

Chamber Digest

September 2008

Volume 26 Issue 4



Upcoming Events

September 11, 5:15 - 6:30 p.m.:

United Way Kick-off/Business After Hours at
United Bank & Trust

September 25 - 28:

Oktemberfest (www.oktemberfest.com)

In This Issue

Member Spotlight - US Cellular

Page 2

New Members

Page 2

Leadership / Reinvesting Members

Page 3

Faces & Places

Page 4

Convention & Visitors Bureau Tourism News

Pages 6 & 7

Ribbon Cuttings

Page 8

MEDIC Economic Development News

Page 10 & 11

Business Directory

Pages 12 - 14

Marshalltown Young Professionals

Page 15

Business News

Page 16



Golf outing successful, despite the rain

The rain did not scare away the 144 golfers registered for this year's Chamber Ambassadors golf outing on Thursday, August 21. Thirty-six teams teed-off at 12:30 p.m. at Elmwood Country Club and enjoyed a banquet meal at 6:30 p.m. where prizes were given away and the flight winners were announced.

Winning this year's championship flight was the team from Marshalltown Packaging of Gary Bolar, Todd Bolar, Justin Nelson and Chris Richards, with a score of 54. Second place in the championship flight went to the Vogel Family Funeral Homes team, with a score of 58. For the complete list of winners, turn to page 9.

"We especially want to recognize Vaughn's Pub, who was the event key sponsor this year," said Gary Schaudt, Ambassadors Co-President and chair for the golf outing. "We appreciate all of the businesses that sponsored holes and donated prizes and to everyone who came out to play."

Bill Thiede of American Family Insurance won a set of tires, courtesy of Big 8 Tyre, for his closest to the pin shot on hole 6. Other winners included Dave Winjum, Iowa Veterans Home team; Reed Riskedahl of McGregor's Furniture and Doug Joslin, Penn Mutual Life Insurance. Winjum and Joslin won gift certificates for having the longest putts on holes 9 and 18, respectively. Riskedahl won a gift certificate for being closest to the pin on number 12.

For more on the golf outing, turn to page 9.



Chamber Ambassadors Golf Outing champions: Marshalltown Packaging. From left: Chris Richards, Gary Bolar, Justin Nelson, Todd Bolar.



Left: TR employees Lynne Guldager and Justine Johnson try to stay dry under umbrellas.



Right: Amy Ritchie and Melanie Reed of Big Brother Big Sisters gave away water bottles, t-shirts and golf balls during the outing.



MEMBER SPOTLIGHT

U.S. Cellular

The 8,700 associates of U.S. Cellular believe a wireless phone enhances people's lives and a wireless company should be in the business of bringing people together. The associates at the Marshalltown store, located at 2500 South Center Street feel the same way. Based in Chicago, U.S. Cellular is the nation's sixth-largest wireless carrier, serving 6.2 million customers across the country. In order to better serve their current and potential customers, U.S. Cellular has created a mobile tour experience that will visit the Marshalltown retail store on Friday, September 12.



Customers will be able to demonstrate their knowledge and skills by participating in a series of competitive gaming challenges and fun activities, all while utilizing U.S. Cellular products and features from 3:00 - 7:00 p.m. on September 12. The mobile tour features three interactive stations – music with “name that tune”, smartphone with a speed text challenge and Bluetooth challenge with a picture getaway station.

U.S. Cellular features mobile services, including prepaid cell phones and Smartphones.

The Marshalltown retail store hours are Monday through Friday: 9:00 a.m. - 8:00 p.m.; Saturday: 9:00 a.m. - 6:00 p.m.; Sunday: Noon - 5:00 p.m.

For more information, visit the retail store at 2500 South Center Street or the U.S. Cellular website at www.uscellular.com.



The U.S. Cellular Mobile Tour will visit the Marshalltown retail store (2500 South Center Street) on Friday, September 12 from 3:00 - 7:00 p.m. The mobile tour allows customers to demonstrate knowledge and skills, utilizing U.S. Cellular products, services and features.

New Members

Following is a list of businesses that have invested in the greater community by joining the Marshalltown Area Chamber of Commerce. Please support these businesses when making purchases and business decisions.

Superior Welding Supply Co.

Greg Miller, Branch Manager
600 May Street
Marshalltown, IA 50158
641-753-4874

Superior Welding Supply Company is an independent, locally-owned distributor of welding equipment, industrial, medical and supply gas, safety equipment and related supplies.

Village Profile

Alan Zahringer, Acquisition Manager
33 North Geneva Street
Elgin, IL 60120
800-600-0134

Village Profile publishes membership directories, maps and community profile magazines, for Chambers of Commerce from across the country. Village Profile will be printing the next issue of the Chamber's Lifestyle/Community Profile magazine.

Help shape Marshalltown's future and make this an even better place to live, work and raise a family!

For more information on the Imagine 2011 7 Big Ideas, visit www.imagine2011.com.



GOODYEAR
#1 in Tires

CERTIFIED AUTO SERVICE

McAtee
Tire & Service Center, Inc.

"Your Hometown Tire and Auto Service Center"

**205 E. Linn St.
Marshalltown
752-7511**

LEADERSHIP

Chamber Chair: Ric Anderson **MCVB** Chair: Dennis Grabenbauer **MEDIC** Chair: Bill Grabe



Board of Directors

Paul Gregoire
Chair Elect
Bill Thiede
Past Chair
Kathy Baker
Treasurer
Nick Loney
V.C. Business Growth & Development
Liz Zuercher
V.C. Government Affairs
Doug Joslin
V.C. Membership
John Hughes
V.C. Quality of Life
Bill Grabe
MEDIC Chair

Doug Beals
Ellen Bergman
Scott Carnahan
Jacque Goodman
Jim Gruening
Fauna Nord
Jeff Vance

Ex-Officio
Gene Beach
City of Marshalltown
Deanna Davis
MCVB



Board of Directors

Deanna Davis
Vice Chair
Bob Wenner
Secretary
Mike Stegmann
Past Chair
Kay Clark
Jennifer Howard
Dan Moellers
Gary Ross
Chad Weir
Liz Wilke

