>



# BUSINESS DIRECTORY

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### MARSHALLTOWN TIMES-REPUBLICAN

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[www.marshalltownlaw.com](http://www.marshalltownlaw.com)

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## www.marshalltown.org Statistics

	May '21	Avg/Month	YTD Total
Unique Visitors	7,504	6,608	33,042
Number of Visits	16,493	13,734	68,672
Page Views	201,932	295,622	1,478,108
Hits	487,331	549,578	2,747,888

The Marshalltown Area Chamber of Commerce's website traffic is strong. The website includes information about the Chamber's departments: government affairs/advocacy, economic development, education and workforce, membership services, and quality of life and tourism. Be sure to check it for business news, legislative updates, event photos, program information, job postings, and the Community Calendar.

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**752-5707**

**The Chamber office will be closed on**  
**Monday, July 5 in**  
**observation of**  
**Independence**  
**Day.**



**WWW.MARSHALLTOWN.ORG/JOBS**

JOIN THE CONVERSATION ON FACEBOOK



## Chamber, city, partner to lead homebuyer incentive program

Make Marshalltown Home is a Homebuyers Cash Incentive Program which offers \$10,000 to homebuyers of newly constructed homes with a construction value of at least \$180,000 at the time of the closing.

The program is led by the Marshalltown Area Chamber of Commerce and the City of Marshalltown.

“Marshalltown is a great place to live, but we do not have many homes available for families,” said Jessica Kinser, City Administrator with the City of Marshalltown. “Partnering with the Chamber on an incentive for new homebuyers helps spur new housing development while providing another great reason for making Marshalltown home.”

The program aligns with two goals of the Chamber; to grow Marshalltown’s population and to reduce the commuter rate of those who work in town. The incentive goes into effect on July 1, 2021. This is for new housing construction with permits issued after June 1, 2021.

For more information on the grant application process visit our website at [www.marshalltown.org/marshalltown-housing-incentive](http://www.marshalltown.org/marshalltown-housing-incentive)



*Marshalltown City Administrator Jessica Kinser talks during an announcement ceremony in June for the homebuyers incentive known as Make Marshalltown Home.*

**Need an employee?**

**Looking for an employer?**

**Check out the Chamber’s online Marshalltown**

**Job Postings at:**

**[www.marshalltown.org/jobs](http://www.marshalltown.org/jobs)**

### Economic Statistics

Employment – Marshall County - April (Source: Iowa Workforce Development)	2021	2020
Labor force	17,050	17,920
Unemployed	980	2,010
Percent unemployed	5.7	11.2
Total employment	16,080	15,910
Marshall County Construction - April (Source: Marshalltown Building Department)	2021	2020
Building permits	46	14
New Residential Construction	\$378,000	\$6,000
Residential Addition/Remodeling	\$485,000	\$47,000
New Commercial/Industrial Const.	\$24,903,000	\$2,745,000
Commercial/Industrial Remodeling	\$9,564,000	\$1,300,000
Housing Sales Data - May (Source: Mid-Iowa Regional Board of Realtors)	2021	2020
Single family home sales	29	31
Average sale price	\$141,189	\$149,890
Median sale price	\$137,000	\$142,000

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# 2021 CENTRAL IOWA FAIR

WEDNESDAY, JULY 14<sup>TH</sup> - SATURDAY, JULY 17<sup>TH</sup>

## FOOD VENDORS

Open daily at 10 a.m.

## BEER TENT

Wednesday and Thursday from 1 p.m. to 9 p.m.;  
Friday 4 p.m. to 11 a.m.; Saturday noon to 11 p.m.

**KID LAND** (Putt putt golf, spin art, inflatables,  
slip and slide, suds area, etc.) Thursday through  
Saturday from 11 a.m. to 8 p.m. West of Exhibit  
Building

**TOBY KID** — juggling, magic, bubbles, etc. All  
day Thursday, Friday, Saturday

For additional information about  
the Central Iowa Fair visit  
[centraliowafairgrounds.net](http://centraliowafairgrounds.net)

## WEDNESDAY, JULY 14 ENTRY DAY

1 p.m. to 5 p.m. DJ Nate *The Big Stage*  
1:30 p.m. Educational Presentations and Share in  
the Fun Activity Building  
4 p.m. Barnyard Review and Pig Races Courtyard  
5:30 p.m. Awards Presentation: Iowa 4-H Hall  
of Fame, Ruth Gale Memorial, Food & Nutrition,  
Skilled Sewing Award, Premier 4-H/FFA Member,  
Youth Ambassador Scholarship, CIF Scholarship  
*The Big Stage*  
5:45 p.m. Central Iowa Fair Hall of Fame Award *The Big Stage*  
6 p.m. Central Iowa Fair Little Miss Princess Crown-  
ing and Central Iowa Fair Queen Crowning *The Big Stage*  
6:30 p.m. Monster Arm Wrestling *The Big Stage*  
7 p.m. Barnyard Review and Pig Races Courtyard  
Dusk Movie Night — "A Dog's Journey"

## THURSDAY, JULY 15 SENIOR CITIZENS DAY

9 a.m. 4-H/FFA Sheep Show Sponsored by the Mar-  
shall County Sheep Committee Pavilion  
Open Bottle Lamb Show during sheep show Pavil-  
ion  
10 a.m. 4-H/FFA Horse Show — Halter and Perfor-  
mance Outdoor Arena  
11 a.m. Cookie Decorating Exhibit Building  
11 a.m. to 1 p.m. Farm Bureau Members Apprecia-  
tion luncheon Activity Building  
Noon 4-H/FFA Meat Goat Show Pavilion

