

# theDIGEST

*distinctly different*

**January 2019**

**Volume 36, Issue 7**

## In this Issue

Chamber Member Spotlight 2

Business News 3

Leadership 4

Marshalltown Area News 5

Ambassador Visits 6

Chamber News 7

Business Directory 8-9

Economic Development 10

Convention & Visitors  
Bureau Tourism News 11

Chamber News 12



Pre Sort Standard  
U.S. POSTAGE  
PAID  
MARSHALLTOWN, IA  
PERMIT NO. 42

## REGIONAL PARTNERSHIP MARSHALLTOWN



## Business Leaders Legislative Luncheon

Mark the calendar for Friday, January 4 as the date of the 2019 Business Leaders Legislative Luncheon. Representatives from the Iowa Chamber Alliance and U.S. Chamber of Commerce will share their insights and predictions about what to expect during the 2019 legislative season. The event will feature speakers John Stineman, Iowa Chamber Alliance Executive Director and John Kirchner, U.S. Chamber of Commerce Regional Director who will share

legislative updates prior to the start of the next session.

To attend, register online at [marshalltown.org/work](http://marshalltown.org/work). Cost is \$20 per person and includes lunch from **Smokin' G's BBQ, Restaurant and Catering**.

**Lennox Industries** is Gold Sponsor of the event that starts at 11:45 a.m. and will be held at the Fisher Community Center (709 South Center Street).

## Member Appreciation

As a way to say "Thank You," the Chamber invites its members to have lunch on the Chamber during the Member Appreciation Lunch. The event will take place on Thursday, January 24 from 11:30 a.m. to 1:00 p.m. at Fisher Community Center (709 South Center Street.)

**Emerson** is Presenting Sponsor, while Gold Sponsors are **JBS** and **Lennox**. Banner Sponsors include **Animal Medical Clinic, Energy 106.7, M. Gervich & Sons, St. Francis Catholic School, and Wells Fargo Bank.**

All employees of Chamber members are invited to attend.

## Manufacturers Appreciation Luncheon

*Join in paying tribute to Marshalltown's rich manufacturing heritage.*

**Date:** Wednesday, February 13

**Time:** 11:45 a.m.

**Where:** DeJardin Hall on the IVCCD campus  
(3702 South Center Street)

**Keynote address by:** Debi Durham, Director  
Iowa Economic Development Authority

Presented by **Iowa Valley Continuing Education**.  
Gold Sponsors: **Alliant Energy and JBS.**

*Cost is \$35 per person or \$180 for a table of six.  
Register at [marshalltown.org/work](http://marshalltown.org/work).*

## Iowa Valley Leadership class spotlight



**Rob Meloy**

**Name:** Rob Meloy

**Job:** Rotary Specials Engineering Manager at Emerson

**What that means:** My group designs special rotary valves for the process industry. That includes high pressure valves, high temperature valves, cryogenic valves, special materials, or other special customer specifications for severe process environments. We interact with nearly all levels of Emerson's business-- from sales to manufacturing to customers in the field.

We support around 144 Emerson products.

**Best part of my job:** Variety. Every day is different. I never know what issues might arise throughout the day that need to be resolved.

**Other community involvement:** Coaching my sons' sports teams.

**Why I am in IVL:** To learn more about the community and find ways to get more involved. Also, networking with other like-minded people.

**Best part about living/working in Marshalltown:** Small town feel. Being able to work for a large multi-national company but live in central Iowa.



**The 2019 Iowa Valley Leadership class collected more than 1,000 books to give to local elementary students!**

## New Chamber Members

The following businesses have invested in the greater community by joining the Marshalltown Area Chamber of Commerce.

Please support these businesses with your patronage.

