

### Chamber Launches “Target 5 - Buy In!” Campaign

After months of research and planning the Chamber is launching an aggressive buy local campaign called TARGET 5 – BUY IN! David Swenson, Department of Economics, Iowa State University conducted the economic analysis. Swenson determined that local businesses, institutions and governments spend nearly \$1.2 billion in goods and services from out-of-area suppliers annually. “When we read Mr. Swenson’s report and saw the numbers we knew that this out-of-area spending could play a significant role in the growth and development of our City and County,” said Bill Thiede, Target 5 – Buy In chairman.

The research determined that if all sectors of the economy –Industry, Government/Institutions and consumers - redirected just 5 percent of the purchases to local businesses and service providers that could mean approximately 350 new jobs and nearly \$40 million to the local economy. “We understand that our area cannot provide 100% of all goods and services that are needed, but the Chamber believes that our local businesses and service providers can provide 5 percent more of those goods and services,” Thiede said. “That translates into real money, real jobs and real economic impact.”

Information about the Target 5 – Buy In campaign is being distributed to area businesses and meetings are scheduled to present the specifics of the program. According to Thiede the key to success is to get the commitment

*“Raymon-Donco partners locally with Ryerson, Morgan-Hauser Steel, Gervich and Sons, Marshalltown Packaging/H & J Pallet, PCA, Diamond Vogel Paints and twenty-two other material suppliers. Over 90% of the materials used in our manufacturing process are provided by these Marshalltown vendors. Raymon-Donco supplies HVAC products for commercial buildings in the United States.*

*Our industry is very competitive and requires very short manufacturing cycle time. Our local vendors meet or exceed Midwest competitive pricing and provide unparalleled service. They are essential to our success.”*

**Larry A. Raymon, CEO  
Raymon-Donco**



from major purchasers that they will analyze their purchasing practices and work to shift at least 5 percent of those purchases to local businesses and service providers. He noted that it is also important for our businesses and service providers to understand what it will take for them to get more of the business from these major purchasing entities. “Target 5 – Buy In!” campaign is about businesses making some changes that make good business sense and in

turn those changes will have a huge impact on our area economy,” Thiede said.

While the initial emphasis of the Target 5 – Buy In campaign is aimed at major business purchases, this Chamber initiative also asks our governments, institutions and consumers to analyze their purchasing habits. A small shift can have a HUGE impact!

Go to [www.marshalltown.org](http://www.marshalltown.org) and click on Target 5 – Buy In for more details.

#### This Month | November 2006

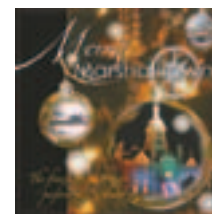
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**MEDIC**  
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## New Members

Following is a list of businesses that have invested in the greater community by joining the Marshalltown Area Chamber of Commerce. Please support these businesses when making purchases and business decisions.

### Goodwill

**Employment Services**  
16 E Main St.  
Marshalltown, IA 50158  
641-691-7586  
Jill Boike

### Historic Society of Marshall County

PO Box 304,  
Marshalltown, IA 50158  
641-752-6664  
Emmett Lampkin

### Diverse

**Innovative Solutions**  
107 E 5<sup>th</sup> Street, Suite 203  
Des Moines, IA 50309  
515-471-1952  
Max Cardenas

### Marshalltown Christian ATA

3211 S. 14th St.  
Marshalltown, IA 50158  
641-750-3146  
Tim Miltenberger

### Northwestern

**Mutual Life**  
32 West Main Street  
Marshalltown, IA 50158  
641-753-6623  
Tom McCoy  
Mike Wickham

### Proshield Fire Protection

600 May Street  
Marshalltown, IA 50158  
641-752-3473  
Russell Hotchkiss

### YABE

**Online Mall**  
125 West Merle Hibbs  
Blvd., Suite 420  
Marshalltown, IA 50158  
641-752-5902  
Tara Lents  
Tom Wertzberger

## Marshalltown Works

is a monthly publication of the Marshalltown Area Chamber of Commerce, Marshall Economic Development Impact Committee and Marshalltown Convention & Visitors Bureau who collaborate in creating opportunities for business, residents and visitors.





