

Marshalltown *WORKS*

Accelerating Opportunities and Growth

Marshalltown Momentum! Investing in Ourselves



2001 — Voters approve \$4.5 million bond to build new aquatic center, and Vision Iowa awards \$3 million to compliment the building of a new Community Y

2004 — Voters approve \$25 million bond to renovate and rebuild school facilities in the Marshalltown Community School District

2006 — Voters approve \$5 million bond to build a new library for a new century, Vision Iowa approves \$1.2 million and the private fund raising efforts meets its goal — construction begins in 2007!

2006 — Voters approve \$35 million for expansion and improvements throughout the entire Iowa Valley Community College District — construction begins in 2007!

Others investing in us

2005 — Department of Human Services announces the opening of an in-bound call center for child support recovery

2006 — Local Company SNT Trucking purchases spec building to aide its expansion

2006 — Lennox Manufacturing reaches agreement on incentive agreement with the State of Iowa

2006 – Marshalltown Medical & Surgical Center announces \$5 million CATH Lab addition

2006 — Emerson Process - Fisher Controls Division announces \$19.2 million Fisher Technology Development Center

2007 — Alliant Energy announces Marshalltown as the site for a \$1 billion new coal-technology 600 megawatt power plant

This Month | February 2007

Leadership	2
Young Professionals	3
MCVB	8 & 9
Ambassadors	10
Marshall Town Center	11
Marshalltown CBD	12

Inside This Issue



MYP contributes \$2500 to the Community Y Partnership with Youth Campaign

Chamber



2007 Iowa Travel Guide now available at the MCVB office

Convention & Visitors Bureau



Chamber
Jeff
Vance
Chair



MCVB
Carol
Hibbs
Chair



MEDIC
Leon
Lamer
Chair

Board of Directors

Bill Thiede
Chair Elect
Kathy Baker
Treasurer
Alyce Quastad
Vice Chair Membership
Denny Hass
Vice Chair Public Affairs
Jacque Goodman
MCVB Liaison
Ric Anderson
Vice Chair Business Growth
Leon Lamer
MEDIC Chair
Clark Wideman
Past Chair

Doug Beals
Scott Carnahan
Martha Garcia
Paul Gregoire
Jim Gruening
John Hughes
Dawn Williams

Ex-Officio

Gene Beach
City of Marshalltown
Marie Steenlage
Central Business District

Board of Directors

Mike Stegmann
Vice Chair
Peter Rogers
Past Chair
Jacque Goodman
Chamber Liaison
Deanna Davis
Secretary
Denny Grabenbauer
Joe Cordt
Jennifer Howard
Dan Moellers
Calvin Scales
Bob Wenner

Staff

Ken Anderson
President
Amy Pieper
Executive Vice President
Joel Akason
MEDIC President
Amy Mills
Executive Assistant
Lisa Purvis
MCVB Director
Sauna Banks
Administrative Assistant

709 South Center Street
P.O. Box 1000
Marshalltown, IA 50158
Phone: 641-753-6645
Fax: 641-752-8373
e-mail: info@marshalltown.org

Board of Directors

Brian Heithoff
Chair Elect
Jim Lowrance
Treasurer
Rob Cooper
Secretary
Mike Miller
Past Chair

Parke Adamson
Larry Allen
Bob Berger
William Beohm
Douglas Gervich
Bill Grabe
Dan Hassman
John Hermanson
Jeff Linton
Dean Kenagy
Gordie Johnson
Loras Neuroth
Rex Ryden
Mike Schlesinger
Kevin Swartz
Jeff Vance
Kenn Vinson
Glenn Ytzen

Ex-Officio

Gene Beach
Harrison Cass
Dick Hierstein
Larry McKibben
Mark Smith
Karen Squires
Tim Wynes

New Members

Following is a list of businesses that have invested in the greater community by joining the Marshalltown Area Chamber of Commerce.

Please support these businesses when making purchases and business decisions.

State Farm Insurance –
Jeff Linton Agency
207 East Church Street
Marshalltown, Iowa 50158
641-752-0979
Jeff Linton

Mama DiGrado's Pasta & Pizza
50 La Frenz Lane, Suite E
Marshalltown, Iowa 50158
641-752-7499
Dave and Kim Hilsabeck

32 Renewing Members

The renewing members printed in bold type marks those with memberships in increments of five years.

1st Rate Real Estate (4 years)

Ace Precision Castings (5 years)

AmericInn (10 years)

Carmicheal Back & Neck Care (2 years)

Central Iowa Fair (3 years)

Chalet (13 years)

Comfort Inn (10 years)

Consumer Credit Counseling Services (11 years)

Culligan Water Conditioning/Driessen (11 years)

Dairy Queen, Center Street (5 years)

Des Moines Cold Storage (16 years)

Ed Mead Real Estate (28 years)

Excel Medical (16 years)

Field's (13 years)

Forbes Office Equipment (2 years)

Harthun, Floyd (2 years)

Dr.'s Hawkins & Urbanowski (13 years)

Hellberg's (13 years)

Hy-Vee Foodstore (44 years)

King Graphics (4 years)

Linn Valley Apartments (12 years)

Marshalltown Board of Realtors (16 years)

Marshalltown Speedway (2 years)

New Horizons Realty (9 years)

Penn Mutual Life Insurance Co. (6 years)

Petty Vinyl Co., Inc. (11 years)

River Oaks Apartments (9 years)

Salvation Army (10 years)

Schendel Pest Control (13 years)

Super 8 Motel (10 years)

Vernon Company (15 years)

Willard's (35 years)

Marshalltown Works

is a monthly publication of the Marshalltown Area Chamber of Commerce, Marshall Economic Development Impact Committee and Marshalltown Convention & Visitors Bureau who collaborate in creating opportunities for business, residents and visitors.

