

Chamber Digest

June 2016

Volume 33, Issue 13

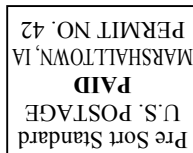
the Chamber Marshalltown, Iowa

Upcoming Events

- May 30:** Memorial Day: Marshalltown Regional Partnership offices and the Fisher Community Center closed
- June 2:** Marshalltown Regional Partnership Annual Banquet
- June 7:** Primary election day
- June 15:** Business After Hours at Glenwood Place Retirement Community
- June 19:** Father's Day: Fisher Community Center closed

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2016 Chamber Experience trip has new destination: the French Riviera

The Chamber's 2016 Experience trip has a new destination: The French Riviera featuring Monte Carlo, Cannes, and more, with seven nights in one hotel in Nice. The trip, led by Chamber Explorations, is scheduled October 31 to November 8, a total of nine days.

"We are very pleased to offer this unique excursion," says Chamber Executive Director, Lynn Olberding. "It features comprehensive sightseeing tours to many classic landmarks and cities, all from the convenience of one centrally located first-class hotel. Our departure city of Des Moines is convenient, as well."

The itinerary includes: Nice city tour; Chagall Museum; Nice flower market; Notre Dame Church; Grasse & the Fragonard Perfume Factory; Ventimiglia, Italy; San Remo; Monte Carlo area tour; Casino Monte Carlo; Monte Carlo Cathedral; Antibes; Cannes; and St. Tropez plus optional tours to Aix-en-Provence and Eze & St. Jean-Cap-Ferrat.

A \$100 discount is offered if deposit is made by June 1, 2016. Travelers can save another \$100 if final payment is made by check, making the cost \$2,995 per person (double occupancy). The trip is \$3,195 without these discounts.

That rate includes roundtrip airfare from the Des Moines International Airport, international air departure taxes/fuel surcharges, 10 meals (seven breakfasts as well as three dinners), professional tour director, motorcoach transportation, admissions per trip itinerary, com-



prehensive sightseeing, and complete baggage handling.

"The booking discount we are offering makes this an even more affordable trip," Olberding says. "We have had strong interest in this destination and with the discount deadline is rapidly approaching, I would encourage those considering the trip to contact us soon."

The 2016 excursion will be the Chamber's fourth Experience trip, each designed to acquaint travelers with different parts of the world in order to better understand the people, culture, economy and education of the regions. The prior 2016 destination of Spain and Portugal was removed from the travel company's portfolio for this year and was strictly a business decision, not reflecting any other travel concerns.

"Chamber Explorations has been great to work with in finding this new destination," Olberding says. "We are very excited about this itinerary."

Affix label here
This direction

CURRENT RESIDENT OR

Marshalltown Area Chamber of Commerce
P.O. Box 1000
Marshalltown, IA 50158

Member Spotlight

Glenwood Place Retirement Community

Glenwood Place Retirement Community offers the finest in senior living with a seamless continuum of independent to assisted-living services. Built in 1999 and currently managed by Senior Housing Companies, the community features both apartments and townhouses that are home to 67 residents.

When Manager Pam Wells describes the assisted-living facility's philosophy, she says, "We provide 'red carpet' service. Our goal is to make our residents feel that they are on a cruise ship on land!" To this end, Glenwood Place offers lots of activities. Wells says, "Our residents can choose to stay quite busy or do nothing. It's up to each one. But, they certainly have lots of fun!"

Participating in Resident Council is another option each resident has. "Our residents give input on meals, activities, exercise programs, and more," Wells says. "It's all open for discussion, and every resident is welcome. We make adjustments based on the feedback from this Council."

The building itself has transformed over time with the most recent addition completed in April 2015. Assistant Manager/Community Relations Coordinator Robin Runge said, "The Gathering Room is a beautiful open addition with vaulted ceilings and is used for parties and the like. Below that is our Theater Room which is used for exercise class, daily devotions, Wii tournaments, and even family get-togethers. We also offer a fitness center and spa with whirlpool that are available for any resident to enjoy. Beyond that, we have a 24/7 snack bar featuring soft-serve ice cream, fresh-baked cookies, cappuccino, fresh fruits, coffee, juices, and sugar-free snacks."