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# LEADERSHIP

## Iowa Valley Leadership kicks off new year!

Iowa Valley Leadership Class of 2007 is off to a great start! The retreat was September 28th and 29th. Starting at Iowa Valley Adventures Challenge Course. The Challenge Course is a perfect way to build a cohesive team because the trust and team building initiatives encourage each person to problem solve, improve their communication skills and define their goals for the class. Of course, the 30 foot swing and climbing the 50 foot tower encouraged each person to stretch themselves and test their respect for heights in a safe environment!

Dr. Moore from Marshalltown Community College led the class through the Myers-Briggs Type Indicator personality exercise, making teammates think about how different personalities approach issues and what they are going to do as leaders to insure everyone is given the time to process information and work together. More time was spent getting to know each other, discussing leadership and issues in Marshalltown which are important to class members.

The class met at Lennox Manufacturing in November with the theme of "Envision The Future". Following a warm welcome given by Bernard Roy, the focus turned to economic

development efforts in Marshalltown. Ken Anderson, president of the Chamber; class member Marie Steenlage, director of the Central Business District Main Street Project; class member Joel Akason, director of MEDIC (Marshall Economic Development Impact Committee); and Max Cardenas from the Hispanic Chamber Alliance each discussed their programs and then participated in a panel discussion regarding future efforts on development.

After a tour of the Lennox Manufacturing plant where Lennox LEAN Manufacturing efforts are being used, the class was invited to join the Lennox Management Team for their luncheon speaker, Michael Angelo Caruso who discussed personal communication

The afternoon was spent dividing into groups and devising a response to a made up company seeking to relocate in Marshalltown followed by a fascinating tour of Fakespace, a world wide cutting edge interactive technology business founded and headquartered in Marshalltown.

The IVL Steering Committee and staff are appreciative of the time and financial support of the community for this program. It is exciting to work and meet so many community leaders

either as class members, session sponsors and presenters.

Iowa Valley Leadership is co-sponsored by the Marshalltown Area Chamber of Commerce and Iowa Valley Continuing Education. Our mission is to inspire community stewardship through knowledge of current issues and interaction with people of great vision. Our program meets from September through May, usually on the second Thursday of each month. For more information, please call the program facilitator, Betsy Macke at 752-4645 ext. 275.



Iowa Valley Leadership 2007 Class

**CPA**  
**Roger F. Hackman,**  
**CPA, P.C.**  
 Tax, Accounting and Consulting Services  
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 Marshalltown, IA 50158  
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 Fax (641) 752-3024  
 Cell (641) 485-4351  
 E-Mail: rghack@marshallnet.com

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 Janet Miller ★ G. Ward Miller ★ Ginny Nielson  
 Jane Chizek ★ Rick Beasley ★ Sherry Beasley  
 Rick Ray ★ Melody Bennett  
 Moises Garcia ★ David Gooding  
 Beth Barrett ★ Phil Henning ★ James "Chris" Bland





# YOUNG PROFESSIONALS

## 30 Renewing Members

The renewing members printed in bold type marks those with memberships in increments of five years.

### AAA Travel (30 years)

Accu-Tax (7 years)

Ace Precision Castings (4 years)

Applebee's Neighborhood Bar & Grill (9 years)

Best Western Regency Inn (32 years)

Bjelland Plumbing, Inc. (13 years)

### **Boland Recreations (5 years)**

Cubic Business Services (18 years)

### **Culver's of Marshalltown (5 years)**

Farmers Savings Bank (7 years)

H&F Distributing (31 years)

Hay Construction (11 years)

Heartland Dental Professionals (6 years)

Hy-Vee Drugstore (37 years)

### **In Stitches (5 years)**

Iowa Veteran's Home (19 years)

Isle of Green (13 years)

J&M Roofing & Maintenance, Inc. (4 years)

KFJB/KXIA Marshalltown Broadcasting (32 years)

LeGrand Oil: Division of Bob's Farm Center (16 years)

Marshalltown Anesthesiologists (9 years)