### Hunting the Moon Creative Studios

Julie Rohrdanz

1319 Greenfield Drive, Marshalltown IA 50158 (515) 205-3798

*HtM creates art through photography and digital artistry, with painting-like works and imaginative images. We work with pets and people that love them.*

### Steffen & Associates

Mike & Kelly Steffen

902 South 12th Avenue, Marshalltown, IA 50158 (641) 844-0310

*We offer tax preparation, tax services, and both sales tax and payroll services. We also offer coffee, cookies, & conversation – so stop in and say “hi”.*

## MEMBER SPOTLIGHT

### Big Brothers Big Sisters

There is a lot that's new around Big Brothers Big Sisters (BBBS) these days. First, there's a new address (they relocated to 31 South 1st Street in the Elks Building November 1 in response to tornado damage). Next, there's a new logo (see it above right). And, finally, there's renewed resolve to help children in the community who are facing adversity and would benefit from the time and attention of a caring adult volunteer.



Executive Director Lynne Carroll says, "As the community has rallied to help those hit by the tornado, we see great potential to rebuild and become stronger and wiser than before. In the same way, children facing adversity just need someone to rally around them and give a little boost or some encouragement to help realize their potential and work towards it. A mentor who invests some time can encourage a child as they grow and reach for the future."

***"Our Littles come to us in need of a caring adult to be there for them."***

***They are referred to BBBS by school personnel or a parent/guardian."***

*-Lynne Carroll,  
Executive Director*

The BBBS' 2018 teacher survey backs up her view. It shows that kids with a mentor showed improvement in reading level, overall academics, behavior, self-confidence, attitude towards school, attendance, and peer relationships.

Potential is the focus of the BBBS program in 2019. "Potential is in every kid, in every community," says Carroll. "While mentors don't create potential, they most definitely defend, inspire, and empower potential. Mentoring is powerful and had an enormous impact on the 173 kids we served in 2018." Carroll says that for someone looking for a resolution for the New Year, she can't think of a better one than to become a 'Defender of Potential' with the BBBS program.

"You will change a life, and it may be yours!" she concludes.



**Pat Kremer has volunteered with BBBS more than 40 years and is shown here with his sixth "Little."**



Thanks for spreading the  
Think Local First message!



In addition to the Taco John's and Farmer's Savings Bank "Think Local First" signs shown above, Chamber members participating in the Times-Republican "SHOP LOCAL" advertising page are:

Ambellish Salon  
Floors & More  
Hellberg's Jewelers  
Hy-Vee  
Hy-Vee Drugstore  
Marla's Headliner Salon & Gifts  
McGregors Furniture & Mattress

Pentz Appliance & TV  
Taco John's  
Taylor's Maid-Rite  
Theisen's Home\*Farm\*Auto  
Times-Republican  
Willard's Furs and Formal Wear

Share your Think Local  
First photos and tag  
Marshalltown Area  
Chamber of Commerce!

thinkLOCALfirst

## Thank You Reinvesting Chamber Members

The reinvesting members printed in bold type  
marks those with memberships in increments of five years.

American Legion #46	3	Healing Hands Chiropractic	2
Balvanz Electric, LLC	6	Legends American Grill	9
Baymont Inn & Suites	4	LifeServe Blood Center	18
Central Iowa Fair	14	Salvation Army	21
El Portal, Inc.	9	St. Francis Catholic School	11
F & J Racing	11	TSP Inc.	21
Hammer Medical Supply	11	Tremont	24

**SHOMO-MADSEN INSURANCE**



Independent Insurance Agent

*Your Locally Owned  
Choice For All Your  
Insurance Needs!*



**Auto • Home  
Business • Farm  
Life • Health**

**753-6691**

Toll Free 1-888-753-6691  
22E. Main St. • Marshalltown

# LEADERSHIP

AREA CHAMBER  
OF COMMERCE  
MARSHALLTOWN



## Board of Directors

Dan Moellers, Chair  
John Dawley, Vice Chair  
Jeff Rasmussen, Treasurer  
Mike Fitzgerald, Past Chair  
Paul Beals, Econ. Dev. Chair  
Niko Aguirre  
Jill Lutes  
Kristin Polley  
Gary Schaudt  
Todd Steinkamp  
Lisa Tharpe  
Gabriela Vargas

## Ex-Officio

Jenny Etter, MCB  
Mayor Joel Greer  
Bill Patten, Marshall County  
Dr. Theron Schutte, MCS  
Dr. Robin Shaffer-Lilienthal, MCC