Residents living in apartments can choose from studio, 1- and 2-bedroom floor plans, all with walk-in showers and kitchenettes. Included in their monthly plans are three home-cooked meals a day, housekeeping, laundry, and a variety of



Just off the dining room is the free-access resident library.



Aptly named, the bright and welcoming Gathering Room is perfect for parties and other gathering activities.



Beyond the front porch, Glenwood Place has 55 apartments, care services. Wells explains, "We offer assistance when you need it, and independence when you want it. The ultimate goal is to remain as independent as possible."

Besides Assisted Living, Glenwood provides a memory-care section called The Garden. "Our design offers freedom within safety," Runge explains. Glenwood Place also offers respite care, designed for individuals who need supervision or services for a short period of time.

Chamber members will have the opportunity to view the facility at the Wednesday, June 15 Business After Hours hosted by Glenwood Place. All employees of Chamber member businesses and organizations are invited to the event which takes place from 4:30 to 6:30 p.m.



The community also features six 3-bedroom, 3-bath townhomes.



Many of the apartments have patios leading to an attractive enclosed central courtyard.

Leadership

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Chair: Dennis Drager



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Jacque Goodman
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Mark Smith
State Senator
Steve Sadders
City Administrator
Randy Wetmore

**Marshalltown Regional
Partnership**
Chair: Paul Gregoire



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MEDIC
Fauna Nord
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Julie Thomas
MCVB
Randy Wetmore
At-Large

Business After Hours

June 15, 2016
Glenwood Place
Retirement Community
2907 South 6th Street
4:30 to 6:30 p.m.

July 14, 2016
Home Federal Savings Bank
303 West Main Street
4:30 to 6:00 p.m.

August 10, 2016
Five Star Real Estate Group
location to be determined
4:30 to 6:00 p.m.

September 7, 2016
Pinnacle Bank
2206 South Center Street
4:30 to 6:30 p.m.

All employees of Chamber member
businesses & organizations are
encouraged to attend Business After
Hours events.

Staff

Lynn Olberding
Executive Director -
Chamber
Barbara Johnson
Executive Assistant -
Chamber

Val Ruff
Executive Director -
MCVB
Shauna Banks
Executive Assistant -
MCVB

Tom Deimerly
Executive Director -
MEDIC

David Barajas, Jr.
CEO - Marshalltown
Regional Partnership

The Chamber Digest is a monthly publication of the Marshalltown Area Chamber of Commerce, in cooperation with the Marshall Economic Development and Marshalltown Convention & Visitors Bureau, who collaborate in creating opportunities for businesses, residents and visitors.

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Faces & Places

Faces & Places is a monthly feature in the Chamber Digest. Each month this column will feature information about Marshalltown Area Chamber of Commerce members and volunteers. **Faces & Places** is a great way to utilize your Chamber membership.

Submissions may include grand openings, management changes, employee promotions, moves, expansions, major developments and award recognition. Submissions may include a photograph, if provided in a JPEG format.

Due to space limitations, each item for **Faces & Places** should be no more than six sentences in length. The editor reserves the right to determine what is newsworthy and included in the column. Items that will not be accepted include: email changes, seminars or special event promotions that would be better addressed through advertising venues.

To submit your news, email lolberding@marshalltown.org and put **Faces & Places** in the subject line, or mail information to **Faces & Places**, P.O. Box 1000, Marshalltown, IA 50158. Submissions must be received by the 10th of the month for inclusion in the following month's Chamber Digest.

Information printed in the Faces & Places section is supplied by Chamber member businesses and organizations and is not an endorsement by the Marshalltown Area Chamber of Commerce.

Welcome to Marshalltown!



Allie Riesberg

Central Iowa Physio, located at Central Iowa Healthcare's Outpatient Center in Marshalltown is pleased to announce that Allison "Allie" Riesberg has joined their team as director. Allie was previously employed at Regional Medical Center in Manchester, Iowa, as a physical therapist and Certified Athletic Trainer. Originally from Dyersville, Iowa, she graduated from Clarke University in Dubuque.