National Cash of Iowa (7 years)

Oktemberfest (13 years)

Premier Office Equipment (6 Years)

Pursel Davis Funeral Home & Crematory (48 years)

### **Septer Motor Company (10 years)**

Spahn & Rose Lumber (6 years)

St. Mary Catholic Church (2 years)

Stalzer's Furniture (9 years)

Stalzer's Photography (3 years)

### **Subway (15 years)**

Temp Associates (9 years)

## MYP host Sip. Savor. Support.

The Marshalltown Young Professionals will host **Sip. Savor. Support.** on Wednesday, December 6 from 6:00 to 8:00 pm at Elmwood Country Club.

The event will feature wine-tasting with wines from the John Ernest Vineyard and Winery and a silent auction of items donated from community businesses. All proceeds from the event will support the Community Y's Partner with Youth campaign and their Young Mothers program.

"We want people to come to the event, drink some wine, socialize, learn about the Young Professionals organization and support the Y," said Eric Bidwell, MYP president. "The event is open to the public."

Tickets for **Sip. Savor. Support.** event are available at the Chamber Office,

Community Y or from Eric Bidwell (Boliver Law Firm), Lynn Olberding (Marshall Town Center Mall Office) or Julie Fichtner (Community Y). Tickets are \$10 in advance and \$15 at the door. Advanced ticket sales will run through November 22.

In addition to the ticket price, all attendees are asked to bring a non-perishable food item.

To make a donation to the silent auction, please contact Lynn Olberding at 641-752-6200.

For more information, contact Eric Bidwell at 641-752-7757

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[www.everydaychampions.org](http://www.everydaychampions.org)



# ECONOMIC DEVELOPMENT

## Reports support Iowa's attributes

Recent national and local reports prove that Iowa and the Central Iowa area have a great quality of life, cost of living, and business climate and costs.

- According to Marshalltown Board of Realtors figures, the median single-family home sale price in 2005 was \$87,000. The national median single-family home sales price in 2005 was \$184,100.
- The national monthly gross median for apartment rent is \$753 compared to the Marshall County median of \$464.
- The national average commute to work is 25.5 minutes compared to Marshall County average of 17 minutes.
- The National Association of Insurance Commissioners ranks Iowa second lowest in the nation for average expenditures for auto insurance. The Iowa average is \$580 compared to the nation's average of \$830.
- Iowa is ranked as the third-lowest state for costs of doing business according to the Milken Institute, a publicly supported independent economic think tank. The "Costs of Doing Business Index" measures wage costs, taxes, commercial and industrial electricity costs and real estate costs for warehouse and office space. Costs of doing business in Iowa are 19 percent below the national average. Visit their website: [www.milkeninstitute.org](http://www.milkeninstitute.org).
- Iowa is the third most livable state according to Morgan Quitno rankings. To determine a state's livability rating, Morgan Quitno averages each state's rankings in 44 categories. Some of the positive factors included household income, home ownership, job growth, and educational attainment. The negative factors included crime rate, poverty rate, infant mortality rate, and unemployment rate. <http://www.morganquitno.com/>
- Iowa ranks first in social health according to Fordham University Institute for Innovation in Social Policy. Some of the 16 measures of social health include child poverty, teenage suicide rate, average weekly wages, health insurance coverage, high school completion and alcohol-related traffic deaths.

## Economic Statistics

Employment	August 2006	YTD
Marshall Co. Residents in labor Force	21,250	20,930
Percent Unemployed	3.0%	4.0%
Total Employment (residents)	20,600	20,140
Marshalltown Construction	August 2006	YTD
Building Permits	28	145
Residential Dwelling Units	3	16
New Residential Construction Value	\$367,000	\$3,816,000
Residential Addition/Remodeling Valuation	\$121,000	\$1,243,000
New Commercial/Industrial Permits	4	10
New Commercial/Industrial Valuation	\$141,000	\$1,126,000
Remodeling Commercial/Industrial Valuation	\$1,082,000	\$4,975,000
Housing	August 2006	YTD
Home Sales, Single Family Dwelling	56	413
Average Sale Price	\$108,380	\$105,460
Median Sale Price	\$95,000	\$91,000

Visit [www.marshalltownworks.com](http://www.marshalltownworks.com) for additional statistics

## Small Business FAQ

The Office of Advocacy of the U.S. Small Business Administration recently published Frequently Asked Questions, a quick reference tool and a handy source of small business facts.