Chamber can be a Great Partner with Your Business

Are you taking full advantage of the opportunity?

In the coming weeks the Chamber will be offering exciting partnership opportunities that are an exclusive benefit to Chamber member businesses. Here are five opportunities that are available right now.

Partnership Opportunity #1

“Business to Business Showcase” — The showcase is a quarterly revamped version of our popular Business After Hours event. The quarterly showcase is an excellent way to promote your business as we continue to implement the Target 5 - Buy In! campaign. You can be a key sponsor or a support sponsor - either choice puts you and your business in front of a excellent targeted audience. There is only one key sponsorship available for each of the quarterly showcase events, and only 10 support sponsorships available for each event so don't miss this partnership opportunity.

Partnership Opportunity #2

“New Member Orientation” — The Chamber is gaining new members every week. Quarterly we invite those new members into the Chamber office for a breakfast or luncheon orientation. As a key sponsor of the new member orientation, you have the opportunity to promote your business to make sure these new chamber members know about you and what your business has to offer. There is only one key sponsorship available for each quarterly orientation.

Partnership Opportunity #3

“Meeting Agenda and Coffee Sponsor” — The work of the Chamber is centered around a variety of meetings that total in the hundreds annually. As the key sponsor your logo will be placed on all meeting notices that are emailed to committee members and your logo will also be on display during these various meetings.

Listen Weekly to Chamber Chat
Sunday Mornings
6:30 am on 99.5 KDAO FM
7:30 am on 1190 KDAO AM

Keep up with the latest Chamber,
 MCVB and MEDIC News.

Partnership Opportunity #4

“Newsletter Inserts” — The Chamber newsletter reaches nearly 1000 individuals monthly. An insert in the Chamber newsletter is a very cost-effective way to reach this excellent targeted audience. We only accept three inserts for any one issue so book your issue now.

Partnership Opportunity #5

“Enhanced web site directory listing” — www.marshalltown.org is getting over one million hits annually. As a member of the Chamber you are listed in our on-line membership directory. Enhancing your directory listing is an excellent way for more people to find out about your business.

Watch for other exciting “Partnership Opportunities” in the weeks ahead that can add additional value to your membership and marketing punch to your business!





BUSINESS



View the Chamber
Newsletter on-line at
www.marshalltown.org

CPA

**Roger F.
Hackman,
CPA, P.C.**

Tax, Accounting and
Consulting Services

107 Palmer St.
Marshalltown, IA 50158

(641) 752-3024

Fax (641) 752-3024

Cell (641) 485-4351

E-Mail: rghack@marshallnet.com

BVU@MARSHALLTOWN

CENTERED ON YOU

Courses begin every 8 weeks
in Marshalltown

Call for an appointment to see what you need to
complete your 4-year degree!

**BUENA VISTA
UNIVERSITY**

call 641-752-0076 or
800.798.0076

located on the Marshalltown
Community College campus

Alliant chooses Marshalltown for new energy

Alliant Energy recently announced Marshalltown was the site selected for a new \$1 billion clean-burning coal-fired power plant. This announcement comes after a five-year process of a task force from the city, county, Marshalltown Area Chamber of Commerce and Marshall Economic Impact Committee, working with Alliant Energy as one of three potential locations for the new power plant.

The task force studied the effects of having the plant in Marshalltown and gave Alliant every detail possible so Marshalltown could put its best foot forward. Ottumwa and Burlington were also considered.

This new plant will be capable of producing approximately 600 megawatts, 24 hours a day, seven days a week and represents a \$1 billion investment in utility

infrastructure and power availability for business expansions and other economic development opportunities.

The plant will provide 60-85 permanent full-time positions and up to \$1.7 million in additional tax revenues locally. During construction, the workforce will average 300 to 400 per day with more than 1,000 workers at the site during the peak of construction.

This facility is part of the new "Energy for a New Generation" plan announced by Interstate Power and Light, an Alliant Energy company. Besides the new clean-coal power plant, the plan includes new wind power generation in Iowa and the sale of Interstate Power and Light's transmission system to a regional power transmission company.



Iowa Lieutenant Governor Patty Judge (center), talks to Terry Harrman, Public Affairs Manager - Alliant Energy (left), and Tom Aller, President, Alliant Energy - Interstate Power and Light, (right), about Alliant's "New Generation" plan.



Tom Aller, president of Alliant Energy - Interstate Power and Light, announces Marshalltown as the location for its new \$1 billion energy plant at the Best Western Regency Inn on January 19, 2007.

MCRILL-STOWELL-CHRISTENSEN INSURANCE

AUTO • HOME • LIFE • FARM • CROP • COMMERCIAL

111 S. Main
Albion

202 E. State St.
Marshalltown

641-488-2214 641-752-2447

*"LET US SECURE
YOUR FUTURE"*



"Call for Information"

MEDIC outlines goals for 2007

Marshall Economic Development Impact Committee (MEDIC) reviewed project highlights from 2006 and reported on the work plan for 2007 at their recent board meeting with MEDIC investors.