Central Iowa Physio provides outpatient physical therapy services to adults, adolescents and children, including physical therapy, occupational therapy and pre-post operative rehabilitation.

Kimball and Beecher Family Dentistry located at 101 East Southridge in Marshalltown (formerly Plaza Family Dental Center) is pleased to announce that Dr. Ashley Stoll-Pfrimmer has joined the practice and is accepting new patients. She joins Dr. Daniel McInroy after the retirement of Dr. David Hall. She grew up near Boone, graduated from University of Northern Iowa, and received her D.D.S. from University of Iowa. She practiced in South Dakota for the past three years. Her goal is to provide the best experience for each patient.



Dr. Ashley Stoll-Pfrimmer

New Members

The following businesses have invested in the greater community by joining the Marshalltown Area Chamber of Commerce. Please support these businesses with your patronage.

Bake My Day Coffee Shop

Peggy White, Co-owner

220 East Main Street, Marshalltown, IA 50158

(641) 750-2632

Offering specialty baked goods (custom cupcakes & cookies, kolaches, scones, rolls, brownies), sandwiches, and coffee drinks with indoor/outdoor seating.

Healing Hands Chiropractic and Massage

Jennifer Rayburn, D.C.

207 East Church Street, Marshalltown, IA 50158

(641) 328-1957

Providing chiropractic services including adjustments and soft tissue work plus a licensed massage therapist.

Marshall County Tree & Lawn Service

Mike Liskowiak, Owner

1802 South 7th Avenue, Marshalltown, IA 50158

(641) 752-7288

Experienced professionals providing expert tree services and impeccable lawn care to all of Marshall County.

Restore Church

Dylan Does, Lead Pastor

134 East Main Street, Suite 1, Marshalltown, IA 50158

(641) 328-1760

The newest addition to Marshalltown churches meets Sundays at the restored Tallcorn Ballroom. Restore Church is "church for the rest of us."

Slumberland

Kirk Stevenson, Store Manager

27 West Berle Road, Marshalltown, IA 50158

(641) 752-6140

Showcasing a variety of furniture including living and dining room, bedroom, and home office furniture, plus mattresses and home accent pieces.

Jay Giannetto Pro Shop, LLC

Jay Giannetto, Owner/Manager

1734 Country Club Lane, Marshalltown, IA 50158

(641) 753-8111

The Pro Shop provides outstanding service (including club fitting and storage), an enjoyable atmosphere and quality merchandise at competitive prices.

Listen weekly to Chamber Chat on KDAO

Sundays at 6:30 a.m. on 99.5 KDAO-FM

Sundays at 7:30 a.m. on 1190 KDAO-AM

Business News

Vajgrt speaks internationally

Roger Vajgrt, owner of Home Rental Center & Sales Co. and President of the American Rental Association (ARA), recently traveled to Australia and New Zealand to attend their national rental show, Hire & Rental Industry Association (HRIA). Both ARA and HRIA are part of the Global Rental Alliance (GRA) which brings together international members for the purpose of sharing information and increasing the profile of equipment rental worldwide. New Zealand, the United Kingdom, mainland Europe, Brazil and Canada are all active members of GRA.

Vajgrt spoke on behalf of the ARA, delivering a message of the improving and growing state of the U.S. rental economy.



Marshalltown Y hosts Downtown Cultural Walking Tours

The Marshalltown YMCA-YWCA will host its annual walking tours of ethnic businesses in downtown Marshalltown on Thursday, June 23. The purpose is to promote cultural understanding and offer residents a chance to visit businesses that offer ethnic products and cuisine.

Carol Hibbs, Marshalltown YMCA-YWCA CEO explains, "This has become an event that many in our community look forward to attending. We have heard from several community members that they now regularly shop in these stores after attending the tour. It is a great chance to branch out and learn more about these businesses that help make our community thrive."