The FAQ was recently updated and features specifics about small firms. These include the fact that small businesses represent virtually all of the businesses in the economy.

Find the text version at [www.sba.gov/advo](http://www.sba.gov/advo) then selecting "Frequently Asked Questions." You may access the Acrobat version at [www.sba.gov/advo/stats/sbfaq.pdf](http://www.sba.gov/advo/stats/sbfaq.pdf).




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# CHAMBER OF COMMERCE

## Chamber Ambassadors Courtesy Calls and Ribbon Cuttings

View the  
Chamber Newsletter  
on-line at  
[www.marshalltown.org](http://www.marshalltown.org)

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The Ambassadors visited the Marketplace Deli, 122 West Main Street, on September 26. Jim Clark opened the restaurant on the Westown Apartments ground level



The Ambassadors visited the new owners of Pro Spectrum Powder Coating, 401 South 3rd Avenue, on October 10



The Ambassadors visited Amanda Sedlachek new owner of Alley Silk Screen, 802 South 3rd Avenue, on October 10



Structural Engineering owners Larry and Nancy Olson celebrated their new location at 114 Nicholas with a Ribbon Cutting on October 20

## Upcoming Ribbon Cuttings

Friday, November 10, 10:00 am – **Farm Credit Services**, 203 West Merle Hibbs Blvd.

Tuesday, November 14, 4:30 – **Vincent's**, 3211 South 14th Street

Tuesday, November 14, 4:45 – **Marshalltown Christian ATA**, 3211 South 14th Street

Tuesday, November 28, 4:45 – **WIC/Maternal Health Clinic**, 102 N. 1st Street





# CHAMBER OF COMMERCE

## Chamber After Hours

**Wednesday, November 8, 2006 5-7 p.m.  
Iowa Valley Education and Training Center,  
206 E. Church Street, M'town**

Iowa Valley's Education and Training Center brings the services of Iowa Valley Continuing Education right to the center of Marshalltown in an easily accessible location for everyone.

Since the Center opened in the Fall of 2003, it has become a gathering place for many of Marshalltown's newest residents, representing all "four corners" of the world. The Center takes pride in meeting the individual education and training needs of our population. They provide ESL training (English as a Second Language), GED preparation, citizenship classes, math lab for all those individuals who desire extra help, computer programs for electricity and electronics training, residential plumbing, residential wiring and welding.

Participants can study English, Spanish and French via Rosetta Stone, a software program that assists in improving language skills. The Center also has available a computer assisted learning software program called PLATO. With PLATO students can work on academic areas such as reading, writing, social studies, math, science, biology, chemistry, physics and others.

The Center has Kurzweil Reader, a program for the visually impaired or persons with reading difficulties. Mavis Beacon Typing tutorial software is available for developing and improving typing/keyboarding skills as well as internet access for research purposes. The Center also has a Family Literacy Program.

The hours at the Center are Monday through Thursday 8 am to 8 pm and Friday from 8 am to 12:30 pm.

Don't miss the opportunity to come and see us at the November 8th Chamber Business After Hours event. The Iowa Valley Education and Training Center is here to provide Real CHOICES for people to make their dreams come true!



## Anytime Fitness Open House

Anytime Fitness, 107 North Center Street, will hold an Open House on Saturday, November 11 from 9 am to 6 pm and Sunday November 12 from noon to 6 pm.

Come sign up learn more about this new 24 hour fitness center, sign up for door prizes and food and hear about new member incentives.

## Listen Weekly to Chamber Chat Sunday Mornings

**6:30 am on 99.5 KDAO FM**

**7:30 am on 1190 KDAO AM**

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MEDIC News.