Staff

Ken Anderson
President
Lynn Olberding
Director of Membership & Marketing
Shauna Banks
Administrative Assistant
Tami Kerwood
Administrative Assistant
Joel Akason
MEDIC President
Amy Mills
MEDIC Executive Assistant
Shannon Espenscheid
MCVB Director

709 South Center Street
P.O. Box 1000
Marshalltown, IA 50158
Phone: 641-753-6645
Fax: 641-752-8373
Email:
info@marshalltown.org



Board of Directors

Dan Hassman
Chair Elect
Jim Lowrance
Treasurer
Rob Cooper
Secretary
Brian Heitoff
Past Chair

Parke Adamson
Gene Beach
Bob Berger
William Beohm
Douglas Gervich
Sharon Greer
John Hermanson
Carol Hibbs
Dean Kenagy
Gordie Johnson
Mike Miller
Loras Neuroth
Mike Schlesinger
Kevin Swartz
Don Turbiville
Kenn Vinson
Glenn Ytzen

Ex-Officio
Marvin Wade
Dick Hierstein
Larry McKibben
Mark Smith
Karen Squires
Tim Wynes

The Chamber Digest is a monthly publication of the Marshalltown Area Chamber of Commerce, in cooperation with the Marshall Economic Development Impact Committee and Marshalltown Convention & Visitors Bureau, who collaborate in creating opportunities for businesses, residents and visitors.

Thank You Reinvesting Members

The reinvesting members printed in bold type marks those with memberships in increments of five years.



9th Street Gallery	14	IVCE	6
Alliant Energy	4	John Ernest Vineyard	1
American Family – Bill Thiede	6	Kenn's Transmission	24
BDH Technology	5	Lamar Advertising	12
Blink Electric Motors	49	Marshalltown Aviation	34
Blood Center of Iowa	8	Marshalltown Ed. Assn	13
Brycon	32	McGregors Furniture	45
Casey's	17	Meskwaki Bingo-Casino-Hotel	10
Central IA Art Assn.	7	Mitchell Family Funeral Home	4
Chalet	14	Poured Foundations	22
Clapsaddle-Garber	37	Pretzelmaker	11
CM Berg Design	10	Rund, Mary	1
Embers	16	Qwest	16
Emerson – Fisher Controls	31	Team Drury Auto	6
F & M Bank	45	United Bank & Trust	6
Hackman, Roger	4	Venture Mgmt	5
Hermanson Orthodontics	33	Wertzberger Architects	13
ImageMaker Marketing	1	Workforce Development	19
IVCCD	3	Zoske's Barbecue	2

Are you ready to increase
your website traffic?
Contact Lynn at 753-6645
about online directory
upgrades!
www.marshalltown.org



View past issues of the
Chamber Digest
on-line at
www.marshalltown.org

BVU @ MARSHALLTOWN

CENTERED ON YOU
Courses begin every 8 weeks
in Marshalltown

Call for an appointment to see what you need to complete your 4-year degree!

BUENA VISTA UNIVERSITY
call 641-752-0076 or 800.798.0076
located on the Marshalltown Community College campus

CPA
Roger F. Hackman,
CPA, P.C.
Tax, Accounting and
Consulting Services
107 Palmer St.
Marshalltown, IA 50158
(641) 752-3024
Fax (641) 753-3942
Cell (641) 485-4351
E-Mail: rghack@marshallnet.com

FACES & PLACES

Faces & Places is a new feature in the Chamber Digest. Each month this column will feature information about Marshalltown Area Chamber of Commerce members and volunteers. **Faces & Places** is a great way to utilize your Chamber membership.

Submissions may include grand openings, management changes, employee promotions, moves, expansions, major developments and award recognition. Submissions may include a photograph, if provided in a jpeg format.

Due to space limitations, each item for **Faces & Places** should be no more than three sentences in length. The editor reserves the right to determine what is newsworthy and included in the column. Items that will not be accepted include: email changes, seminars or special event promotions that would be better addressed through advertising venues.

To submit your news, email lolberding@marshalltown.org and put **Faces & Places** in the subject line, or mail information to **Faces & Places**, P.O. Box 1000, Marshalltown, IA 50158. Submissions must be received by the 10th of the month for inclusion in the following month's Chamber Digest.

www.marshalltown.org Statistics

	July 08	YTD Total	Avg/Month
Unique Visitors	3,965	25,953	3,708
Number of Visits	6,173	40,558	5,794
Page Views	23,118	199,580	28,511
Hits	125,598	893,350	127,621

In July 2008, the Chamber's website received 1.55 visits/visitor and 3.74 page views/visit.

Don't forget to check the chamber website for business directory information, event photos, program information and calendar of events.

Want to upgrade your online business directory listing?

Contact Lynn Olberding at the Chamber office for more information.

Alliant Energy breaks ground on technical training center

Interstate Power and Light Company (IPL), an Alliant Energy company broke ground on August 15, on the site of its six-acre technical training center, located at 810 South 19th Avenue in Marshalltown. The new IPL Technical Training Center is an approximately \$1 million investment that will be used for training employees in the company's electric and gas apprenticeship program.

"Our company is pleased to further its long-term energy partnership with the community of Marshalltown through the construction of this new technical training facility," said Tom Aller, president of IPL. "For more than 30 years, we have been training our highly-skilled craft employees in Marshalltown."

The new training center will replace the existing training center, located on Quarry Road. IPL expects to begin construction in September of this year with completion in March of 2009. The new facility will consist of two buildings, an 8,150 square-foot facility for classroom and hands-on instruction and a 4,050 square-foot facility to house a garage, welding training area and storage. Additionally, the center will include a training field for setting poles, working on natural gas lines and operating hydraulic equipment.



Interstate Power & Light employees and local dignitaries break ground on the new IPL Technical Training Center, located at 810 South 19th Avenue.

www.everydaychampions.org

BUSINESS NEWS

Marshalltown Education Partnership

After all of the planning, fundraising and implementation of the Marshalltown Education Partnership, three MEP students proudly graduated from Marshalltown Community College this spring. More than 10 MEP students will graduate in 2009 and 172 MHS students are participating in the program this school year.