There is no cost to join this year's tours, but RSVP's are appreciated. Two tour times are offered, both departing from the Y at 108 Washington Street. The first shuttle boards at 2:15 p.m., departing at 2:30 p.m. The last shuttle boards at 4:15 p.m., departing at 4:30 p.m. Each tour lasts approximately one and a half hours. To join a tour, contact Amanda Accola or Cheri Kothenbeutel at 641-752-8658 or by email at amanda.accola@ymca-ywca.org or cheri.kothenbeutel@ymca-ywca.org.

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www.marshalltown.org Statistics

	Apr 16	Avg/Month	YTD Total
Unique Visitors	3,371	3,279	13,116
Number of Visits	6,412	6,941	27,764
Page Views	29,245	25,438	101,752
Hits	105,630	104,418	417,670

The Chamber's website traffic continues to be strong. Is now the time to consider upgrading your listing and increasing your online visibility?

Don't forget to check the Chamber website for business directory information, event photos, program information and calendar of events.

Contact the Chamber office for more information.

Stay up-to-date on Chamber Events

The Chamber wants to stay connected with our members!

If you or someone you know from a Chamber member business/organization would like to receive Chamber event notifications and reminders, please email bjohnson@marshalltown.org.

Convention & Visitors Bureau

June Events

Find more information at www.visitmarshalltown.com

Date	Event	Location
Mondays	Bridge	Senior Center
Mondays	Farmers Market	Le Grand
Tuesdays	Bingo	Senior Center
Tuesdays	Play Day	Marshalltown Library
Wednesdays	Storytime	Marshalltown Library
Wednesdays	Farmers Market	Cartwright Pavilion
Thursdays	Classic Movie Series	Orpheum Theater
Thursdays	Trivia Night	Iowa River Brewing Co.
Fridays	Farmers Market	State Center
Fridays	Races	Marshalltown Speedway
Saturdays	Farmers Market	Cartwright Pavilion
June 1	Nature Story Hour	GrimesFarm & Conservation
June 3	Star Gazing	Green Castle Recreation
June 3-5	Free Fishing Days	State of Iowa
June 4	Yoga in the Park	13th Street District
June 4	Arresting Hunger Food Drive	Hy-Vee and Fareway
June 8	Lunch at the Library	Marshalltown Library
June 10-11	Black Dirt Days	Conrad Main Street
June 11	State Championship Meet	MHS Track
June 11	Fabric Art Workshop	FCC Art Center
June 12	Skate Park Fest	Skate Park
June 15	Nature Story Hour	GrimesFarm & Conservation
June 15	Lunch at the Library	Marshalltown Library
June 16-19	State Center Rose Festival	State Center
June 16	Mike Anderson: Dulcimer Guy	Marshalltown Library
June 16	History on Third Thursday	Historical Museum
June 17	Fireworks Fundraiser	Orpheum Theater
June 18	Yoga in the Park	13th Street District
June 19	Father's Day	
June 22	Lunch at the Library	Marshalltown Library
June 22	Twilight Cruise	Marshalltown Mall
June 23	United Way Golf Tournament	American Legion
June 23	Science Center Programs	Marshalltown Library
June 23-26	Corn Carnival	Gladbrook
June 25	Fabric Art Workshop	FCC Art Center
June 29	Lunch at the Library	Marshalltown Library
June 30	On Your Mark, Set: Blast Off	Marshalltown Library

Post events today at www.visitmarshalltown.com. It's free; no passwords are needed. Click "Add New Entry" at bottom of the calendar page, fill out the form, fill in challenge/response; click SAVE. Events are held for approval.