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# TOURISM

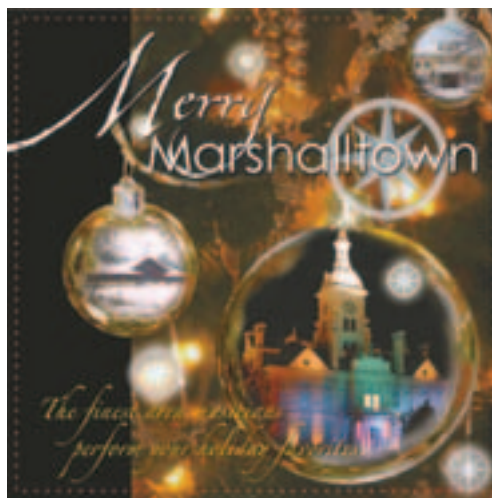
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## MCVB to Release Holiday Music Sampler

The Marshalltown Convention & Visitors Bureau will release "Merry Marshalltown" on November 17<sup>th</sup> at the Holiday Stroll in downtown Marshalltown. This cd is a collection of the best Marshalltown area musicians performing holiday songs. The cd will be sold at area retailers and at the Fisher Community Center. The cd will feature holiday favorites and two

original songs in a variety of musical styles from barber-shop quartet to rock & roll. Net proceeds will benefit the MCVB's special projects.

The MCVB Public Relations Team and Board of Directors supported the concept of the cd to showcase area talent and raise awareness of performance art in the Marshalltown area. The long-term objective of the project is to draw new audiences to visit the area and experience local art and culture first-hand. This project will also serve as a promotional piece for each artist/group; contact information for each artist/group will be included inside the cd case. To hear samples of the new cd, log on to [www.visitmarshalltown.com](http://www.visitmarshalltown.com) and click on the cd cover.



## Iowa Honey Producers "Sweet" on Marshalltown

The Iowa Honey Producers will buzz into Marshalltown for their 94<sup>th</sup> annual convention November 18-19 at the Best Western Regency Inn. Since 1994, the Honey Producers have made Marshalltown their destination for memorable meetings. During the MCVB/Ambassador Welcome Reception, association members provide sweet snacks and honey wine for conference attendees. Welcome back, Honey Producers!



## Thanksgiving Day Buffet

**Thursday, November 23, 2006**

**10:45 am-2:00 pm**

**~Menu~**

Roast Tom Turkey  
Chef Carved Ham  
Chicken & Noodles  
Whipped Potatoes & Gravy  
Sage Dressing  
Candied Yams & Buttered Corn  
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# TOURISM

## Boy Scouts Make IVH “Home” for Fall Camporee

More than 250 scouts from seven counties chose the grounds of the Iowa Veterans Home for a unique two-district event Sept. 29-Oct. 1. The Annual Camporee began on Friday with boy scouts and troop leaders setting up camp on the front lawn of the IVH. On Saturday, a troop parade marched around the IVH grounds followed by a flag raising ceremony. Then it was off to work, learning and trying their hands at various skills.

In addition to honing their outdoor living skills, scouts participated in service projects like taking up an old brick sidewalk, reseeding the area and painting fire hydrants. They learned about disabilities awareness, Semaphore/Morse code, GPS and orienteering. And they had fun too — with catapults, games and campfires.



For the time and a description of the events below, log on to the MCVB website's Calendar of Events... [www.VisitMarshalltown.com](http://www.VisitMarshalltown.com)

### November 2006

Event	Date	Location
Bingo	Tuesdays	Senior Citizens Center
StoryTime	Tues. & Fri.	Public Library
Nature Story Hour	Nov. 1	GrimesFarm & Conservation Center
Holiday Art Fair	Nov. 4	Fisher Community Center
Harvest Ball	Nov. 4	Knights of Columbus Hall
Adoption Options Celebration	Nov. 5	First Baptist Church
Election Day	Nov. 7	
Jolly Holly Days	Nov. 9-10	MMSC
Veteran's Day	Nov. 11	
Municipal Band Concert	Nov. 11	Iowa Veteran's Home
Card Party	Nov. 13	Community Y
Nature Story Hour	Nov. 15	GrimesFarm & Conservation Center
IA River Hospice kick-off Event	Nov. 16	Marshalltown Hospice
Tiny Tim Tree Festival	Nov. 17-19	Veteran's Coliseum
Holiday Stroll	Nov. 17	Main Street
Holiday Art & Craft Market	Nov. 18	Art & Cultural Center
Holiday Bazaar	Nov. 18	Knights of Columbus Hall
Happy Thanksgiving	Nov. 23	MCVB office closed thru 11/24
Food Drive Rock Show	Nov. 25	Moose Lodge
Card Party	Nov. 27	Community Y