ECONOMIC  
DEVELOPMENT  
MARSHALL



## Board of Directors

Paul Beals, Chair  
Steve Valbracht, Vice Chair  
Secretary  
Curt Hoff, Treasurer  
Matt Garber, Past Chair  
Dan Moellers, Chamber Chair  
Bryan Amundson  
Ellen Bergman  
Mayor Joel Greer  
Miguel Gutierrez  
Steven Shupp  
Dave Thompson  
Mary Wertzberger

## Ex-Officio:

State Senator Jeff Edler  
Jacque Goodman, IVCE  
Jessica Kinser, City Administrator  
State Representative Mark Smith

CONVENTION &  
VISITORS BUREAU  
MARSHALLTOWN



## Board of Directors

Shelley Lechnir, Chair  
Heidi Drager, Vice Chair  
Bob Untiedt, Secretary  
Jon Pierce, Treasurer  
Al Hoop  
Samuel Ibarra  
Rachael Koehler  
Kyley Leger  
Grant Mattox  
Mark Shaffer

REGIONAL  
PARTNERSHIP  
MARSHALLTOWN



## Board of Directors

Miguel Gutierrez, Chair  
Joe Carter, At-Large  
John Dawley, Chamber  
Heidi Drager, MCVB  
Matt Garber, Econ. Dev.  
Sharon Greer, At-Large  
Jessica Kinser, City  
Shelley Lechnir, MCVB  
Jerrod Leffler, At-Large  
Kevin Meyer, At-Large  
Dan Moellers, Chamber  
Dave Thompson, County  
Steve Valbracht, Econ. Dev.

## Staff:

Lynn Olberding, Chamber Executive Director  
Barbara Johnson, Chamber Executive Assistant  
Tom Deimerly, MED Executive Director  
Val Ruff, MCVB Executive Director  
Shauna Banks, MCVB Executive Assistant

## Business After Hours

**Tuesday, January 15, 2019**  
**The Willows of Marshalltown**  
(2315 Campbell Drive)  
4:30 to 6:00 p.m.

**Thursday, February 21, 2019**  
**Animal Clinic - The Vet**  
(507 West High Street)  
5:00 to 7:00 p.m.

*All employees of  
Chamber member businesses &  
organizations are invited  
and encouraged to attend.*

**Partnership offices and  
Fisher Community  
Center will be closed  
December 24, 25, & 31;  
and January 1  
for the holidays.**

The Digest is a monthly publication of the Marshalltown Regional Partnership which is comprised of the Marshalltown Area Chamber of Commerce, Marshall Economic Development, and Marshalltown Convention & Visitors Bureau who collaborate in creating opportunities for business, residents, and visitors.



"Your Hometown Tire and  
Auto Service Center"

**McAtee**  
Tire & Service Center, Inc.



**205 E. Linn St.  
Marshalltown  
752-7511**

**Receive Total  
Home Comfort At**

**KAPPAUN & BROWN, Inc.**  
*A Premier Lennox Dealer*



**1002 West Lincolnway  
753-3563**







# MARSHALLTOWN NEWS

(we just have to *brag a little*)



King

## Welcome to...

Shari King who has been appointed Interim Vice President of Operations with **UnityPoint Health – Marshalltown**. She comes from UnityPoint Health – Waterloo where she has most recently served as Vice President of Operations.

## Hats off to...

**El Portal** for supporting the post-secondary Medina Family Scholarship fund which awarded scholarships recently to two **Marshalltown Community College** students.

**Child Abuse Prevention Services'** Building Healthy Families on becoming the first home visitation program in Iowa to receive dual credentialing through both Iowa Family Support and Parents as Teachers.

The **Marshall County Sheriff's Office** on receiving the "Best of the Best" award in the large jail division for going above and beyond minimum requirements as determined by the Iowa Department of Corrections with assistance from Iowa State Sheriffs' and Deputies' Association.

## Congratulations to...

Ranette Wilkening, **Mediacom/OnMedia**, on earning the company's top customer service award, 'Unsung Hero,' for contributions above and beyond regular responsibilities. Hers is one of 37 such awards company-wide among 4,600+ employees.