June Meetings, Conventions and Tournaments

Date	Group	Location
June 4	IA Off Hwy. Vehicle Assoc.	Iowa Valley Cont. Education
June 4	Disc Golf Tournament	Riverview Park
June 6-10	Kids in College	Iowa Valley Cont. Education
June 9	Optimist Jr. Golf Championship	Elmwood & American Legion
June 9	Central College Upward Bound	Iowa Valley Challenge Course
June 10-12	Amer. Vets of IA (AMVETS)	Best Western
June 11	Iowa League of Women Voters	Iowa Valley Cont. Education
June 11	Live Healthy Iowa Kids Track	MHS Track
June 17	ISU Young Sci. & Engineers	Iowa Valley Challenge Course
June 12	5th Annual Skate Park Fest	Skate Park
June 14	Blue Wave Swim Meet	Marshalltown YMCA/YWCA
June 16-18	Iowa State Button Society	Best Western
June 21	Iowa 2nd Judicial District	Iowa Valley Cont. Education
June 22	LSI/DHS Training	Iowa Valley Cont. Education
June 23	MIWI	Best Western
June 24	Class of '66 Beaman & Conrad	Best Western
June 25-26	Iowa Jackpot Swine Show	Central Iowa Fairgrounds
June 28	Blue Wave Swim Meet	Marshalltown YMCA/YWCA
June 29	Iowa Council of Foundations	Iowa Valley Cont. Education

Contact the MCVB about meetings, conventions or tournaments being held in Marshalltown. Looking for a venue to host a conference? The MCVB has a listing at www.visitmarshalltown.com. Call MCVB at 641-753-6645 to learn how they can help.




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Convention & Visitors Bureau

Fireworks fundraiser

A fireworks fundraiser is planned for Friday, June 17 from 5:00 to 9:00 p.m. at the IVCCD Orpheum Theater Center's outdoor amphitheater, 220 East Main Street. The event is being held to help raise money for Marshalltown's 4th of July fireworks display. There will be live entertainment plus food and beverages for purchase.



Come out, join the fun and help raise money for a spectacular Fourth.

Farmers markets

Healthy, fresh food, grown locally is available throughout Marshalltown and Marshall County at one of the Farmers Markets. They offer an assortment of vegetables, fruits, local specialties and organic food.

The Marshalltown Farmers Market is already underway. Held at the Cartwright Pavilion (corner of 2nd Avenue North and State Streets), hours are Wednesdays 4:00 to 6:00 p.m. and Saturdays 8:00 to 11:00 a.m.

Le Grand's Farmers Market starts on June 6. Located on Main Street by the Le Grand Post Office, hours are Mondays 5:00 to 7:00 p.m.

State Center's Farmers Market begins June 3. Located on the south side of West Main Street, hours are Fridays from 5:00 to 7:00 pm.

Free fishing days

The Iowa Department of Natural Resources (DNR) is once again hosting Free Fishing Days for Iowa residents only, during the first Friday, Saturday and Sunday of June, the 3rd to the 5th. A fishing license is not required during these designated days but size and catch limits do apply.

Marshalltown and Marshall County have several public areas open to fishing. For information on the locations visit www.co.marshall.ia.us/departments/conservation/fishing.

From the Executive Director...

by Val Ruff, Marshalltown Convention & Visitors Bureau

I return to the Marshalltown Convention & Visitors Bureau (MCVB) with renewed enthusiasm, and I find myself anxious to make our community a top destination. Yes, lofty goals have always been my ambition. As I get settled into this new position, I am often reminded how many wonderful amenities are bestowed to this community, including several icons, attractions, community events, festivals, ethnic dining options, numerous recreational opportunities, renowned public art and entertainment.

The MCVB's mission is to invite and encourage visitors to choose Marshalltown for picture-perfect moments, memorable meetings, winning tournaments and group tours. And, many do just that. In the last fiscal year (June 2015 to May 2016), Marshalltown has been host to:

- 106 - Meetings, Conventions and Tournaments
- 9 - Welcome Receptions

In addition, MCVB provided 14 grants to promote meetings, events, and projects in our community that are making a difference for our visitors. This support includes: Echo and the 13th Street Mural, new starting blocks for the Y pool, renovation of the Marshalltown High School Roundhouse, improvement of the downtown alley turned Pedestrian Walkway and more. Prior years saw the addition of much-needed new bleachers at the Central Iowa Fairgrounds.