### Who's Meeting in Marshalltown

#### November 2006

Meetings/Conventions/Tournaments	No.	Location
Iowa Honey Producers	75	BWRI
IA Girls H.S. Athletic Union State Swim Meet	300	Community Y



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**Nancy Flores**  
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## BUSINESS

### Adopt-A-Veteran *STARS Available Starting on Veterans Day November 11*

Give a Gift to a Veteran!  
Pick a Star with gift idea off a Christmas Tree  
at participating downtown businesses  
Purchase and return gift to that business in a gift bag  
Gifts are given to Veterans December 10  
at MCB, Main Street  
Holiday Party at the Iowan Veterans Home

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### "Light Up Your Holidays" In Downtown Marshalltown **HOLIDAY STROLL** Friday, November 17 from 6:00 to 8:00 p.m.

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DOWNTOWN MARSHALLTOWN, EVERY  
WEEKEND THIS HOLIDAY SEASON,  
BEGINNING OCTOBER 27 THROUGH  
CHRISTMAS WEEKEND!

**Fri & Sat  
Oct. 27-28** Preview Party!  
Popcorn, treats, fall and holiday specials and discount tickets.

**Fri & Sat  
Nov. 3-4** Now Showing!  
Earn Downtown Advantage \$5 Tokens with purchase, goodies.

**Fri & Sat  
Nov. 10-11** Shop & Sip Holiday Open Houses  
In-store specials, holiday beverages, "Adopt-a-Veteran" stars available.

**Fri & Sat  
Nov. 17-18** Friday Premiere- Holiday Stroll 6-8 p.m.  
Saturday- Holiday Stroll Encore (don't let that gift get away!)

**Fri & Sat  
Nov. 24-25** Showtime!  
Make US your first stop for holiday shopping- free gift wrapping.

**Fri & Sat  
Dec. 1-2** "It's A Wonderful Life"  
Holiday traditions await you... personal service, locally owned, quality, selection, and care downtown.

**Fri & Sat  
Dec. 8-9** Fast Forward to the Holidays  
Express service: Buy, Wrap & Run!

**Fri & Sat  
Dec. 15-16** Press Pause  
Holiday Shop & Sip- Relax & refresh while we gift wrap. Remember gift certificates!

**Fri & Sat  
Dec. 22-23** Final Showing  
Your last stop for holiday shopping. Gift certificates get great reviews! ★★★★★

**Marshalltown Central Business District**  
WWW.MARSHALLTOWNMAINSTREET.COM  
PHONE: 641-644-2001





## BUSINESS



**MARSHALL  
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**Experience real shopping...**

**Visit Marshall Town Center this holiday season for these great specialty vendors:**

Day by Day Calendars  
Go! The Game Store  
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**Introducing the  
Marshall Town Center Gift Card!**



Good at all mall stores that accept Discover Card.  
Available in denominations from  
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Available in the Mall Office.

Cash, Visa, MasterCard, Discover Card and business  
check accepted.

Great for holiday gifts for employees, family and friends!

**Join us for Santa's Arrival at  
Marshall Town Center  
on Saturday, November 18  
at 10:00 am**



Shop early on the day after Thanksgiving: Open at 7am!

**Holiday Gift-with-Purchase**

Earn a Kwik Star Gas Card for every \$100 you spent on  
Friday, November 24.

While supplies last.

Receipts must be dated 11/24/06.

Redeem your receipts near the Santa Set.