Open Bottle Goat immediately following goat show

1 p.m. Poultry Show Exhibit Building  
1 p.m. Barnyard Review and Pig Races Courtyard  
1 p.m. DJ Nate *The Big Stage*  
2 p.m. Entertainment *The Big Stage*  
3 p.m. 4-H/FFA Dairy Cattle/Open Novice Dairy/Dairy  
Goat Show Pavilion  
3 to 5 p.m. CIF Youth Rodeo check-in Outdoor Arena  
4 p.m. Barnyard Review and Pig Races Courtyard  
4 p.m. Pepper Tournament Exhibit Building  
6 p.m. CIF Youth Rodeo Outdoor Arena  
7 p.m. Barnyard Review and Pig Races Courtyard  
7 p.m. Classic Car Show West Gate  
8 p.m. Richie Lee & The Fabulous 50's *The Big Stage*

## FRIDAY, JULY 16 AGRICULTURAL DAY

9 a.m. 4-H/FFA Beef Show Pavilion  
10 a.m. Oreo Cookie Stacking Contest Exhibit Build-  
ing  
1 p.m. Barnyard Review and Pig Races Courtyard  
1:30 p.m. 4-H/FFA Dog Show Exhibit Building  
1 p.m. to 5 p.m. DJ Nate *The Big Stage*  
2:30 p.m. to 4 p.m. Clothing Selection/Fashion Re-  
view Activity Building  
3 p.m. to 8 p.m. National Guard Rock Wall Courtyard  
3 p.m. to 5 p.m. 4-H/FFA Horse Games Outdoor Arena  
4 p.m. Barnyard Review and Pig Races Courtyard  
5 p.m. to 7 p.m. Farmers Market Courtyard  
6:30 p.m. Ice Cream Making/Social *The Big Stage*  
7 p.m. Barnyard Review and Pig Races Courtyard  
7 p.m. Bags Tournament Exhibit Building

8 p.m. Neil Hewitt *The Big Stage*  
9 p.m. Grand Marshall *The Big Stage*

## SATURDAY, JULY 17 FAMILY DAY

8 a.m. 4-H/FFA Swine Show Sponsored by JBS  
Pavilion  
9:30 a.m. Kiwanis P.M. Kiddie Tractor Pull Regis-  
tration Exhibit Building  
10 a.m. Kiwanis P.M. Kiddie Tractor Pull Exhibit  
Building  
11 a.m. Barnyard Review and Pig Races Pavilion  
11 a.m. Paint Wars West Parking Lot  
11 a.m. to 7 p.m. DJ Nate with Music *The Big Stage*  
11 a.m. to 6 p.m. Vendor Showcase  
1 p.m. Barnyard Review and Pig Races Courtyard  
1 p.m. Mud Volleyball Tournament West Parking  
Lot  
2 p.m. Small Animal Supreme Showmanship Con-  
test Pavilion  
2 p.m. to 6 p.m. National Guard Rock Wall Court-  
yard  
2:30 p.m. Livestock Supreme Showmanship Con-  
test Pavilion  
2:30 p.m. Barnyard Review and Pig Races Pavilion  
7 p.m. Barnyard Review and Pig Races Courtyard  
7 p.m. CIF Bull Riding \$10/person Grandstand  
9 p.m. Scholarship Fundraiser Auction *The Big Stage*  
9 p.m. Adam Whitehead *The Big Stage*  
10 p.m. Brian James Schram *The Big Stage*



Richie Lee & The Fabulous 50s  
will perform at 8 p.m. on July 15  
as part of the 2021 Central Iowa  
Fair in Marshalltown.

## Live After 5 Returns

Live after 5 is returning this summer to the Orpheum Theater park-  
ing lot on Friday nights. Free live music will be performed from 5:30  
to 7 p.m., which will be sponsored by the Friends of Orpheum The-  
ater. Guests are asked to bring their own lawn chairs. Check out the  
schedule for music and food trucks at the events.

Date	Band	Food Truck
July 2	Red Dirt Renegade; Mike Bernard	Flying Elbow
July 9	The Awful Purdies	TBD
July 16	B2Wins	Flying Elbow
July 23	Inner Lite	Flying Elbow
July 30	Orquestra Alto Maiz	Flying Elbow
August 6	Exit 185	Flying Elbow
August 13	The Day Drinkers	Flying Elbow





## MHS graduate helps with Above Marshalltown video series



Pictured at right is 2021 Marshalltown High School graduate Austin Christen, who is assisting The Chamber with a video series known as Above Marshalltown and is taking drone video of attractions in town. The first stop for this project was the Aquatic Center and he also took aerial video recently of Grimes Farm and Conservation Center. Look for these videos to pop up on the Marshalltown Area Chamber of Commerce YouTube channel and Facebook page. Austin will be studying engineering at Iowa State University this fall. He is currently a summer intern with Marshalltown Company.



Paul Hageman  
Agent



Maria Mitchell-Butler  
Agent-CSA



Lance Horbach  
Agent



Tyler Siegle  
Agent



Paul Beals  
Agent



Mark Rohde  
Agent



Austin Blum  
Agent



Rich Mahon  
Agent



Doug Joslin  
Agent



Bonnie Chrt  
Processor



Robin Angstrom  
Agent-CSA



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AUTO - HOME - BUSINESS - FARM PROPERTY & LIABILITY - CROP/HAIL - LIFE  
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