We want to be the center for all things Marshalltown/Marshall County... a HUB per se. We want to encourage you to share your organization's or group's upcoming events/festivals (that are open to the public) in these six easy steps:

1. Start at www.visitmarshalltown.com
2. Click on the yellow calendar tab
3. Scroll to bottom of calendar page; click on "Add New Entry"
4. Fill out the online form, as applicable
5. Fill in the Challenge/Response
6. Click SAVE

Posting events on the Marshalltown Convention & Visitors Bureau (MCVB) online Community Calendar is FREE. No password is needed, and the process is easy to complete is just six simple steps! All events open to the public in 2016 can be added at any time that is convenient (day or night). Events are held for approval, and the calendar is checked a number of times every day to approve and post events.

Remember to visit Marshalltown at www.visitmarshalltown.com. To those who are residents, I extend a challenge to re-visit Marshalltown. You just might be surprised at how amazing WE are!



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Ambassadors Visits



On April 26, Chamber Ambassadors hosted a courtesy call with Lennox Industries General Plant Manager Miguel Gutierrez and took a tour of the Lennox factory (200 South 12th Avenue).



Dr. Matt Downey, D.D.S., President of Downey & Gantz, D.D.S., P.C. (201 Nicholas Drive) and staff were greeted by Chamber Ambassadors during a courtesy call at the dental practice on May 10.

2016 D.C. Summit



In celebration of the 21st annual Blessing of the Bikes, Chamber Ambassadors hosted a courtesy call on May 10 with Fred and Jackie Ingraham, owners of F&J Racing (701 North 3rd Avenue).



A delegation of Marshall County business leaders traveled to Washington D.C. April 26-28 to visit with Senators Joni Ernst and Charles Grassley, Representative Rod Blum, and their staff members about areas of concern to our community. The annual event is sponsored by the Marshalltown Regional Partnership (MRP).

Photos of past Ambassadors' Courtesy Calls and Ribbon Cuttings are posted on the Chamber's website at www.marshalltown.org.

For Chamber news and events, visit www.marshalltown.org.

Business News

Congratulations Iowa Valley Leadership Class of 2015-16



The Iowa Valley Leadership Class of 2015-16 poses in front of their class project: beautification of the Fisher Community Center pond which involved clean-up, landscaping and adding seating.

The Iowa Valley Leadership program recently graduated 26 students who participated in the September 2015 to May 2016 class sessions. Participants represented a diverse cross-section of area businesses, organizations, and educational institutions, including four Marshalltown High School juniors.

The group spent the past nine months learning about the community

through a variety of local leaders, exposure to numerous businesses and organizations, as well as educational visits and experiences throughout Marshall County.

Started in the 1980s, the program is co-sponsored by Marshalltown Area Chamber of Commerce and Iowa Valley Continuing Education.

Now accepting Iowa Valley Leadership 2016/2017 applications

Applications are now available for the 2016/2017 Iowa Valley Leadership (IVL) program. The purpose of the class is to empower individuals to become active community leaders and influence positive change. The program kicks off September 8 and 9 and runs through May, 2017. A selection process results in a group of 22 to 26 dynamic individuals who represent a cross-section of the community and bring diverse strengths to the team. IVL participants will choose a class project to benefit the community.

Tuition for the 2016/2017 year is \$780 per participant and includes 90 contact hours over 12 days, all materials and meals. For more information or an application form, contact Lynn Olberding at the Chamber office: (641) 753-6645. Deadline to apply is July 15.



Iowa Valley Leadership Class Spotlight



Name: Sarah Wherry

Title: Kindergarten through 4th Grade Music Teacher in the Marshalltown Community School District

What that means: I teach general music classes at both Fisher and Woodbury Elementary Schools. In music class, we spend time singing, dancing and playing instruments. The children learn about the basics of music-making through these various activities.

Best part of my job: I love working with all the students, watching them learn, and seeing the kids grow.

Other community involvement: I am very active with the Marshalltown Education Association and various other education committees. I also teach piano lessons.

Why I am in IVL: I want to expand my knowledge about our Marshalltown community--the town in which I live. I also want to help myself develop as a leader.