This is a very exciting program that is beginning to have a big impact on our children and their future. As you well know, our future depends on our children's success and these students need you to help them be all they can be.

MEP will host a celebration to honor the work of the Community Partners on Monday September 15 from 5:00 - 7:00 p.m. at the new Student Activity Center on the Marshalltown Community College campus. This celebration is a great opportunity to see the new facility and learn more about becoming a Community Partner. Helping students graduate from Marshalltown Community College opens the door to all of the opportunities that await college graduates.

Become a community partner and with your gift of support and encouragement, more students will benefit from the MEP program.

For more information, contact the MHS Counselor's Office at 754-1130, or the MCC's Admissions Office: Sonia Hernandez at 844-5714 or Connie Gardalen at 844-5728.

School Board

Elections to be held September 9

September 9 is school board election day, when voters go to the polls to choose who they want to guide their school district or college district. The quality of our education system is vital to the overall quality of life in our community. We encourage you to get out and vote!

In the Marshalltown Community School District, there is a contested race for two three-year term board positions. There are no incumbents seeking re-election. Angela Kuehner, Anne Paullus and Paul Gassman are vying for the two positions and all would be new to the board. The MCS D has one one-year term seat open as well, with Dean Stucky as the lone candidate for that position. Stucky will also be new to the board.

In the Iowa Valley Community College District election, there are no contested races. Two incumbents are seeking re-election from their area. They are Director District II Ingvert Appel who represents all of the IVCCD lying within BCLUW, Eldora-New Providence, Gladbrook-Reinbeck, and Hubbard-Racliffe School Districts; and Director District VII Paul William Pohlson who represents the IVCCD lying within the Montezuma Community School District and the portion of the Grinnell-Newburg Community School District lying within the 1st, 2nd, 3rd, and 4th Wards in the City of Grinnell and Grant, Malcom and Washington precincts in Poweshiek County and Lynn Grove/Richland precinct in Jasper County.

Director District IV Jane Jech is not seeking re-election. Deb Jones from Clemons is running unopposed for the seat being vacated by Jech. She will represent all the portion of IVCCD lying within the West Marshall Community School District and the Marshalltown Community School District in the Second Ward in the City of Marshalltown and Iowa/Taylor, Jefferson, Liscomb, Eden/Logan, Marietta/Washington and Timber Creek precincts in said school district.

To find your precinct and voting location, visit www.co.marshall.ia.us/departments/auditor/election.

Business After Hours

September 11, 2008

5:15 - 6:30 p.m.

United Way Kick-Off
United Bank & Trust
2101 South Center Street
Marshalltown, IA 50158

October 2008

Marshalltown Community College
Student Activity Center
3700 South Center Street
Marshalltown, IA 50158

November 2008

Business to Business Showcase
Key Sponsor: Hy-Vee
Fisher Community Center
709 South Center Street
Marshalltown, IA 50158

December 2008

5:00 - 7:00 p.m.

US Bank
123 West Main Street
Marshalltown, IA 50158

January 2009

Taste of Marshalltown
Business After Hours



A.G. EDWARDS
FULLY INVESTED IN OUR CLIENTS...

**AT A.G. EDWARDS, IT'S NOT
THE SIZE OF YOUR ACCOUNT
THAT'S IMPORTANT ...**

IT'S THE RELATIONSHIP BEHIND IT.

Whether you are just starting out or have an established portfolio, we can help. Because you are at the center of all we do. Call today.



Chad Kunc
14 E. Southridge Road
Marshalltown, IA 50158
(641) 752-5401 • (800) 542-2223

Member SIPC • 2005 A.G. Edwards & Sons, Inc.

[24778-v3-335] IM-46-1205

CONVENTION & VISITORS BUREAU

Service clubs and organizations

Service clubs and organizations are an important part of every community. The Marshalltown Area Chamber of Commerce is requesting all local service clubs and organizations check their listing on the Chamber's website at www.marshalltown.org. The list of organizations can be found under the green "Community" tab. Then click on "Organizations and Clubs." Please email your changes to info@marshalltown.org or call the Chamber office at 641-753-6645.

Visit the Chamber's website
at
www.marshalltown.org

Make
the right
choice...



for auto insurance

and keep your right to choose

Some car insurance companies tell you where to take your vehicle for repair following an accident. At Grinnell Mutual, we think this important decision should be left up to you. Call our office for details.

GRINNELL MUTUAL
REINSURANCE COMPANY

www.gmrc.com

**MCRILL-STOWELL-
CHRISTENSEN INSURANCE**

202 E. State St. • Marshalltown
641-752-2447
111 S. Main • Albion
641-488-2214

Oktemberfest - Iowa's premier fun family fall festival

Iowa's Best Family Fall Festival will take place in downtown Marshalltown September 25-28th. Events will start on Thursday night with the crowning of Little Mr. & Miss. Oktemberfest, Kid's Fun Run, carnival and many other events for the kids. Plan to attend the car show on Friday and the always popular spaghetti dinner. Saturday morning will start bright and early with the 5K run/walk and 10k run. The Grand Parade will start at 10:00am. Saturday will also feature a bike ride and round out the evening with a dance. You will want to return to the downtown area on Sunday for pancakes, a BBQ and chili contest and motorcycle rodeo. More information and a schedule of events can be found on their website at www.oktemberfest.com.



For the time and a description of the events below, log on to the MCVB website's Calendar of Events at www.VisitMarshalltown.com

September 2008

Event	Date	Location
Bingo	Tuesdays	Senior Citizens Center
StoryTime	Tues. & Fri.	Public Library
Farmers Market	Wed. & Sat.	108 N. 2nd Avenue
Nature Story Hour	Sept. 3	Grimes Farm
Music Festival	Sept. 6	Iowa Veterans Home
Car & Bike Show	Sept. 6	Haverhill
Poker Run	Sept. 7	Haverhill Social Club
Cruise in Nite	Sept. 11	Field's Bar & Grill
Nature Story Hour	Sept. 17	Grimes Farm
Feeding Birds	Sept. 22	Fisher Community Center
Oktemberfest	Sept. 25-28	Main Street

Post your 2008 events on the MCVB self-posting calendar at www.visitmarshalltown.com

September 2008

Thanks for making Marshalltown your destination!