**Child Abuse Prevention Services, Heart of Iowa Big Brothers Big Sisters, Marshalltown YMCA-YWCA, Mid-Iowa Community Action, and St. Francis Catholic School** on receiving **Theisen's Home\*Farm\* Auto** More for Your Community Grants.

**RACOM Corporation** on their expansion to the Pacific Northwest with the purchase of Industrial Communications, a full-service two-way communications company located in Spokane Valley, Washington.

Julie Hitchins, new Executive Director of the **Community Foundation of Marshall County**. She was previously with **Emerson** and succeeds Dylan Does who is also **Restore Church** Lead Pastor.

**Chamber Ambassador** and **KDAO AM/FM/TV** General Manager, Mark Osmundson, 2018 recipient of Marshalltown Rotary Club's highest honor, the Kenneth Brintnall Award.

**City of Marshalltown** Mayor Joel Greer on being named the "Exemplary Public Servant of the Year" by American City and County Magazine. He was nominated by Dex Walker, Executive Assistant to the Commandant at the **Iowa Veterans Home**.

## YOUR FINANCIAL FUTURE IS OUR #1 PRIORITY!

We have a wide variety of products and services available to construct a portfolio consistent with your financial goals and objectives.

Call today and let us help you plan your financial future.



**Gary Schaudt - Registered Principal**  
25 S. Center Marshalltown, IA 50158  
641-752-2041/800-369-1588

Securities, insurance and advisory services offered through SagePoint Financial, Inc., member FINRA, SIPC.

If you have Marshalltown area news to brag about, submit it to The Digest via email to [bjohnson@marshalltown.org](mailto:bjohnson@marshalltown.org) or via mail to P.O. Box 1000, Marshalltown, IA 50158. Grand openings, management changes, employee promotions, moves, organization name changes, expansions, accomplishments, awards, and major developments all qualify. Space is limited, so please keep submissions to a maximum of six sentences. Photos should be sent in JPEG format. The editor reserves the right to determine what is included. All information in this section is supplied by Chamber member businesses and organizations and is not an endorsement by Marshalltown Regional Partnership.





# CHAMBER | AMBASSADORS VISITS



**Left:** Chamber Ambassadors, Dr. Grant Jacobson, and staff celebrated the opening of The Hometown Veterinarian (101 Iowa Avenue West, Suite 300) with a ribbon cutting held on November 13.

**Right:** On November 13, Chamber Ambassadors hosted a courtesy call with Sierra Fricke, the manager of **Papa Murphy's** (2500 South Center Street, Suite A002).



**Left:** The agents and office staff of **New Horizons Realty** (106 East Church Street) met with Chamber Ambassadors on November 20 during a courtesy call at the real estate office.

**Right:** On November 20, Chamber Ambassadors hosted a courtesy call with Sonia Morciego, owner of **7 Rayos Liquor Store** (120 East Main Street).



**Left:** Chamber Ambassadors hosted a courtesy call with Tyler Peters, owner of **Brown's Shoe Fit** (10 East Main Street) on November 20.

**Right:** Chamber Ambassadors thanked Ocean City Restaurant for re-opening following the tornado during a courtesy call held November 20.



Visit [www.marshalltown.org](http://www.marshalltown.org) for all the latest Chamber news and upcoming events.

## Thank You Ambassadors!

AREA CHAMBER  
OF COMMERCE  
MARSHALLTOWN







**Left:** On November 27, Chamber Ambassadors hosted a courtesy call with owner Terri Shetler and staff of **In Stitches** (36 East Main Street) to celebrate post-storm remodeling.

**Right:** Chamber Ambassadors met with the staff members of **QPS Employment Group** (26 East Main Street, Suite A) during a courtesy call held on November 27.



**Left:** On November 27, Chamber Ambassadors visited Stepping Stones Christian Bookstore (14 West Main Street) to thank owner Mindy Van Dyke for re-opening post-tornado.

**Right:** Chamber Ambassadors heard about the after-storm restoration process experienced by **Chef King** (29 West Main Street) during a November 27 courtesy call.