Best part of living/working in Marshalltown: I love the children of Marshalltown. There is something special they bring to school everyday.

Iowa Valley Leadership tours JBS



During their final class session of 2015-16, the Iowa Valley Leadership Class met with JBS General Manager Troy Mulgrew, then toured the production and distribution facilities of the plant.

Economic Development

Our regional small business development director garners award

By Tom Deimerly, Marshall Economic Development Executive Director

Marshall Economic Development (MED) has partnered with the Iowa Small Business Development Center (SBDC) to bring their services back to Marshall County. This means local business owners no longer need to travel to Ames, Des Moines or Iowa City to receive feedback on their business plans. That partnership has resulted in many local retention success stories and new businesses.

It is my pleasure this month to congratulate our small business service provider, Ted Bair, as the SBDC 2016 Iowa “State Star” as determined by the national Small Business Development Center organization, America’s SBDC. Bair is the Regional Director of the Iowa State University Small Business Development Center (ISU SBDC) located in Ames.

America’s SBDC annually recognizes Small Business Development Center personnel for demonstrating exemplary work performance, significantly contributing to the organization’s economic development efforts, and showing a strong commitment to small businesses.



Ted Bair, 2016 Small Business Development Iowa “State Star”

“Ted is a true advocate for small business across our state,” says Lisa Shimkat, State Director of America’s SBDC Iowa. “His contributions to the SBDC and our small businesses have been vast. We are proud of Ted and we are honored to have him within our network.”

Steve Carter, President of the ISU Research Park and Director of the ISU Pappajohn Center for Entrepreneurship, adds, “The SBDC State Star Award provides well-deserved recognition that Ted Bair is a tremendous asset to the small business community of Iowa. I can think of no one else that each day brings the focus and compassion for his clientele that Ted does.”

Bair holds a long list of achievements including Regional Director of the North Iowa Area SBDC from March, 2006 until February, 2014; Iowa SBDC Interim State Director from March until August, 2014; and ISU SBDC Regional Director since August, 2014. He was nominated by his associates for this honor and will be recognized at a special reception held during the America’s SBDC national fall conference in Orlando, Florida in September.

If you or someone you know would benefit from Bair’s SBDC services, contact the MED office at (641) 753-6645 or contact Ted Bair, Regional SBDC Director, at his Ames office at (515) 296-7828 to schedule an appointment. These meetings can be conveniently held right here in Marshalltown at the MED offices located in the Fisher Community Center at 709 South Center Street.

Economic Statistics

April, 2016

Employment – Marshall County	2016	2015
Labor force	19,480	19,940
Unemployed	1,330	1,240
Percent unemployed	6.8	6.2
Total employment	18,150	18,880
Marshall County Construction		
Building permits	12	25
New Residential Construction	\$426,000	\$2,037,000
Residential Addition/Remodeling	\$53,000	\$19,000
New Commercial/Industrial Const.	\$40,000	\$311,000
Commercial/Industrial Remodeling	\$1,190,000	\$1,304,000
Housing Sales Data		
Single family home sales	37	48
Average sale price	\$92,993	\$99,238
Median sale price	\$81,000	\$84,450



Marshalltown
WORKS

For additional economic development information on Marshalltown or Marshall County, please visit www.marshalltownworks.com.

Phone: 641-753-6645

Business News

The Marshalltown Regional Partnership offices and Fisher Community Center will be closed on Monday, May 30 in observance of Memorial Day. Fisher Community Center will also be closed on Sunday, June 19 for Father's Day.

Would you like to have your Chamber Business listed in the Business Directory?

Contact your Times-Republican Sales Representative to have your Chamber Business Listed in the Chamber Directory pages.

Thank You Reinvesting Members

The reinvesting members printed in bold type marks those with memberships in increments of five years.