Date	Group	Location
Sept. 6	Pedal Pull Championship	Veterans Coliseum
Sept. 17-19	Landlords of Iowa	Best Western Regency Inn
Sept. 19-21	MHS 1958 Class Reunion	
Sept. 26-27	MHS 1968 Class Reunion	
Sept. 26-27	Bead Bash	Best Western Regency Inn

CONVENTION & VISITORS BUREAU

Iowa Barn Tour includes three barns in Marshall County

By Shannon Espenscheid, MCVB Director

There are a total of 79 barns on this year's Iowa Barn Foundation's autumn tour. Three of the barns are right here in Marshall County. The barns will be open on Saturday and Sunday, September 20-21, from 9:30 am to 5:30 pm.



One of these beautifully restored barns is just a few miles north of Marshalltown. The 1915 Smith barn is located at 2947 170th Street, Marshalltown. Matt Smith, owner and restorer of the barn, explained that the uniqueness of this barn is that the inside of the barn was never touched or changed in anyway. I was honored to be given the opportunity to see the barn for myself and I must say that it is definitely a must see in September. Walking into the barn, one can see where the horses were kept and the places they gnawed on the wood. The haymow is a child's dream. I can only imagine all of the times children ran up the stairs and played for hours. Matt explained where oats were kept and how they kept air flowing around them without letting cats get in. The old milk stanchions are still in place, complete with an old compressor that ran the milking machine.

Matt spent several months restoring the barn to its original beauty. Since the barn was built right after the start of WWI people were very resourcefully and careful with their money. Many of the boards used for the flooring were recycled and made up of all different lengths and widths. In keeping with its originality, Matt carefully replaced any damaged boards with lumber from other old buildings. "There isn't a new board in the whole barn, explained Matt." The barn also holds all of the original hardware on doors and windows. All of the original wiring and switches remain and work.

The two other barns in Marshall County are located near State Center.

The Buck barn is located at 1271 285th Street, State Center. Dobbin's round barn is located at 2551 Brown Ave., State Center. If you would like more information on the Iowa Barn Foundation or information on the tour log on to www.iowabarnfoundation.org.



New Menu Items

Entrees

- Iowa Chop with a Carolina Rub** - 12 oz. boneless Pork Chop seasoned with a dry rub, grilled, and brushed with our house BBQ; served with a seasoned vegetable medley and choice of potato. **\$7.50**
- Chicken Alfredo** - Grilled Chicken Breast atop fettuccine noodles and smothered in a traditional parmesan cheese sauce, garnished with vegetables, and served with garlic Ciabatta bread. **\$11.50**
- Fiery Shrimp and Portabella** - Sautéed Shrimp, strips of Portabella mushrooms and rotini pasta covered in a fiery garlic marinara sauce and mozzarella cheese; served with garlic Ciabatta bread. **\$12.50**
- 10 oz. Sirloin Steak** - USDA Choice Sirloin seasoned Montreal style and brushed with garlic butter; served with a seasoned vegetable medley and choice of potato. **\$15.95**

Sandwiches

- Chicken Artichoke** - Succulent Italian Seasoned grilled Chicken Breast topped with caramelized onions, tomato, and swiss cheese; served on a warm Ciabatta roll with our house artichoke spread. **\$7.50**
- Buffalo Chicken Wrap** - A Jumbo flavored Flour tortilla spread with cream cheese and filled with strips of chicken, cheddar jack cheese, tomato, red onion, bacon, all in our Chipotle sauce. **\$6.95**
- Beer Battered Sea Dog** - Beer Battered cod fillet served on a grilled hoagie bun. Spread with our tartar sauce. **\$7.95**

Salads

- Summer Apple Cranberry Salad** - Fresh romaine lettuce, sliced apples, dried cranberries, smokey bacon, slivered almonds and red onion served with a light Cranberry Vinaigrette. **\$6.95**



Regency Inn
3303 S. Center St.
Marshalltown
641-752-6321
641-752-6108 - Junction

AMBASSADORS VISITS



Jason Drager and Charles Weesner of Woodbury Financial Services, 507 West High Street, celebrated the grand opening of their Marshalltown office location with a ribbon cutting on July 22 with the Chamber Ambassadors.



The Chamber Ambassadors visited Dr. Dennis Drager of Animal Clinic-The Vet, 507 West High Street, for a courtesy call on July 22 to congratulate him on his 20th anniversary of owning the clinic and his veterinary service to the Marshalltown area.



Dr. Kevin Mulvey and Dr. Sean McMurray, their staff and Chamber Ambassadors, celebrate the grand opening of The Foot Doctor, 8 South 5th Avenue, with a ribbon cutting on July 29.



iWireless manager, Shawn Hugen holds the scissors for the ribbon cutting and grand opening of their Marshalltown location at 802 South Center Street (inside Hy-Vee) on August 5.

2009 Business After Hours

Would you like to promote your business by hosting a Business After Hours in 2009? Spaces are filling up fast! To sign up to host a Business After Hours, please contact Lynn Olberding at the Chamber office at 753-6645 or by email at lolberding@marshalltown.org.

Business After Hours are great networking events to exchange business cards and create business relationships other Chamber members.

If your business would like to participate in an after hours event, but you are unable to host at your location, hosting or participating in a Business to Business Showcase might be a better option for you!

See pictures of past Ambassadors ribbon cuttings and courtesy calls on the Chamber website at www.marshalltown.org.

Thank you!

The Chamber staff would like to thank everyone who helped out with the Chamber Ambassadors golf outing! We appreciate all of your help in making the event so successful!