In 2006, MEDIC had total of 19 active projects, 11 business inquiries, 35 company visits, five recruitment trips, and 16 recruitment appointments.

During 2006, MEDIC assisted with five new businesses, 10 business expansions, one business retention, and 400 new or retained jobs. Over 240,000 square footage was used with these expansions, attractions and retentions, with a capital investment of \$44,816,000.

The work plan for 2007 was outlined and MEDIC remains committed to the five-year objectives adopted two years ago. This plan includes assisting with the creation, location, expansion or retention of businesses in the county including advance manufacturing and distribution, value-added agri-business and biotech-

nology, information technology and solutions, insurance and financial services and corporate headquarters.

MEDIC continues to work toward efforts to enhance the entrepreneurial spirit and activities in Marshall County and create a workforce attraction initiative that is focused on the retention and recruitment of individuals who meet the needs of existing and new employers.

MEDIC intends to be Marshall County's most comprehensive resource for demographic and quality of life information on why bringing or keeping a business in Marshall County makes bottom-line sense and why moving to Marshall County to work is good for potential employees and their families.

This was the first MEDIC board meeting with investors. MEDIC intends to hold board/investor meetings semi-annually.



MEDIC Board and investors met at the Best Western Regency Inn to assess 2006 and review objectives for 2007



"Your Hometown Tire and Auto Service Center"

McAtee

Tire & Service Center, Inc.




**205 E. Linn St.
Marshalltown
752-7511**


Economic Statistics

Employment	November 2006	YTD
Marshall Co. Residents in labor Force	21,340	21,080
Percent Unemployed	3.3%	3.8%
Total Employment (residents)	20,640	20,290
Marshalltown Construction	November 2006	YTD
Building Permits	10	192
Residential Dwelling Units	1	25
New Residential Construction Value	\$257,000	\$5,559,000
Residential Addition/Remodeling Valuation	\$30,000	\$1,573,000
New Commercial/Industrial Permits	1	12
New Commercial/Industrial Valuation	\$9,000	\$1,258,000
Remodeling Commercial/Industrial Valuation	\$80,000	\$5,411,000
Housing	November 2006	YTD
Home Sales, Single Family Dwelling	39	571
Average Sale Price	\$102,058	\$105,460
Median Sale Price	\$85,000	\$91,000

Visit www.marshalltownworks.com for additional statistics




A.G. EDWARDS
FULLY INVESTED IN OUR CLIENTS.



AT A.G. EDWARDS, IT'S NOT THE SIZE OF YOUR ACCOUNT THAT'S IMPORTANT ...

IT'S THE RELATIONSHIP BEHIND IT.

Whether you are just starting out or have an established portfolio, we can help. Because you are at the center of all we do. Call today.



Chad Kunc
14 E. Southridge Road
Marshalltown, IA 50158
(641) 752-5401 • (800) 542-2223

Member SIPC • 2005 A.G. Edwards & Sons, Inc.

[24778-v3-335] IM-46-1205

Home Federal Savings Bank Hosts Business After Hours

The February Chamber After Hours will be hosted by Home Federal Savings Bank, 303 W. Main St., from 5:00 pm to 7:00 pm on Thursday, February 22nd.

You're invited to join the staff of Home Federal Savings Bank for delicious hors d'oeuvres and good camaraderie... an enjoyable evening among friends. Come also to meet new market president, Doug Wirth, who joined the Home Federal team last fall.



Target 5 - Buy In!

Fifteen businesses have already committed to shift 5% of their spending to companies within Marshall County.





The Next Stage®

wellsfargo.com

2703 S. Center St.
753-5555
102 S. Center St.
754-5600

Member FDIC

© 2000 Wells Fargo Bank, N.A.

ServiceMASTER_®

Clean

*The clean you expect.
The service you deserve.*

Marshall Co. – 752-3956

Tama Co. – 484-5950

Serving locally since 1971

Let us clean your:

- Carpet
- Upholstery
- Furnace Ducts
- Fire & Water Damage Restoration
- Janitorial
- Commercial

Iowa Valley Leadership

Leaders Are Learners is a very apt description of both the December Iowa Valley Leadership session and the class members. The day started by learning about Early Childhood education efforts. The class toured Woodbury Elementary School to learn about the Bilingual program. At Lenihan they discussed No Child Left Behind legislation, open enrollment, co-op teaching as well as what administrators are doing to eliminate bullying. At Iowa Valley Education and Training Center, IVL class member Jorge Bonilla shared information on the programs they offer. Over 1000 are taking English classes and trade program classes. IVCCD Chancellor, Tim Wynes, shared about the community college program. Fisher Controls sponsored the December session.

The December IVL session focus was on poverty in Marshalltown. IVL classmate Lisa Moeller shared MICA's eye opening power point presentation on a budget for a family of four living in poverty. Sister Chris (IVL Class of 2002) from the Hispanic Ministry shared information concerning the recent ICE raid in Marshalltown as well as immigration myths and facts. The class wants to have a class project and selected the need for an observation tower at the Grimes Farm and Nature Center as their project! MMSC sponsored the January session.