**Left:** On November 27, Chamber Ambassadors thanked Monica Smith, owner of Main Street Antiques (105 West Main Street) for re-opening following the July 19 storm.

**Right:** Chamber Ambassadors hosted a courtesy call with owner John Blabaum of Wax Xtatic Record Audio Stereo Shop/Odds & Ends (108 West Main Street) on November 27.



**Chamber Bucks are great gifts and a perfect way to THINK LOCAL FIRST!**



# BUSINESS DIRECTORY

## ADVERTISING SPECIALITIES

### MARSHALLTOWN TIMES-REPUBLICAN

135 W. Main  
Marshalltown

**753-6611**

## APARTMENTS

### SOUTHERN HILLS APARTMENTS

753-4533

### BOULDER PROPERTIES 1 & 2 Bedroom Apartments

641-752-7767

[www.venturellc.com](http://www.venturellc.com)

## ATTORNEYS AT LAW

### MOORE, McKIBBEN, GOODMAN, & LORENZ, LLP

Larry E. McKibben  
James L. Goodman  
William J. Lorenz  
Douglas W. Beals  
Michael R. Horn  
Norma J. Meade  
Sean K. Heitmann  
Brandon W. Ruopp  
Brandon J. Buck

26 S. 1st Avenue  
Suite 302  
Marshalltown

**641-752-4271**

[www.marshalltownlaw.com](http://www.marshalltownlaw.com)

### CARTWRIGHT, DRUKER & RYDEN

John F. Veldey  
Joel T.S. Greer  
Sharon Soorholtz Greer  
Christopher R. Wertzberger  
Nicholas P. Crosby

112 W. Church St. Marshalltown

**641-752-5467**

## ATTORNEYS AT LAW

### PEGLOW, O'HARE & SEE

118 East Main Street  
Marshalltown

**752-8800**

## AUTOMOTIVE

### ARNOLD MOTOR SUPPLY

116 E. Anson St.  
Marshalltown

**753-5533**

## BUILDING SUPPLIES

### SPAHN & ROSE LUMBER CO.

110 W. Madison St.  
Marshalltown

**752-1541**

## CARPET CLEANING

### SERVICEMASTER

Carpets • Upholstery  
Duct Work  
Commerical  
Janitorial Services

**752-3956**

## COMMERCIAL CONSTRUCTION

### WOODRUFF CONSTRUCTION, LLC

[info@woodruffcompanies.com](mailto:info@woodruffcompanies.com)  
[www.woodruffcompanies.com](http://www.woodruffcompanies.com)

**515-232-4535**

## CREDIT UNIONS



Lennox Employees Credit Union

1004 E. Main Street • Marshalltown, IA 50158

**641-754-4501**

## ENGINEERING & LAND SURVEYING

### CLAPSADDLE-GARBER ASSOCIATES, INC.

16 E. Main St.  
Marshalltown

**752-6701**

## HEATING & COOLING

### B & G HVAC

1208 E. Main Street  
Marshalltown

**641-752-3429**

## HEATING & COOLING

### KAPAUN & BROWN

1002 W. LINCOLNWAY  
MARSHALLTOWN

**641-753-3563**

## INSURANCE

### CHASE INSURANCE SERVICES

105 A. Westwood Dr.  
Marshalltown

**752-5733**

### INDEPENDENT INSURANCE SERVICES

11 E. Church Street  
Marshalltown

**752-4618**

### SHOMO-MADSEN INSURANCE

22 E Main St.  
Marshalltown

**753-6691**

## KITCHENS

### THE CABINET SHOPPE

217 N. 13th Street  
Marshalltown

**753-4969**

[www.cabinetshoppe.net](http://www.cabinetshoppe.net)





# BUSINESS DIRECTORY

## MISCELLANEOUS

**AUGUSTINE  
COMPANY**  
1210 Industrial Blvd.,  
Marshalltown  
**753-3875**

## PAINTING

**PRO FINISH  
COMMERCIAL & INDUSTRIAL  
PAINTING**  
641-751-3568  
www.profinishiowa.com

## TAX SPECIALISTS

**H&R BLOCK**  
Tax & Business Services  
204 E. Linn, Suite C  
Marshalltown  
**752-4418**

## TELEPHONE SYSTEMS

**Tele-Difference**  
Telephone Sales & Installation  
Phone & Data Cabling Specialists  
**641/753-6422**  
telediff@heartofiowa.net  
Steve Hubbard • Adam Grant