AAA Ankeny	6	Market Off Main, The	4
Alliant Energy	47	Marshalltown Christian School	10
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Fiddle & Whistle	4	S & S Autobody & Frame	2
First Congregational Church	12	Stone Sanitation	11
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Hardee's	12	Thompson's True Value Hardware	6
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Live On Stage - Marshalltown	2		

Pilgrim Heights' nature classroom



Pilgrim Heights Camp and Retreat Center dedicated its Nature Explore Classroom at a recent "Day of Discovery." The nature-based learning space was certified by a collaborative program of Arbor Day Foundation and Dimensions Educational Research Foundation. The outdoor area is devoted to children's development.

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Business News

Member Spotlight - Brycon LLC

Brycon LLC has been providing concrete and construction services to the Marshalltown area for the past 44 years. While the business name has changed and the ownership has passed from one generation to the next, the company has remained in the same family and has several employees who have been there from the beginning of their careers.

Owner Wes Bryngelson describes his business as a commercial general contractor who performs a variety of construction services. "These services include design to build services, negotiated bidding, remodel and new construction, demolition, hauling, dirt work, storm/sanitary sewer work, winter snow removal and all aspects of concrete work, including street, curb and gutter," Bryngelson explains. The business received recognition for their work when they won the 2012 Excellence in Design Award presented by American Buildings. In addition, Brycon has won safety awards each year since November, 1988.

Bryngelson credits the company's extremely dedicated employees. "The majority of our employees have been with the company 15 years or more, and some over 25 years," he says. "They are very involved in both Marshalltown and St. Francis Catholic Schools in events ranging from construction projects to committee work, fundraising, and sports."

Bryngelson says Brycon loves conducting business in Marshalltown. "Most of our employees live here in the Marshalltown area," he says, "and we enjoy working with local businesses. Improving Marshalltown and helping businesses see projects from start to finish is rewarding and exciting both as a company and individually as Marshalltown residents."

That is one of the many reasons Brycon LLC is a 40-year Chamber member. "The Chamber supports Marshalltown which is very important to us," Bryngelson explains. "Chamber membership also lets us network with other Chamber businesses, as well as helps our company grow by increasing our visibility within the community and helping us acquire customer referrals."

"The best thing about being a Marshalltown business owner," Wes says, "is giving back to both employees and the community."



Brycon LLC owner Wes Bryngelson and staff.



47th Annual Scholastic Banquet



The top 5% of the graduating seniors from all Marshall County high schools were honored at the Chamber's 47th Annual Scholastic Banquet at Elmwood Country Club. Presenting sponsor was Emerson - Fisher. Gold Sponsors were Lennox, Marshalltown Community College, and Central Iowa Healthcare. Flower sponsor was Lowe's Flowers.

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Business News

Chamber debuts new online job posting site

As an additional benefit to Chamber members, the Marshalltown Area Chamber of Commerce has added an online location for posting of Chamber businesses' employment opportunities.

"This is a win-win situation for employers and job-seekers alike," says Chamber Executive Director, Lynn Olberding. "Chamber member businesses and organizations can post their employment openings, while those seeking employment can find opportunities in the Marshalltown area all in one place."

Dr. Dennis Drager, Chamber Board Chair, says, "The idea of the Chamber being the meeting point for those searching for jobs and those Chamber businesses looking for skilled and talented individuals just makes sense. It's a perfect fit for the Chamber's goal of being a leader and partner of business. More than 500 businesses and individuals who belong to the Marshalltown Area Chamber of Commerce will have access to this service as part of their membership."

To submit a job opportunity for posting on the Chamber's website, Chamber members may email bjohnson@marshalltown.org with the

following information: Company; Job Title; Brief Job Description/Summary; List of Job Duties; Required Experience and/or Knowledge, Skills and Abilities; Further information/application process contact; and Closing Date. For Chamber use in case there are questions, please submit the name of the contact person along with email address and phone number.

To view job postings, simply visit www.marshalltown.org/jobs. All listings will be posted for 14 days. Opportunities submitted by Monday noon will be posted by the end of the work day on Tuesday. And, openings submitted by Thursday noon will be posted by the end of the work day on Friday.

For more information or for questions, contact the Chamber office at 641-753-6645.

Chamber Job Posting Site

Web address: www.marshalltown.org/jobs

To post a listing, please email: bjohnson@marshalltown.org

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