AMBASSADORS GOLF OUTING

Chamber Ambassadors golf outing

Thank you to the following businesses who sponsored a hole at this year's Chamber Ambassadors golf outing:

7 Rayos Liquor Store
AAA Travel
Accu-Tax
Acme Printing
Action Auto Parts/Krantmans
AIG Financial Advisors
Alliant Energy
AmericInn Motel & Suites
Animal Clinic The Vet
Appliance Doctor
Augustine Company
B & G HVAC
Bank of the West
Ben's Tire
Best Vacuum Store & More
Big Brothers Big Sisters
Bowman & Miller, P.C.
Brown Shoe Fit
Con-Struct
Consumers Energy
Countrywide Home Loans
Edward Jones - Reese & Wirin
Emerson—Fisher Controls
Eyecare Associates
F & M Bank
Fareway
Farmers Savings Bank
Glenwood Place
Grabenbauer for Supervisor
Grandview Heights
Hay Construction
Heil for State Senate
Home Federal Savings Bank
Home Rental Sales & Service
Hy-Vee
Independent Insurance
Interstate Insurance
Iowa Telecom
Jech for State House
Jerry Johnson Pro Shop
Johnson for Supervisor
KFJB
Koehler Insurance
KXIA
Long John Silvers
M. Gervich & Sons

Marshalltown Ortheopaedics
Marshalltown YP
Mary Katherine's
MCC/IVCCD
McGregor's Furniture
Mediacom/OnMedia
Medicap Pharmacy
Nauman-Madsen Insurance
New Horizons Realty
NW Mutual Life—Krough/Leth
Park Place Computers
PCA
Pizza Ranch
Plaza 9 Theatres
Proshield Fire Protection
RACOM
ServiceMaster
Stalzer Furniture
Stalzer Photography
Steve Badger Real Estate
Stone Sanitation
Stroh Corporation
Sub City
Superior Cleaning
The Optical Center
Times-Republican
Triad Real Estate Services
United Bank & Trust
US Bank
Vis, Ltd.
Vogel Family Funeral Homes
Wachovia Securities
Wal-Mart
Wells Fargo Bank
Wolfe Eye Clinic

Major Hole & Prize Sponsors

Best Western Regency Inn
Big 8 Tyre
Denny's Hometown
Doll Distributing
H & F Distributing
Investment Center at F & M Bank
ServiceMaster
Sign Creations
Wells Fargo Home Mortgage
Zeno's

**A special thank you
to the 2008 Chamber
Ambassadors golf
outing key sponsor:
Vaughn's Pub.**



Prize Sponsors

Alliant Energy
American Family Insurance
Applebee's
Arby's Restaurant
Consumers Energy
Glenwood Place
Fareway
Iowa Telecom
Iowa Wholesale Supply
Jerry Johnson Pro Shop
Jiffy Convenience Store
KFJB
KIX 101.1
Long John Silvers
Marshalltown Comm. College
Marshalltown Speedway
Marshalltown YP
Maxim Advertising
Mediacom/OnMedia
Park Place Computers
Sherwin Williams
Sonic Drive-In
Spahn & Rose
Sports Page
Staples
State Farm - Phyllis Mazour
Superior Welding Supply Co.
Taco Johns
Theisen's Farm-Home-Auto
Times-Republican
Tremont on Main
Wells Fargo Bank



Denny Hass of Denny's Hometown TV & Appliance congratulates John Mahlstedt of Hay Construction on winning a 42 inch plasma tv, courtesy of Denny's Hometown and the Chamber Ambassadors.

Winners

Championship Flight

1st (54): Gary Bolar, Todd Bolar, Chris Richards, Justin Nelson
2nd (58): Kelly Vogel, Mike Casey, Ivan Skartuedt, Bob Brooks

1st Flight:

1st (65): Steve Hay, Scott Mogler, Mark Tichy, John Mahlstedt
2nd (65): Marla Knight, Reggie Eldridge, John Wantiez, Lori Veld

2nd Flight:

1st (67): Doug Reese, Terry Kluck, Dennis Stone, Shawn Bolt
2nd (67): Jack Allen, Matt Allen, Todd Whitmore, Jim Herink

3rd Flight:

1st (70): Jon Espenscheid, Jon Pierce, Kendell Jensen
2nd (71): Doug Husak, Larry Brown, Jim Taylor, Jerry Wessels



ECONOMIC DEVELOPMENT

Marshalltown's economic indicators holding steady

Marshalltown's economic indicators appear to be holding steady and even stronger than ever in some areas tracked by the Marshall Economic Development Impact Committee.