Iowa Valley Leadership is jointly sponsored by the Marshalltown Area Chamber of Commerce and Iowa Valley Continuing Education. The goal of the program is to unite emerging leaders from diverse backgrounds and perspectives and increase their knowledge and understanding of community issues. Session sponsors this year are: Alliant Energy, Fisher Controls, Iowa Valley Continuing Education, Lennox Manufacturing, Marshalltown Area Chamber of Commerce, Marshall County Bar Association, MMSC, and RACOM. Noon Optimists and Marshalltown Rotary.

Des Moines Summit scheduled


Marshalltown leaders will present community issues to the governor, state legislative leaders and state agency heads on Tuesday, March 13. For the seventh year members of the Iowa Valley Leadership class will attend.

This is the eleventh year Marshalltown has visited the state capitol.

In addition to the meeting agenda a bus to Des Moines will be provided for all participants, and we serve Maid-rites in the Capitol to legislators. Corporate sponsors include Fisher Controls, Lennox Manufacturing and Marshalltown Medical and Surgical Center.

Cleaniac Fact

Inoperable or unlicensed vehicles on public or private property are nuisances and are therefore prohibited by Marshalltown City Code (Sec 21-61.14)





YOUNG PROFESSIONALS

Sip. Savor. Support. Success!

On Wednesday, December 6, the Marshalltown Young Professionals hosted **Sip. Savor. Support.**, a wine-tasting event and silent auction, with proceeds benefiting the Community Y's Partner with Youth campaign. With more than 175 people in attendance, the Young Professionals raised \$2,500 for the campaign. A check was presented to the Partner with Youth campaign on Monday, January 22.

The Community Y Partner With Youth annual campaign raises funds needed to provide scholarships for less fortunate children and families. These scholarships provide the community youth with the chance to participate in and benefit from the many Y programs that develop positive values and healthy lifestyles. The Y's philosophy is to ensure that no one is denied access to membership or programs because of an inability to pay.

The Marshalltown Young Professionals would like to thank the Marshalltown Times-Republican and Marshalltown Broadcasting for helping sponsor the event, Elmwood Country Club for hosting the event, John Ernest Winery and Vineyard for providing wine-tasting, and the many sponsors who donated items for the silent auction.



MYP members presented the Community Y Partner with Youth Campaign with \$2500 raised at their December 6 Sip. Savor. Support. event. (L-R) Denise Case, Julie Fichner, Community Y Director Carol Hibbs, David Hicks, Lynn Olberding, Eric Boone, Eric Bidwell and Jennifer Hass



For more information about MYP go to www.marshalltownyp.com or call the Chamber Office, 753-6645

Koehler Insurance



COME GROW WITH US

100% Locally Owned & Very Proud of It!



Paul Koehler
Agent



Bobby Shomo
Agent



Connie Koehler
Agent



Deb Ewoldt
Agent



Kendall Shomo
HR/Accounting



Christina Ennenga
CSR/Agent



Nancy Flores
Agent



Kurt Strickler
Agent



Allied Insurance
A Nationwide Company
ON YOUR SIDE™

**Auto • Home
Business
Farm • Life**

Long Term Care/Disability

753-6691

Toll Free 1-888-753-6691

26 S. 1st Ave • Marshalltown

www.Koehlerinsurance.net



America's Custom Builder

SHIPLEY CUSTOM HOMES

Homes that live as good as they look.

Your home is where your life happens. It should be planned and built to reflect how you live. When we build a home, we build it **based on your needs**, not some plan we pull off the shelf. Call us, or better still, come see what we mean.

(641) 752-4920
1603 IOWA AVE. W • MARSHALLTOWN
Stop in & SEE OUR SHOWROOM

Information Station program to be implemented in 2007

The Marshalltown Convention & Visitors Bureau will soon be launching a new program to provide visitors to the area with a first-class experience by including "Information Stations" in local convenience stores. These stations would include information on attractions, area maps, and a calendar of events. It is our belief that the Information Stations will present a positive first impression to visitors, save convenience store employees time, and create additional sales.

There are a variety of sizes and placement options for these stations and we would like the opportunity to meet with local convenience store managers to discuss the most appropriate Information Station for their store(s).

An additional component of this program includes a handy reference guide for employees to learn about the Marshalltown area; the guide includes maps, calendars, and brochures on area attractions. For the convenience of participating stores, MCVB volunteers will regularly check the quantity of materials and provide updates for the reference guide.

To learn more about the Information Station program, or to volunteer, please call the MCVB at 753-6645.

To learn more about the Information Station program, or to volunteer, please call the MCVB at 753-6645.

To learn more about the Information Station program, or to volunteer, please call the MCVB at 753-6645.

"FOOD FOR THOUGHT" IN FEBRUARY!

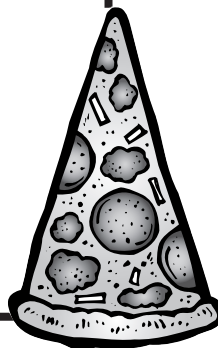
TRY THE "PEETZA PIE"