**SALVATION  
ARMY**  
107 W. State St.,  
Marshalltown  
**753-5236**

## PLUMBING & ELECTRIC

**ELECTRIC SUPPLY OF  
MARSHALLTOWN**  
1008 S. 12th Ave.  
Marshalltown  
**752-4672**

**ACCU-TAX**  
1302 W. Main St.  
Marshalltown  
**752-6033**



## MUSIC INSTRUCTION & SALES

**Randall's**  
guitar school & music shop  
Lessons On Guitar • Bass & Piano  
Guitars • Amps & Accessories  
Repairs • School Band Supplies  
1008 Summit Street  
Marshalltown • 752-8876  
www.randallsguitarschoolandmusicshop.com

**HARTWIG PLUMBING  
& HEATING INC.**  
1002 W. Lincolnway  
Marshalltown  
**752-5707**

## www.marshalltown.org Statistics

	Nov '18	Avg/Month	YTD Total
Unique Visitors	8,239	7,858	86,439
Number of Visits	12,768	11,715	128,864
Page Views	276,238	116,294	1,279,231
Hits	456,342	297,892	3,276,814

The Marshalltown Regional Partnership's website traffic is strong. The website includes information about each of the organizations that comprises the Partnership: the Chamber, Economic Development, and Convention & Visitors Bureau. Be sure to check the website for business news, legislative updates, event photos, program information, job postings, and the Community Calendar.



**Find Marshalltown Area Jobs**  
**www.marshalltown.org/jobs**

## NURSING HOMES

**Accura**  
HEALTHCARE  
Of Marshalltown  
"Partners in Care, Family for Life"  
2401 S. 2nd St. Marshalltown  
641-752-1553

**GRANDVIEW  
HEIGHTS**  
Rehab & Healthcare  
910 E. Olive St. Marshalltown  
**752-4581**  
Where Our Family Takes Care of Yours!



## Workplace wellness tip

**Getting regular exercise provides  
both physical and mental boosts.  
Try it, and reap the benefits  
personally and professionally!**

*This Workplace Wellness Tip is brought to you by  
the Marshalltown YMCA-YWCA.*

## Thank you to our investors

*By Tom Deimerly, Executive Director, Marshall Economic Development*

As 2018 comes to a close, we would like to thank those, who by their investments, make the work of Marshall Economic Development possible. Thanks to:

Alliant Energy  
Animal Clinic - The Vet  
Bowman & Miller, PC  
City of Marshalltown  
Clapsaddle - Garber Associates  
Concrete, Inc.  
Con-Struct  
Consumers Energy  
Emerson Process - Fisher Division  
Farmers Savings Bank  
Five Star Real Estate Group  
Great Western Bank  
Grimes, Buck, Schoell, Beach, Hitchins

Hammer Medical  
Heart of Iowa Telecommunications  
Hermanson Orthodontics  
Hy-Vee  
Independent Insurance Services  
IVCCD  
ITC  
JBS  
Kapaun & Brown  
Bill and Phyllis Lane Foundation  
Lennox  
Lennox Credit Union  
M. Gervich & Sons  
Marshall County  
Marshalltown Aviation  
Marshalltown Company  
Marshalltown Times-Republican

Marshalltown Water Works  
Martin Marietta  
McFarland Clinic  
Phyllis R. Mazour State Farm  
Pinnacle Bank  
Premier Real Estate  
RACOM Corporation  
SagePoint Financial  
Story Construction  
Structural Engineers  
Taco John's  
Trending Media  
United Bank and Trust  
Wertzberger Architects  
Bruce & Bethany Wirin  
Wolfe Clinic PC

We wish everyone a prosperous, happy 2019!