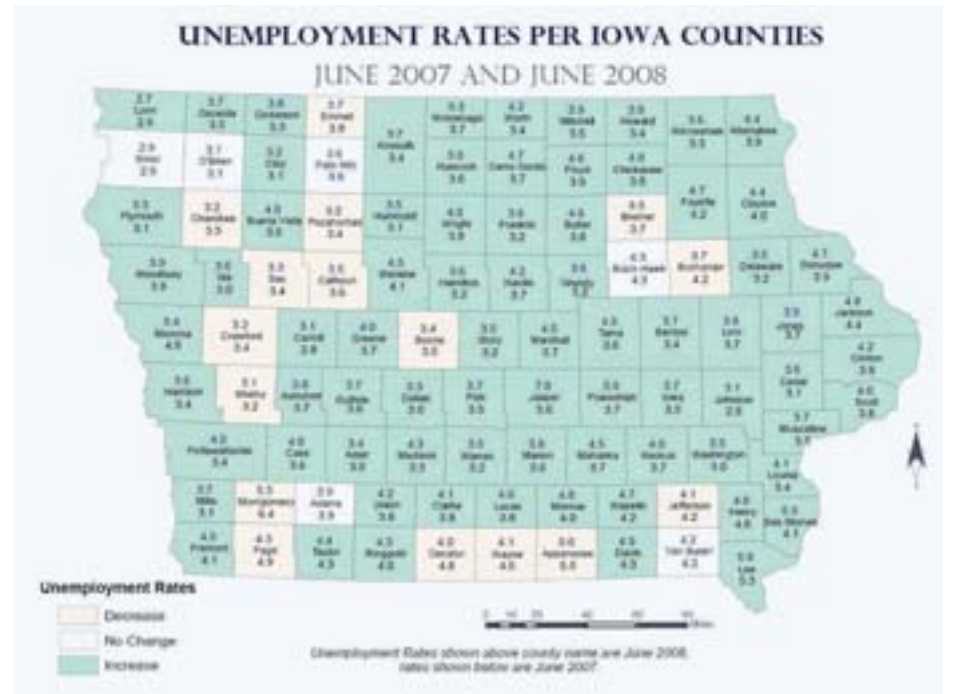
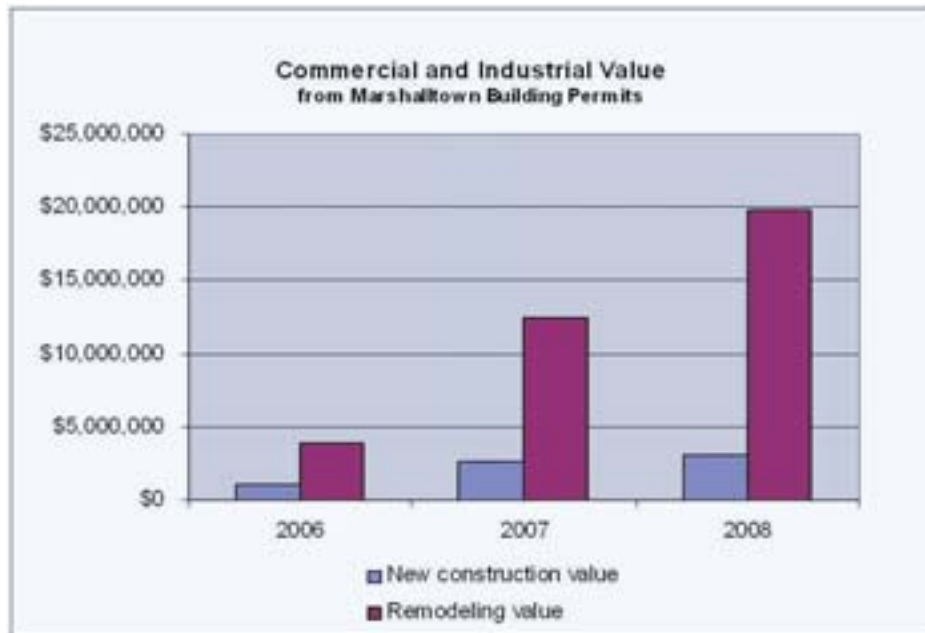
Comparing figures from Marshalltown building permits for the first 7 months of 2006, 2007 and 2008 shows a steady increase in the number of residential dwelling units built and the value of that new residential construction. From January to July this year, there were permits issued for 64 residential dwelling units with a value of \$8,724,000. For the same time period, there were 47 permits with a construction value of \$7,149,000 in 2007 and 25 permits with a construction value of \$3,449,000 in 2006.

Besides the increase in residential construction, the value of new and the remodeling of existing commercial and industrial buildings have shown substantial increases. New construction value has increased 69% from 2006 and the value of the remodeling of existing commercial and industrial buildings has increased 80% from 2006.

	2006	2007	2008
New commercial/industrial construction value	\$985,000	\$2,597,000	\$3,109,000
Remodeling commercial/industrial value	\$3,893,000	\$12,463,000	\$19,780,000

Meanwhile, sales of existing homes through real estate brokers didn't see much change in momentum from this time last year. According to figures released by Marshalltown Board of Realtors, there were 51 homes sold in June with a median sale price of \$110,780. This compares with 51 home sold in June last year with a median sale price of \$95,000.

The unemployment rate edged up to 4.5 percent in June from 4.3 percent in May. Marshall County's unemployment rate was 3.7 percent for June one year ago. According to Iowa Workforce Development, the state's performance remains strong relative to the national situation despite slower job growth in 2008. Marshall County's June unemployment rate of 4.3 percent was substantially below the comparable U.S. rate of 5.5 percent.



MEDIC website is source for local information

There is a wealth of community data on the Marshall Economic Development Impact Committee website - www.marshalltownworks.com. It is a great resource for current demographic information about Marshalltown, Marshall County and the state of Iowa using Location One Information System (LOIS), a state-of-the-art on-line application that is currently utilized by more than 6,500 communities in 12 states.

This online tool showcases economic development data and an online inventory of available commercial properties. The website also includes many links to other professional resources and free documents to download.

Receive Total Home Comfort At

KAPAUN & BROWN, Inc.
A Premier Lennox Dealer



1002 West Lincolnway
753-3563



For additional economic development information, please visit
www.marshalltownworks.com.

ECONOMIC DEVELOPMENT

Economic Statistics

Employment – Marshall County	June 2008	YTD
Labor Force	20,840	20,400
Unemployed	940	970
Percent Unemployed	4.5	4.7
Total employment	19,900	19,440
Marshalltown Construction	June 2008	YTD
Building permits	16	83
Residential Dwelling Units	0	61
New residential construction value	\$0	\$8,073,000
Residential addition/remodel value	\$174,000	\$477,900
New commercial/industrial permits	4	10
New commercial/industrial value	\$237,000	\$3,109,000
Remodeling commercial/industrial value	\$8,060,000	\$17,332,000
Housing	June 2008	YTD
Single Family Home Sales	51	185
Average Sale Price	\$133,459	\$133,459
Median Sale Price	\$110,780	\$110,780

Electronic Engineering

Connections you can count on.

- Streamlight & Pelican Lights
- Security & Alarm Systems
- Pagers & Two-way Radios

**913 Iowa Ave East
Marshalltown
(641) 752-0778**

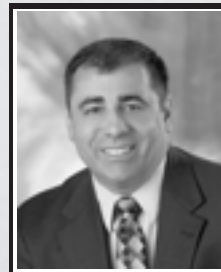


MOTOROLA
Authorized Two-Way
Radio Dealer

Koehler Insurance



COME GROW WITH US
*100% Locally Owned
& Very Proud of It!*



Bobby Shomo
Agent



Kendall Shomo
HR/Accounting



Deb Ewoldt
Agent



Nancy Flores
Agent



**Auto • Home
Business
Farm • Life**

Long Term Care/Disability

753-6691

**Toll Free 1-888-753-6691
26 S. 1st Ave • Marshalltown
www.Koehlerinsurance.net**

BUSINESS DIRECTORY

ADVERTISING SPECIALTIES

MARSHALLTOWN TIMES-REPUBLICAN

135 W. Main
Marshalltown
753-6611

VERNON COMPANY

Mary Kenagy
752-1798
Apparel Calendars Gifts
Pens & More

APARTMENTS

SOUTHERN HILLS APARTMENTS

753-4533
BOULDER PROPERTIES
1 & 2 Bedroom Apartments
641-752-7767
www.venturellc.com