Junction Lounge 4 pm - 2 am

\$2.00 Off

12" Peetza Pie

with coupon
Expires 2/28/07



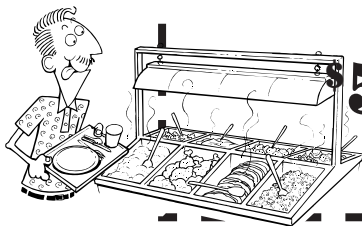
Mr. G's Sunday Buffet

Buy One, Get One 1/2 Price With Coupon

\$9.95 Adults

\$5.95 Children 9 & Under

Sundays 11 am - 2 pm
Expires 2/28/07



**Regency
Inn**

3303 South Center St.
Marshalltown, IA 50158
641-752-6321



**"When Success
and Experience Count...
Put the Best to
Work For You!"**

752-5500
2110 South Center



Karri Henning, Broker/Owner
Valerie Vajgrt ★ Kitty Choate ★ Julie Blazek
Kristin Polley ★ Martha Garcia
Michelle Grewell ★ Pat Gulbranson
Janet Miller ★ G. Ward Miller ★ Ginny Nielson
Jane Chizek ★ Rick Beasley ★ Sherry Beasley
Rick Ray ★ Melody Bennett
Moises Garcia ★ David Gooding
Beth Barrett ★ Phil Henning ★ James "Chris" Bland



TOURISM

Food and Farming for the Future Conference



The 12th annual Local Foods Conference entitled "Breaking New Ground: Food and Farming for the Future" is coming to Marshalltown on February 3rd. Participants will get a chance to voice their opinions regarding the care and feeding of a local food system that offers food security, local economic benefits and healthy nutrition. State, local, and national elected officials have been invited to come and listen to a conversation facilitated by Brother David Andrews, Executive Director of the National Catholic Rural Life Council. Following a potluck lunch, smaller workshop sessions provide participants a chance to drill down into detailed sessions on production and

marketing. Successful Farming Magazine's editor Dan Looker wraps up the day with the closing keynote.

The conference is hosted by the Iowa Network for Community Agriculture (INCA), a grassroots organization dedicated to making connections between consumers and producers in growing and eating local foods.

To receive a conference brochure, please e-mail stevensmith@growinca.org or call 641-751-2851. You may also visit www.growinca.org for more information and a registration form. The conference will be held at DeJardin Hall at Marshalltown Community College from 8:30 am - 5:00 pm.

2007 Iowa Travel Guide available

The 2007 Iowa Travel Guide is available at the Marshalltown Convention & Visitors Bureau. The new Travel Guide includes destinations and attractions, accommodations, and event highlights, along with ads representing communities and attractions across the state, including Marshalltown.



"It's always exciting to receive the new Travel Guide," said Nancy Landess, manager of the Iowa Tourism Office. "Old favorites and brand-new attractions, sparkling new photos, and a wealth of detailed information await you in our premier tourism marketing piece."

To complement the printed Travel Guide, the Tourism Office has again made the publication available in "virtual" form on the traveliowa.com website. Users can view listings, charts, and photos exactly as they appear in the printed guide, and can also print individual pages and e-mail a Travel Guide link to their friends.

For the time and a description of the events below, log on to the MCVB website's Calendar of Events... www.VisitMarshalltown.com

February 2007

Event	Date	Location
Bingo	Tuesdays	Senior Citizens Center
StoryTime	Tues. & Fri.	Public Library
Bilingual Storytime	Feb 6	Public Library
Herbs and Plant Folklore	Feb 6	Fisher Community Center
Nature Story Hour	Feb 7	GrimesFarm & Conservation Center
Bilingual Storytime	Feb 9	Public Library
Annual Soup Supper	Feb 9	Senior Citizens Center
ISU Groove Drumline	Feb 9	Conrad, BCLUW
Ballroom Dance	Feb 9	Community Y
English Tea	Feb10	Binford House
New Iowans Family Book Club	Feb 11	Public Library
Card Party	Feb 12	Community Y
Anime Night	Feb 13	Public Library
Nature Story Hour	Feb 21	GrimesFarm & Conservation Center
"Time for Three"	Feb 21	MHS/Community Auditorium
Card Party	Feb 26	Community Y

February 2007

Meetings, Conventions, & Events
 Iowa Rodeo Cowboys Association
 Iowa Network of Community Agriculture
 Grinnell County Mutual Adjusters & Inspectors Association

Location
 Best Western Regency Inn
 Iowa Valley Continuing Education
 Best Western Regency Inn

**M. Gervich & Sons
Steel Service Center**

**NEED
STEEL?**

Marshalltown

641-352-5227 1-800-622-8833



CHAMBER

Chamber Ambassadors Courtesy Calls and Ribbon Cuttings



Community Nursing, 11 North 1st Avenue (lower level of F & M Bank), celebrated moving to their new location with a ribbon cutting on January 9.



Jeff Linton celebrated taking over the State Farm Agency located at 207 East Church Street with a ribbon cutting on January 9.



Chamber Ambassadors visited Jax Restaurant, 903 W. Lincolnway on December 12. Fred Fredrigill just celebrated owning the business for one year.

Invest your time before you invest your money.....

Confused about today's investments? Your local, independent AIG Financial Advisor representatives can help you to understand the potential rewards and risks of various investments and to decide which ones may be right for you.

Call or visit us today for your, no obligation investment profiles. It could be a profitable experience.

AIG Financial Advisors

AIG Financial Advisors, Inc.
Member NASD and SIPC

Securities offered through AIG Financial Advisors, Inc., a registered broker-dealer, member NASD, SIPC. Investment advisory services offered through Kileen D. Rezac, RIA, a registered investment advisor.

Kileen D. Rezac, CFP
Branch Office Manager
25 S. Center
Marshalltown, IA 50158
641-752-2041/800-369-1588



Electronic Engineering

Connections you can count on.