### Economic Statistics

Employment – Marshall County - October	2018	2017
(Source: Iowa Workforce Development)		
Labor force	17,950	18,600
Unemployed	600	530
Percent unemployed	3.4	2.9
Total employment	17,350	18,070
Marshall County Construction - November	2018	2017
(Source: Marshalltown Building Department)		
Building permits	70	9
New Residential Construction	\$90,000	\$0
Residential Addition/Remodeling	\$315,000	\$153,000
New Commercial/Industrial Const.	\$2,114,000	\$53,000
Commercial/Industrial Remodeling	\$913,000	\$274,000
Housing Sales Data - November	2018	2017
(Source: Mid-Iowa Regional Board of Realtors)		
Single family home sales	26	32
Average sale price	\$124,262	\$120,756
Median sale price	\$129,000	\$108,500

Need an employee? Looking for an employer?  
Check out Marshalltown Job Postings at:  
[www.marshalltown.org/jobs](http://www.marshalltown.org/jobs).

**1<sup>st</sup> First Point**  
Wealth Management

**Team Approach  
to your Financial  
Success**

*We personalize  
solutions with your  
best interests in mind.*

- Financial Planning
- Trust Administration
- Investment Management
- Retirement Accounts
- Wealth Transfer and Estate Planning
- Charitable Donation and Gifting Plans

**Call today for a complimentary review.**



**Erik Nilius**  
Wealth Management Advisor  
United Bank & Trust  
641-753-5900  
[Erik.Nilius@ubtna.com](mailto:Erik.Nilius@ubtna.com)

*With you at every point.*  
[www.ubtna.com](http://www.ubtna.com)







## Local rotating exhibits to view

- The **Central Iowa Camera Club** features local photographers and sponsors bi-monthly rotating exhibits at the Fisher Community Center (709 South Center Street) in Room A for the community's viewing pleasure. Currently on display are Brent Reschl's photography and winners of Central Iowa Camera Club's recent "Anything Goes (Photographer's Choice)" contest. Viewing hours vary with building use. Call 641-753-6645 to check on availability.

- The **Ray Frederick Gallery** at Marshalltown Community College (3700 South Center Street) is open weekdays while classes are in session. Call 641-752-7106 for the schedule.

- **Grimes Farm and Conservation Center** located at 2359 - 233rd Street displays art which is changed out every two weeks. The center is open weekdays from 8:30 a.m. to 4:00 p.m. and Saturdays 9 a.m. - Noon (except closed Saturdays December through February).

## Live entertainment: *Jammin' in January!*

**January 5** - Fiddle & Whistle (20 West Main Street) will showcase Phil Shipley from 7:00 to 9:00 p.m.

**January 26** - Winterfest, the Orpheum's annual progressive rock event, which this year will feature The Sires and Halfloves, will take place at 7:00 p.m. at DeJardin Hall in the Iowa Valley Continuing Education Center (3702 South Center Street). Tickets are \$12.50.

**January 26** - Smokin' G's BBQ, Restaurant and Catering (25 West Main Street) welcomes Kevin Lindgren from 8:00 to 10:00 p.m. For information about the artist, visit [kevinlindgren.bandcamp.com](http://kevinlindgren.bandcamp.com).

## Visit the town's newest attraction



Tannin, Marshalltown's new wine bar, is a perfect place to relax, unwind, and connect with family, friends, and colleagues. Offering great wines (beyond the usual options), tasty bites created with award-winning meats and delicious

cheeses, and a full selection of craft beers, the Main Street locale is a hub of activity. Stop by 125 East Main Street Wednesdays and Thursdays from 4:00 to 9:00 p.m. or Fridays and Saturdays from 4:00 to 11:00 p.m.

For more information, visit [tanninwineia.com](http://tanninwineia.com), or contact Tannin by email at [tanninwineia@gmail.com](mailto:tanninwineia@gmail.com). To make reservations, phone them at 641-758-3250 or 641-751-4725.

## One more way MCVB promotes Marshalltown

Readers of "Our Iowa Magazine" have a chance to win \$100 in Chamber Bucks, courtesy of Marshalltown Convention & Visitors Bureau (MCVB), simply for finding the three hidden "i"s



in each issue. Called the "Lucky I" Contest, subscribers are invited to search the advertisements for the hidden letters. All those who locate them are eligible for prize drawings, among which is MCVB's prize. It encourages winners to visit our community to spend their Chamber Bucks. See the box at the right for comments from a recent winner.