GRANT PARK APARTMENTS

Newly Remodeled One
Bedroom Apartments
641-753-5420
www.newburymanagement.com

ART

CENTRAL IOWA ART ASSOCIATION

709 S. Center St.
Marshalltown
753-9013

9TH STREET GALLERY & FRAME

506 S. 9th Street
Marshalltown
752-2647

ATTORNEY'S AT LAW

JOHNSON, SUDENGA, LATHAM, PEGLOW, O'HARE

118 East Main Street
Marshalltown
752-8800

AUTOMOTIVE

ARNOLD MOTOR SUPPLY

116 E. Anson St.
Marshalltown
753-5533

AUTOMOTIVE

HELPER AUTO SERVICE

108 W. State St.
Marshalltown
752-5225

BATH & KITCHEN

IOWA WHOLESALE, INC. THE BATH & KITCHEN SHOP

14 S. Second Ave.
Marshalltown
752-4555

BLOOD BANK

THE BLOOD CENTER OF IOWA

2501 S. Center
Marshalltown
641-844-0144

BUILDING SUPPLIES

SPAHN & ROSE LUMBER CO.

110 W. Madison St.
Marshalltown
752-1541

CARPET CLEANERS

SERVICEMASTER OF MARSHALLTOWN

707 Maytag Road
Marshalltown
752-3956

CITY

MARSHALL COUNTY TREASURER

Tax Department 754-6366
Motor Vehicle Department
754-6360
www.co.marshall.ia.us
www.iowatreasures.org

CONTRACTORS

LANDON-LANDON & ASSOC.

702 S. 3rd Ave.
Marshalltown, IA 50158
www.landon-landon.com



Marshalltown
WORKS
for BUSINESS

BUSINESS DIRECTORY

CONSTRUCTION

**CESSFORD
READY MIX**
101 Washington St.
Marshalltown
752-7121

FINANCIAL PLANNING

FINANCIAL PARTNERS GROUP
Jason M. Kirke, CFP®
124 West Main
State Center, IA
641-483-9914
800-483-9914

INSURANCE

**AMERICAN
FAMILY
INSURANCE**
Bill Thiede-Agent
2501 S. Center, Suite F
Marshalltown
752-6367

INSURANCE

**PENN MUTUAL LIFE
INSURANCE CO.**
16 East Main St., Suite 190
Marshalltown
753-4762

ELECTRONIC RECYCLING

**PHOENIX
E-WASTE SOLUTIONS**
12 S. 8th Avenue
Marshalltown
753-7200

HEALTH & MEDICAL

**COMMUNITY
NURSING
SERVICE**
11 N. 1st Ave.
Marshalltown
752-4611

CHASE INSURANCE SERVICES

105 A. Westwood Dr.
Marshalltown
752-5733

JEWELERS

**HELLBERG'S
JEWELERS**
13 W. Main Street
Marshalltown
752-3675

EMBROIDERY

IN STITCHES
36 E. Main St.
Marshalltown
752-8335

HEARING AIDS

**IOWA HEARING
AID CENTER**
2500 S. Center Street
Suite 3400
Marshalltown, Iowa
641-753-1426

INDEPENDENT INSURANCE SERVICES

11 E. Church Street
Marshalltown
752-4618

MANUFACTURER

**RYERSON TULL
COIL PROCESSING**
1107 E. Main St.
Marshalltown
753-3511

ENGINEERING & LAND SURVEYING

**CLAPSADDLE-
GARBER
ASSOCIATES, INC.**
16 E. Main St.
Marshalltown
752-6701

HEATING & COOLING

**B & G
HVAC**
104 Gould Street
Gladbrook
641-473-3500

KOEHLER INSURANCE AGENCY

26 S. 1st Avenue
Marshalltown
753-6691



BUSINESS DIRECTORY

MISCELLANEOUS

ADULT ODYSSEY

907 Iowa Avenue East
Marshalltown
752-6550

AUGUSTINE COMPANY

1210 Industrial Blvd.
Marshalltown
753-3875

SALVATION ARMY

107 W. State St.
Marshalltown
753-5236

NURSING HOMES

GRANDVIEW HEIGHTS

910 E. Olive St.
Marshalltown
752-4581

NURSING HOMES

SOUTHRIDGE NURSING & REHAB CENTER

309 W. Merle Hibbs Blvd.
Marshalltown
752-4553

VILLA DEL SOL

2401 S. 2nd Street
Marshalltown
752-1553

PLUMBING & ELECTRIC

ELECTRIC SUPPLY OF MARSHALLTOWN

1008 S. 12th Ave.
Marshalltown
752-4672

HARTWIG PLUMBING & HEATING INC.

405 S. 2nd Ave
Marshalltown
752-5707

PROSTHETICS

CLARK & ASSOCIATES PROSTHETICS & ORTHOTICS

MMSC Rehab Bldg.
1910 S. Center
Marshalltown
753-0067

RADIO

KFJB-KXIA
123 W. Main St.
Marshalltown
753-3361

RESTAURANTS

SUB CITY
Kevin Angstman
8 E. Main
Marshalltown
752-1375

SUBSTANCE ABUSE TREATMENT

SUBSTANCE ABUSE TREATMENT UNIT

SATUCI
Marshalltown
752-5421

TAX SPECIALISTS

ACCU-TAX
1302 W. Main St.
Marshalltown
752-6033

H&R BLOCK

Tax & Business Services

204 E. Linn, Suite C
Marshalltown
752-4418

TELEPHONE/INTERNET

IOWA TELECOM COMMUNICATIONS, INC.
1-877-786-4692
www.chooselowaTelecom.com



Would you like to have your Chamber Business listed? Contact your Times-Republican Sales Representative to have your Chamber Business Listed on this Chamber Directory.