- Authorized Nextel Dealer
- Security & Alarm Systems
- Pagers & Two-way Radios

913 Iowa Ave East
Marshalltown
(641) 752-0778





BUSINESS



MARSHALL TOWN CENTER

Experience real shopping...

Great Valentine's Day Gift Ideas:



Chocolates:

Chocolate chip cookies from Cookies, etc. or boxed chocolates from Coach House Gifts.

Perfume & Cologne

Fragrances for him and her from a variety of designers at Bath & Body Works or Younkers.

Jewelry

Earrings, necklaces, watches, rings and more from Kay Jewelers and Riddle's Jewelry.

His & Her Movie

See the newest release at Plaza 9 Theatres or watch your favorite flick on a new large screen television from Rex TV & Appliance.

Books

Enjoy each other's company while you each cuddle up with a great book from Waldenbooks.

WADE THALBERG Manager/Trainer



641.752.2927
Marshalltown@anytimefitness.com
www.anytimefitness.com

Anytime Fitness - Marshalltown
107 North Center Street
Marshalltown, Iowa 50158

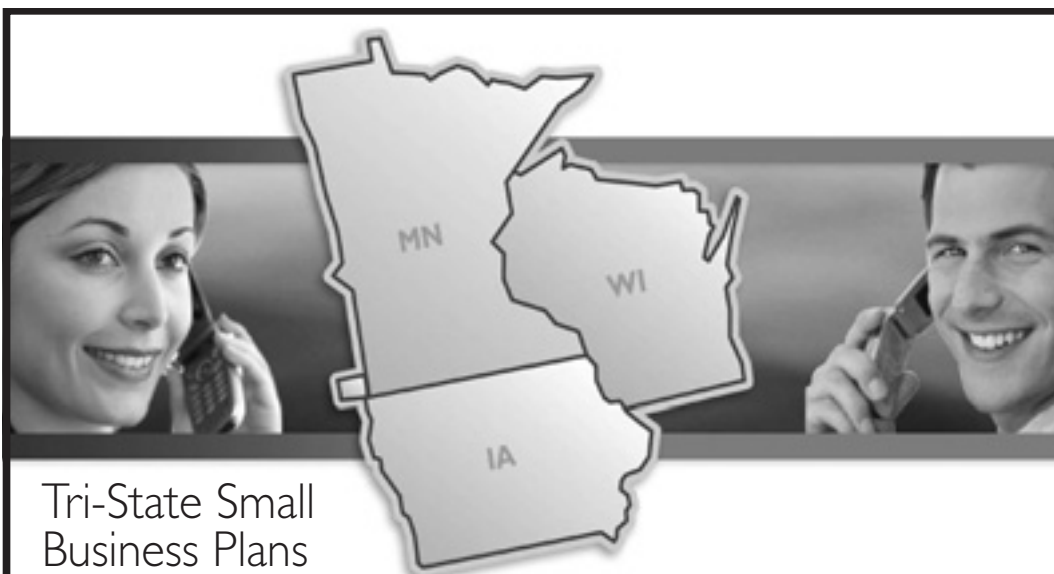
24-hour, Coed Fitness Center, Tanning & More

Healthy Marshalltown

Asset of the Month - February - Asset #40

Positive View of Personal Future

Young person is optimistic about her or his personal future.



Tri-State Small Business Plans

More Time To Talk Business.

Tri-State small business plans, from Midwest Wireless, give you plenty of time to network and stay in touch with those that are important to your business. Call anywhere in Minnesota, Iowa or Wisconsin with no roaming charges. So wherever your business takes you, take Midwest Wireless with you.

- **Add Multiple Lines and Share Your Anytime Minutes**
- **No Roaming Anywhere in Minnesota, Iowa and Wisconsin**
- **Unlimited Calling to Midwest Wireless Customers**
- **Free Nationwide Long Distance from Your Home Area**



50-State Roam-Free Calling

Get the Add America™ option to any Tri-State Business plan and get the whole U.S. as your home area! Perfect for those out-of-state business trips.

ADD AN EMPLOYEE LINE

\$999
per month*

For more information, call 800-829-TALK
or visit MidwestWireless.com



We Answer To You.

507 West High Street, Marshalltown • (641) 752-0852

50 LaFrenz Lane, Marshalltown • (641) 753-1045

*Number of employee lines allowed varies by service plan. Unlimited calling to Midwest Wireless customers applies to all calls placed on the Midwest Wireless network to any other Midwest Wireless phone. A regulatory surcharge of \$1.00/month is added to each line to help partially recover the costs incurred due to regulatory mandates. Other taxes, fees and surcharges may apply. Early termination fees may apply. Offer available on specific service plans. Services subject to credit approval. Some restrictions apply; see store for details. ©2006 Midwest Wireless Holdings, L.L.C. AA/EOE.



MAIN STREET

Reserve a Booth for Job Fair 2007 April 4 at the MCC Campus

For three hours on Wednesday, April 4, the Marshalltown Community College Tigers' basketball court will be transformed into a marketplace made especially for those persons seeking a job, exploring a new career, or looking for a graduate school. Marshalltown Community College, Buena Vista University, Iowa Valley Continuing Education, the Marshalltown Area Chamber of Commerce, Iowa Workforce Development, KDAO, and KFJB/KXIA radio stations will host Job Fair 2007.