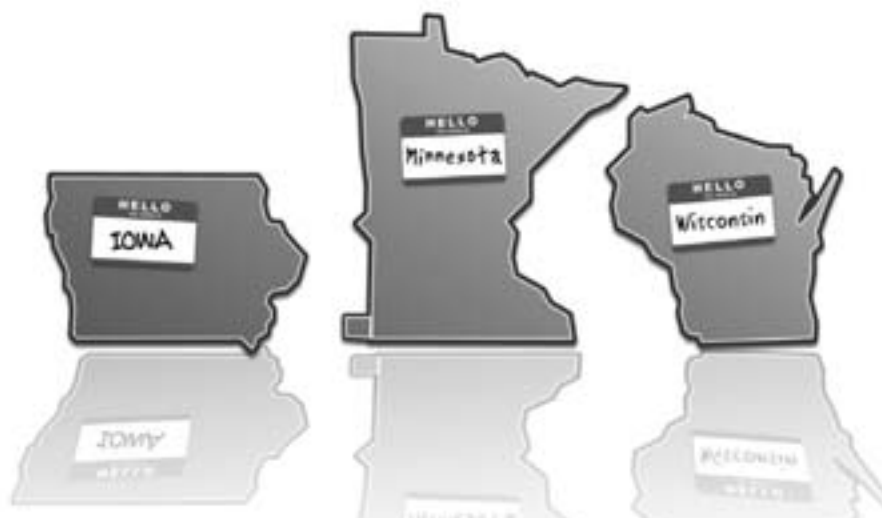
Visit [www.marshalltowncenter.com](http://www.marshalltowncenter.com) for upcoming event,  
store sales and specials, holiday hours and much more!

## Healthy Marshalltown

**Asset of the Month - November - Asset #2  
Positive Family Communication**

Young person and his/her parents communicate positively, and  
young person is willing to seek advice and counsel from parents.

## Meet Your New Team!



Sit back, relax and let your newest team members go to work for you.  
With the Tri-State small business plans from Midwest Wireless you'll get no roaming,  
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restrictions apply; see store for details. ©2006 Midwest Wireless Holdings, LLC. AA/EOE.





# CHAMBER INFORMATION

## Cleaniac Fact

More than 500 junk vehicles were removed from within the city limits of Marshalltown during the first six months of 2006!



## Can't afford to invest? Or, can't afford not to?

If you think you can't afford to invest, think again. The right combination of investments may help pave the way to a better lifestyle today and confidence for tomorrow.

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Kileen D. Rezac, CFP  
Branch Office Manager  
25 S. Center St.  
Marshalltown, IA 50158  
641-752-2041/800-369-1588



## MCVB Electronic Sign

Thanks to corporate partner Marshalltown Medical & Surgical Center, the Marshalltown Convention and Visitors Bureau (MCVB) was able to purchase new technology and update the electronic sign in 2005.

The MCVB electronic sign's purpose is to welcome out-of-town visitors to our community and to announce upcoming events in the community that visitors can also attend while in town. Ever wondered what the criteria was to have a message posted on the sign?

The answer is **YES** if your event is a(n):

- \* Announcement of event date/time/location
- \* Welcome for statewide meeting/convention/group tour/sporting event
- \* School sporting events but they will be listed as space permits and upon discretion of the MCVB
- \* School events (chili suppers/carnivals) will be listed as space permits and upon discretion of the MCVB
- \* Rummage sales/thrift sales/auctions will be listed as space permits and upon discretion of the MCVB

The answer is **NO** if your event is a(n):

- \* Registration (including sports, early registrations, etc.)
- \* Fundraiser
- \* Campaign kickoff
- \* Political message
- \* Open house
- \* Announcement for a meeting/event not for general visitor attendance
- \* Camp (Example: summer camp on July 10)
- \* A group sponsoring a day at a special location
- \* A cancellation message for an event

Anyone planning an event is encouraged to call, stop by the office, or visit [www.VisitMarshalltown.com](http://www.VisitMarshalltown.com) to receive a form to fill out. All forms need to be received two weeks before the event takes place. Due to space limitations abbreviations for event names, etc. may need to be used.

Don't forget to post the event on the MCVB website self-posting calendar. For info call 641-753-6645.