*"Thank you very much for  
the 'Chamber Bucks'  
I won through  
Our Iowa magazine.  
A friend and I enjoyed  
visiting your town.  
We bought something at  
It's Unique, ate at  
West End Perk Coffee Shop  
and finished shopping at  
Walmart. Thanks!"*

*--Nancy  
from Cedar Rapids*

## Sporting Marshalltown as a sports-friendly destination

In an effort to showcase the Marshalltown community and attract new sporting events to the area, MCVB has taken out a prominently placed ad in the latest edition of the SPG (Sports Planning Guide). This national publication is used by sporting event planners to coordinate their next tournament or event. Visit [sportsplanningguide.com](http://sportsplanningguide.com) to see the ad on page 145 of the 2019 magazine.

If you have a sporting event or tournament coming to town, be sure to contact the MCVB for resources to help with hosting.

## Keeping you informed

To help business owners and managers know about the various groups who will be visiting our community, MCVB offers a bi-monthly email. Full of important dates and events, this communication tool can give hospitality providers a helpful edge on employee scheduling and anticipating inventory needs. Available to all who sign up, simply email [sbanks@marshalltown.org](mailto:sbanks@marshalltown.org) and ask to be added to MCVB's Constant Contact list.

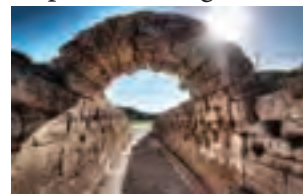
## Chamber Ambassadors



On November 27, Chamber Ambassadors hosted a courtesy call with Kim and Jerry Gratopp, owners of Smokin' G's BBQ, Restaurant, and Catering (25 West Main Street).

## 2019 Chamber trips

Travel internationally to Greece next fall or take a domestic tour of the Sedona, Arizona area this spring. The Chamber is partnering with Chamber Dynamic Sedona Explorations to offer trips to both destinations next year. "Great Trains & Grand Canyons" departs April 7 for six days and includes two rail journeys, while the "Classical Greece Explorer" begins November 7 for nine days



Historic Greece

featuring Athens, Olympia, Delphi, and Kalambaka. Find details on both trips at [marshalltown.org/work](http://marshalltown.org/work).

## DECEMBER / JANUARY

**December 24-25:** Partnership offices & Fisher Community Center closed for holidays

**December 31 & January 1:** Partnership office & Fisher Community Center closed for the new year

**January 4:** Business Leaders Legislative Luncheon

**January 15:** Business After Hours at The Willows of Marshalltown

**January 24:** Member Appreciation Lunch

## upcoming EVENTS



Nick Diers  
Agent



Pat Hageman  
Agent



Maria Mitchell-Buller  
Agent-CSA



Lance Harbach  
Agent



Paul Beale  
Agent



Tyler Spigel  
Agent



Mark Konde  
Agent



Dan Mead  
Agent  
Claims Administration



Rich Mahon  
Agent



Doug Joslin  
Agent



Bonnie Ohl  
Processor



Robin Angstrom  
Agent-CSA



Dana Kowley  
Agent-CSA



Dana Nordstrom  
Agent-CSA



Kathy Minzel  
Administrative Assistant



Jamin Cismore  
Administrative Assistant



THE POWER OF CHOICE!

11 EAST CHURCH STREET - MARSHALLTOWN, IA

(641) 752-4618

AUTO - HOME - BUSINESS - FARM PROPERTY & LIABILITY - CROP/HAIL - LIFE  
HEALTH - WORKERS COMPENSATION - LONG-TERM CARE - ANNUITIES

LOCAL CLAIMS SERVICE

[www.InsureCentralIowa.com](http://www.InsureCentralIowa.com)



Matt Roeborg  
Information Systems



Kristi Carlson  
Office Manager



Vivian Leran  
Agent-CSA



Heather Horus  
Agent-CSA



Samantha Larson  
Agent-CSA



LeAndrea Aber  
Administrative Assistant