From 10 am - 1 pm, more than 70 employers and graduate school representatives will display information and discuss career and educational opportunities with Job Fair participants.

"Our experience is that, regardless of the unemployment rate, employers are pleased to be able to set up a display and visit with job fair participants about their company and its current and future job openings," explains Jim Merritt, event coordinator. "Likewise, our job fair participants are eager to learn more about career fields and area employers, whether they happen to be currently employed or not. It's a great networking opportunity for the community."

Area employers interested in setting up a booth for Job Fair 2007 should call in soon. There are a limited number of display spaces.

Previous participating businesses will receive letters of invitation.

If you have questions or if you would like to have a booth contact Sandy Supianoski, Assistant Dean, Career & Employment Center, by phoning (641) 752-7106 or she can be reached by e-mail at Sandy.Supianoski@iavalley.edu.

THINK FURNACE SERVICE...
THINK KAPAUN & BROWN!

KAPAUN & BROWN, Inc.
A Premier Lennox Dealer
1002 West Lincolnway
753-3563

  **Must be a LENNOX**
AIR CONDITIONING • HEATING

2007 MCBBD Board of Directors

Erin McGregor, McGregor Furniture
President

Kathy Baker, United Bank & Trust
Vice President

Susan Malloy, Community Volunteer
Secretary

DyAnne Henry, In Stitches
Treasurer

Mary Curley, Mary Katherine's Inc.
Past President

Ellen Bergman, LWBJ

Barbara Burrows, Iowa Valley

Ana Line Guardarrama, Guardarrama Fashions

Vic Hellberg, Hellberg Jewelers

Jennifer Howard, Tremont on Main

John Reardon, Those Ink Guys

Kileen Rezac, AIG Financial Advisors

Mark Rohde, Independent Insurance

Liz Zuercher, MMSC

Ex-Officio Members

Gene Beach, Mayor

Dick Heirstein, City Manager

Bob Wenner, City Council

Ken Anderson, Chamber

Lisa Purvis, MCVB

MCBD Staff

Marie Steenlage, Director

Ada Davis, Assistant



www.everydaychampions.org

ADVERTISING SPECIALTIES

**MARSHALLTOWN
TIMES-REPUBLICAN**
135 W. Main
Marshalltown
753-6611

VERNON COMPANY
Mary Kenagy
752-1798
Apparel Calendars Gifts
Pens & More

APARTMENTS

**BOULDER
PROPERTIES**
1 & 2 Bedroom Apartments
641-752-7767
www.venturellc.com

**GRANT PARK
APARTMENTS**
1 Bedroom Apartments
641-753-5420
www.newburymanagement.com
<<http://www.newburymanagement.com>>

ART

**CENTRAL IOWA
ART ASSOCIATION**
709 S. Center St.
Marshalltown
753-9013

**9TH STREET GALLERY
& FRAME**
506 S. 9th Street
Marshalltown
752-2647

ATTORNEY'S AT LAW

**JOHNSON, SUDENGA,
LATHAM, PEGLOW, O'HARE**
118 East Main Street
Marshalltown
752-8800

AUTOMOTIVE

**ARNOLD MOTOR
SUPPLY**
116 E. Anson St.
Marshalltown
753-5533

**HELPER
AUTO SERVICE**
108 W. State St.
Marshalltown
752-5225

BATH & KITCHEN

**IOWA WHOLESALE, INC.
THE BATH & KITCHEN SHOP**
14 S. Second Ave.
Marshalltown
752-4555

BLOOD BANK

**THE BLOOD
CENTER OF IOWA**
2501 S. Center
Marshalltown
641-844-0144

BUILDING SUPPLIES

**SPAHN & ROSE
LUMBER CO.**
110 W. Madison St.
Marshalltown
752-1541

CARPET CLEANERS

**SERVICEMASTER
OF MARSHALLTOWN**
707 Maytag Road
Marshalltown
752-3956

CATERING

KATIE J'S
For All Your Catering Needs
Morning, Lunch, Afternoon,
Meeting Services • Locally Owned
By Katie & Patrick Moore.
641-753-9166
State Licensed State Certified

CHIROPRACTIC

**CARMICHEAL
BACK & NECK
CARE**
Dr. James (Doc) Carmicheal
17 E. Southridge Road
Marshalltown
753-5796

CITY

**MARSHALL COUNTY
TREASURER**
Tax Department 754-6366
Motor Vehicle Department
754-6360
www.co.marshall.ia.us
www.iowatreasures.org