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### VERNON COMPANY

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Pens & More

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641-752-7767  
[www.venturellc.com](http://www.venturellc.com)

### GRANT PARK APARTMENTS

1 Bedroom Apartments  
641-753-5420  
[www.newburymanagement.com](http://www.newburymanagement.com)  
<<http://www.newburymanagement.com>>

## ART

### CENTRAL IOWA ART ASSOCIATION

709 S. Center St.  
Marshalltown  
753-9013

### 9TH STREET GALLERY & FRAME

506 S. 9th Street  
Marshalltown  
752-2647

## ATTORNEY'S AT LAW

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Marshalltown  
752-8800

## AUTOMOTIVE

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Marshalltown  
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### HELPER AUTO SERVICE

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Marshalltown  
752-5225

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### IOWA WHOLESALE, INC. THE BATH & KITCHEN SHOP

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Marshalltown  
752-4555

## BLOOD BANK

### THE BLOOD CENTER OF IOWA

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## BUILDING SUPPLIES

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### MARSHALL COUNTY TREASURER

Tax Department 754-6366  
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754-6360

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[www.iowatreasures.org](http://www.iowatreasures.org)

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# BUSINESS

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<b>MISCELLANEOUS</b> <b>ADULT ODYSSEY</b> 907 Iowa Avenue East Marshalltown <b>752-6550</b>	<b>NURSING HOMES</b> <b>GRANDVIEW HEIGHTS</b> 910 E. Olive St. Marshalltown <b>752-4581</b>	<b>HARTWIG PLUMBING &amp; HEATING INC.</b> 405 S. 2nd Ave Marshalltown <b>752-5707</b>	<b>SUBSTANCE ABUSE TREATMENT</b> <b>SUBSTANCE ABUSE TREATMENT UNIT</b> SATUCI Marshalltown <b>752-5421</b>
<b>AUGUSTINE COMPANY</b> 1210 Industrial Blvd. Marshalltown <b>753-3875</b>	<b>SOUTHRIDGE NURSING &amp; REHAB CENTER</b> 309 W. Merle Hibbs Blvd. Marshalltown <b>752-4553</b>	<b>PROSTHETICS</b> <b>CLARK &amp; ASSOCIATES PROSTHETICS &amp; ORTHOTICS</b> 312 E. Main, Suite 2100 Marshalltown 753-0067	<b>TAX SPECIALISTS</b> <b>ACCU-TAX</b> 1302 W. Main St. Marshalltown <b>752-6033</b>
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Would you like to have your Chamber Business listed? Contact your Times-Republican Sales Representative to have your Chamber Business Listed on this Chamber Directory.



## BUSINESS

### Candidate Forum Scheduled for November 2<sup>nd</sup>

The Local Government Committee of the Chamber and the Marshall County Chapter of the American Association of University Women will again co-sponsor a general election candidate forum. The forum will be held in the auditorium of the Fisher Community Center at 5:30 p.m. on Thursday, November 2. KDAO will tape it for rebroadcast.

There are four candidates running for two seats on the Marshall County Board of Supervisors. They are incumbent Ron Goecke, Don Wilder, Pat Brooks and Lee Searle.

The other contested Marshall County race is for Auditor with Karen Squiers and Ron Nauman seeking that office.

Uncontested County races include Jennifer Miller as Marshall County Attorney, Deane Adams as Marshall County Treasurer and Kathy Baker as Marshall County

Recorder.

At the state level Representative Mark Smith is running unopposed in House District 43. However there is competition in House District 44 where Incumbent Polly Granzow is being challenged by Tim Hoy. Both will attend the candidate forum.

Also on the ballot this election is the Iowa State Extension referendum that is seeking approval to increase the tax cap for funding the extension service here. Marshall County is one of only 15 Iowa counties that have not approved this referendum since the late 1980's when the Legislature adopted the authority for voters to increase Extension funding. The Chamber Board endorsed passage of this referendum at its October meeting based on the recommendation of the Chamber's Ag/Business Task Force and the Local Government Committee.



**Vote For Business**  
U.S. Chamber of Commerce



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Agent



Kristi Carlson  
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