YOUNG PROFESSIONALS

YPIowa Conference

Focusing on the Core: Identifying and Living Up to Your Potential

Mark your calendars for the 5th Annual Young Professionals of Iowa Conference to be held in Muscatine on October 10. An exciting schedule of events is planned for this year's conference, as well as Thursday and Friday evening social events. A wide range of enriching and motivating speakers focusing on leadership in both a large group setting and in break-out sessions are on the agenda for the day-long conference. Additionally, there will be opportunities to network with young professionals from all over the state!

Seven MYP members will be attending this conference and representing Marshalltown and MYP. They are: Denise Case, Shannon Espenscheid, Janelle Holmgren, Denise Kemp, Kristen Monroe, Lynn Olberding and Brent Redman.



For more information on the YPIowa conference or MYP, contact Lynn at 641-753-6645.

International YP Summit

Chamber Director of Membership and Marketing and MYP member, Lynn Olberding, will be attending the International YP Summit September 25 - 28. This annual event is sponsored by Next Generation Consulting of Madison, Wisconsin and local YP organizations.

Olberding, a YPIowa board member, will be participating in a panel discussion as one of the summit's break-out sessions. The panel will focus on joining efforts with multiple YP organizations from across the state.

YPIowa was formed in 2003 as a way to bring together young professionals from across the state. In 2007, YPIowa joined forces with the ABI Foundation to provide additional resources to young leaders.

Olberding will represent not only the Marshalltown Young Professionals, but also the state-wide organization of YPIowa.

Do you know a young professional in the community that may be interested in the Marshalltown Young Professionals?

Please contact Lynn Olberding at the Chamber, 641-753-6645, for more information.



YOUR FINANCIAL FUTURE IS OUR NUMBER 1 PRIORITY!

We have a wide variety of products and services available to construct a portfolio consistent with your financial goals and objectives.

Call Your AIG Financial Advisor Representative today and let us help you plan your financial future.



Kileen D. Rezac, CFP
Branch Office Manager
25 S. Center
Marshalltown, IA 50158
641-752-2041/800-369-1588

AIG Financial Advisors

AIG Financial Advisors, Inc.
Member FINRA and SPIC

Securities offered through AIG Financial Advisors, Inc., a registered broker-dealer, member FINRA, SIPC. Investment advisory services offered through Kileen D. Rezac, RIA, a registered investment advisor.



**“When Success
and Experience Count...
Put the Best to
Work For You!”**

752-5500
2110 South Center



Karri Henning, Broker/Owner
Valerie Vajgrt ★ ★ Julie Blazek
Kristin Polley ★ Martha Garcia
Michelle Grewell ★ Pat Gulbranson
Janet Miller ★ G. Ward Miller ★ Ginny Nielson
Jane Chizek ★ Rick Beasley ★ Sherry Beasley
Melody Bennett ★ Phil Henning
Moises Garcia ★ David Gooding
Beth Barrett ★ Joan Johnson

BUSINESS NEWS

Educators head back to school

The Chamber hosted the annual Educator Appreciation Breakfast on Wednesday, August 20 as educators from Marshalltown Community School District, Marshalltown Area Catholic Schools and Marshalltown Christian School headed back to class.

“We were thanked throughout the morning for the breakfast we provided,” said Ric Anderson, Chamber board chairman. “But we are the ones that are thankful to them for everything they do for the students at Marshalltown schools.”

The teachers and administrators were moved by a short speech by Lance Horbach of Independent Insurance.

“You are the heros from the

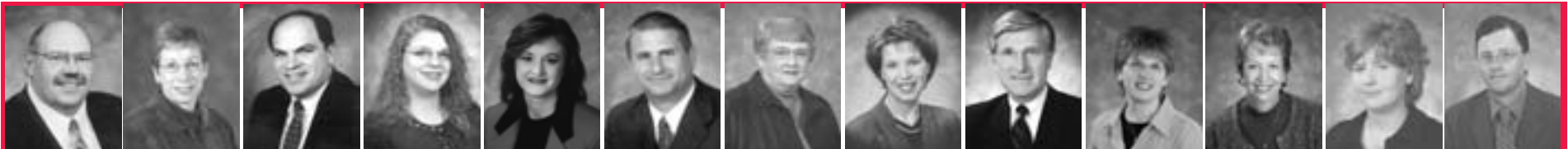
hundreds of students that will fill the hallways of these schools,” said Horbach.



Independent Insurance was the key sponsor for this year’s Educator Appreciation breakfast. Table sponsors included: Dr. David Clark, Eyecare Associates, F & M Bank, Farmers Savings Bank, Helfer Auto Service, Hy-Vee Food Store, Jane Jech, KFJB, KIX 101.1, Marshall-

town Community College, Marshalltown Company, Marshalltown Medical & Surgical Center, Raymon-Donco, Representative Mark Smith, SportsPlus Sports Medicine & Physical Therapy, U.S. Bank and Wells Fargo Home Mortgage.

Thank you to all the sponsors!



Mac Copenhaver
Administration

Bonnie Ohrt
Processor

Dan Mead
Agent

Heather Loney
Agent-CSA

Deb McNamara
Agent - CSA

Paul Beals
Agent

Judy Couser
Processor

Denise Case
Agent-CSA

Loras Neuroth
Agent

Kristi Carlson
HR-Accounting

Sue Gannaway
Agent-CSA

Robin Angstman
Agent-CSA

Patrick Hageman
Agent



Lance Horbach
Agent



Mark Rohde
Agent



Rich Mohon
Agent

**Independent
Insurance
Services**



**Finding Solutions
for YOU**



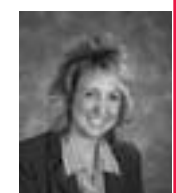
Rich Mohon
Agent



Matt Roelsgard
IS Manager



Karen Neuroth
HR-Accounting



Darla Rowley
Agent-CSA

The POWER of CHOICE

11 East Church Street • Marshalltown, Iowa • 752-4618
Auto • Business • Life • Homeowners • Crop/Hail • Farm Property & Liability
Medical • Workers Compensation
LOCAL CLAIMS SERVICE
www.insurecentraliowa.com