BUSINESS

CONSTRUCTION CESSFORD READY MIX 101 Washington St. Marshalltown 752-7121	ENGINEERING & LAND SURVEYING CLAPSADDLE-GARBER ASSOCIATES, INC. 16 E. Main St. Marshalltown 752-6701	HEATING & COOLING B & G HVAC 104 Gould Street Gladbrook 641-473-3500	INSURANCE INDEPENDENT INSURANCE SERVICES 11 E. Church Street Marshalltown 752-4618
DECORATIVE SHERWIN-WILLIAMS COMPANY 105 Nicholas Drive Marshalltown 752-0229	FINANCIAL PLANNING FINANCIAL PARTNERS GROUP Jason M. Kirke, CFP® 124 West Main State Center, IA 641-483-9914 800-483-9914	INSURANCE AMERICAN FAMILY INSURANCE Bill Thiede-Agent 2501 S. Center, Suite F Marshalltown 752-6367	KOEHLER INSURANCE AGENCY 26 S. 1st Avenue Marshalltown 753-6691
ELECTRONIC RECYCLING PHOENIX E-WASTE SOLUTIONS 12 S. 8th Avenue Marshalltown 753-7200	FLORAL RENNERS FLOWERS 201 W. Main St. Marshalltown 752-4243	AMERICAN FAMILY INSURANCE Joan Postel-Agent 213 E. Main 19 S. Center State Center Marshalltown 483-3402 752-2009	PENN MUTUAL LIFE INSURANCE CO. 16 East Main St., Suite 190 Marshalltown 753-4762
EMBROIDERY IN STITCHES 36 E. Main St. Marshalltown 752-8335	HEALTH & MEDICAL COMMUNITY NURSING SERVICE 709 S. Center Marshalltown 752-4611	CHASE INSURANCE SERVICES 105 A. Westwood Dr. Marshalltown 752-5733	JEWELERS HELLBERG'S JEWELERS 13 W. Main Street Marshalltown 752-3675



MANUFACTURER

**RYERSON TULL
COIL PROCESSING**
1107 E. Main St.
Marshalltown
753-3511

MISCELLANEOUS

ADULT ODYSSEY
907 Iowa Avenue East
Marshalltown
752-6550

**AUGUSTINE
COMPANY**
1210 Industrial Blvd.
Marshalltown
753-3875

SALVATION ARMY
107 W. State St.
Marshalltown
753-5236

NURSING HOMES

**GRANDVIEW
HEIGHTS**
910 E. Olive St.
Marshalltown
752-4581

**SOUTHRIDGE NURSING
& REHAB CENTER**
309 W. Merle Hibbs Blvd.
Marshalltown
752-4553

VILLA DEL SOL
2401 S. 2nd Street
Marshalltown
752-1553

Would you like to
have your
Chamber Business
listed? Contact
your
Times-
Republican
Sales
Representative to
have your
Chamber Business
Listed on
this Chamber
Directory.

PLUMBING & ELECTRIC

**ELECTRIC SUPPLY OF
MARSHALLTOWN**
1008 S. 12th Ave.
Marshalltown
752-4672

**HARTWIG PLUMBING
& HEATING INC.**
405 S. 2nd Ave
Marshalltown
752-5707

PROSTHETICS

**CLARK & ASSOCIATES
PROSTHETICS & ORTHOTICS**
312 E. Main, Suite 2100
Marshalltown
753-0067

RADIO

KFJB-KXIA
123 W. Main St.
Marshalltown
753-3361

RETIREMENT COMMUNITIES

**WESLEY PARK
CENTRE**
500 First Street North
Newton (641) 791-5000
(888) 877-2412
www.wesleyservices.org

SUBSTANCE ABUSE TREATMENT

**SUBSTANCE ABUSE
TREATMENT UNIT**
SATUCI
Marshalltown
752-5421

TAX SPECIALISTS

ACCU-TAX
1302 W. Main St.
Marshalltown
752-6033

TELEPHONE/ INTERNET

**IOWA TELECOM
COMMUNICATIONS, INC.**
1-877-786-4692
www.chooselowaTelecom.com

Spaces filling fast for 2007 Home Show

Spaces are filling quickly for the 2007 Home Show that will be held at the Marshall Town Center on March 16 through 18.

The Marketing Committee of the Marshalltown Area Chamber of Commerce sponsors this event that is attended by approximately 15,000 people annually.

Show hours are 5 to 9 p.m. on Friday, 10 a.m. to 8:00 p.m. on Saturday, and noon to 5 p.m. on Sunday.

The price of the event for chamber member vendors is \$240 for the first booth and \$225 for additional booths. The price for non-chamber members is \$450 for the first booth and \$220 for additional booths. Due to the popularity of this annual show, booth space is limited to three 10' x 10' spaces.

A booth includes the following, back and side drapes, identification sign, booth number, wastebasket and two chairs. Covered/skirted tables may also be rented for \$20 each.

If you are interested in an application or further information regarding the show, call Amy Pieper at 753-6645 or, go online to www.marshalltown.org for more details.



Coldwell Banker Premier Real Estate at the 2006 Home Show



Mac Copenhaver
Administration



Ranae Fagan
Information Systems



Dan Mead
Agent



Heather Loney
Agent-CSA



Deb McNamara
Agent



Paul Beals
Agent



Judy Couser
Processor



Denise Case
Agent-CSA



Loras Neuroth
Agent



Kristi Carlson
HR-Accounting



Sue Gannaway
Agent-CSA



Robin Angstman
Agent-CSA



Lance Horbach
Agent



Kathy Minkel
Administrative Asst.



Mark Rohde
Agent

**Independent
Insurance
Services**



**Finding Solutions
for YOU
The Team of**



Mark Rohde
Agent



Robin Angstman
Agent-CSA



Matt Roelsgard
Processing Mgr.



Karen Neuroth
HR-Accounting



Darla Rowley
Agent-CSA

Insuring Central Iowa

11 East Church Street • Marshalltown, Iowa • 752-4618

Committed To Our Customers • Committed To Our Community

Auto • Business • Life • Homeowners • Crop/Hail • Farm Property & Liability

Medical • Workers Compensation

LOCAL CLAIMS SERVICE

www.insurecentraliowa.com