

*Accelerating Opportunities and Growth*



## Marshalltown goes to Washington

Community leaders are gearing up for the 15th annual Marshalltown Works Washington Summit and will soon make the trip to the nation's Capitol for the May 15 to 17 event.

"It's all about Marshalltown demonstrating who we are as a community, what our needs are, what

we have to offer and our ability to provide goods and services," said Rep. Mark Smith, D-Marshalltown.

Former Mayor Floyd Harthun, co-chair with Smith, will attend his ninth trip while current Mayor Gene Beach will be attending for the first time.

A recent count showed 57 community leaders registered to go, up from an average of about 45 over the past 15 years, said Ken Anderson, Chamber president.

"We've brought back millions of dollars to our

**cont. on pg. 4**

### This Month | May 2006

Leadership Profile .....	2,3
Economic Development .....	5
MCVB .....	6,7
Chamber News .....	4,8,9
Marshalltown CBD .....	10
Ambassadors .....	12

Inside This Issue

**Chamber Ambassador visit Sun Daze on a Ribbon Cutting**



Business Spotlight

**BBQ Days Mixed Couples Golf Tournament**



Convention & Visitors Bureau



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*"The next 3-5 years will be very exciting for Marshalltown's metro area. Many people are firmly committed to achieving our economic development goals. Patience and persistence is key."*

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## Marshalltown Works

is a monthly publication of the Marshalltown Area Chamber of Commerce, Marshall Economic Development Impact Committee and Marshalltown Convention & Visitors Bureau who collaborate in creating opportunities for business, residents and visitors.

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## Arlene McAtee reflects on community leadership



Arlene McAtee

### What is your educational background?

I have a B.A. in Communication Studies from the University of Iowa with an emphasis in Interpersonal and Small Group Communication Theory.

### What is your professional background?

I began working with Mid-Iowa Community Action, Inc. in 1977. Originally I was the public information officer. Since that time, I have been planning director, staff development director, associate director, director of the National Community Action Management Academy and probably several other titles I've forgotten. I am now executive director. I've been responsible for all aspects of MICA's service and have been involved in national training and consulting work within the community action network and for other non for profits. I've had the good fortune to be able train in 44 states - what a gift those experiences have been. Most of my training and consulting work has been on the design and implementation of family services,

organizational management and leadership.

### How would you describe your leadership style?

I believe in "mission driven" organizational life. I work to build an organizational culture reflecting MICA's mission, vision and values. I strive to gain as much staff, customer and community involvement as possible in defining our vision and the strategies to achieve it. I believe a leader should hire the best people one can possibly find. The leader should also guide the creation of good policy, good procedures, good systems and good processes. From there, it's a matter, as an organization, of learning everything you can about how well you're doing and how to do it better. Combine great people with great structure, then add learning, continuous improvement and innovation to the mix, and I think you have a formula for success.

### How do you encourage those who work for/under you?

It may be a little easier in an organization like ours where people clearly see a connection between the work they do and making a difference in the lives of individuals, in families and in the community. We attract people with that desire. They're pretty motivated to begin with.

### What responsibilities, if any, do you feel leaders have to the community at large?

Leaders often have access to

more information about our community and the people who live within it. We've had a chance to grow certain skills that have wider application. If we've had those opportunities, I think we should share that which we've gained. I really believe those who know more and have more have a greater responsibility for action. Also, from a more selfish perspective, the healthier our community, the better our organization can become. We want families to

thrive, that is our mission, and a stronger, healthier community makes that outcome more likely for more families.

### What is the advantage of volunteering for projects, events, etc.?

The opportunity to learn, the opportunity to grow, the opportunity for deeper understanding, the opportunity to meet great people, the opportunity to have a heck of a lot of fun.

### What advice would you have for young people who

### want to grow into positions of leadership?

Be clear about what is important to you and what contribution you would like to make in the world. Challenge yourself to do new and different things whenever you can. Seek first to understand and then to be understood. And, as Ghandi advised us, "Be the change you want to see happen."



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**24/7**



# CHAMBER OF COMMERCE

## Chamber trip to Washington D.C.

**cont. from pg. 1**  
community and I hope to continue that tradition," Smith said.

Anderson said this year's group is armed with a comprehensive agenda that includes issues in education, transportation, law enforcement, health care, business and agriculture.

Those issues will come out during conversations with certain Congressional staffs and agency representatives in meetings throughout the 2.5-day summit.

Organizers are arranging meetings through Senators Tom Harkin, D-Iowa, Chuck Grassley, R-Iowa, and Rep. Tom Latham, R-Iowa, according to Harthun.

"This year finances are a little tighter, particularly in the social service area," Harthun said. "That's all the more reason to present a strong case for what our needs are."

Unique to the trip will be a proposal encouraging the government to invest in initial research for a collaboration between Mechdyne/Fakespace Systems and the Marshalltown Medical & Surgical Center to create 3D virtual reality applications to be used in the medical field.

The summit will also host a special reception for former Marshalltown residents and Iowans now in the Washington area on May 16 at the

Rayburn House office building at 5 p.m.

Emerson Process Management - Fisher Controls, Lennox Manufacturing and MMSC are corporate sponsors for the reception. Each participant pays their own expenses to help make this event successful.

If anyone is interested in participating in the Washington Summit, contact the Chamber at 641-753-6645.



### New Chamber Members

**Marshalltown Christian School**  
3901 South Center Street  
PO Box 1514  
Marshalltown, Iowa 50158  
641-753-8824  
Dr. Joan Gerbo

**Wesley Retirement Services**  
500 First Street North  
Newton, Iowa 50208  
641-791-5000  
Mr. Darin Eide

### Renewing Members

**25 members renewed their membership in the past month.**

- Adult Odyssey 6 years
- Appliance Doctor 14 years
- Back Door Pottery 3 years
- Big Brothers/Big Sisters 4 years
- Jon Espenscheid 1 year
- Financial Partners Group 2 years
- Godfrey Motors, Inc. 6 years
- Jaycees 1 year
- K & M Manufacturing Corp. 2 years
- L & M Construction 8 years
- Larry's Towing & Tire 6 years
- Marshallnet 8 years
- Marshalltown Chiropractic 9 years
- Masterguard Fire Protection Systems 6 years
- North Star Community Services 6 years
- The Optical Center 8 years
- Pentz Appliance & TV 13 years
- Dr. Richard Ploeger 3 years
- Professional Developers, Inc. 4 years
- Riddle's Jewelry 8 years
- River Oaks, LP 8 years
- ShIPLEY Custom Homes 4 years
- Sign Creations 6 years
- State Farm Insurance - Phyllis Mazour Agency 11 years
- Totem Bowl 43 years

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# ECONOMIC DEVELOPMENT

## Web sites offer help for starting a business

Starting a business can be an exciting venture offering many rewards. But starting and managing a business takes motivation, desire and talent. It also takes research, careful business planning and an understanding of the basics. Luckily, there are many resources available to help you get started.

On the national level, the U.S. Small Business Administration's web site ([www.sba.gov](http://www.sba.gov)) includes links to topics such as startup basics, business planning, marketing, employees, taxes and legal aspects. Through the U.S. Chamber of Commerce web site ([www.uschamber.com/sb/startup](http://www.uschamber.com/sb/startup)) you can link to a startup "toolkit" which includes information about starting a small business, business plans, franchises, home based business, incorporation and business contracts.

The official business link to the U.S. Government, [www.business.gov](http://www.business.gov), gives tips on finding a mentor, writing a business plan, finance startups choosing a structure and protecting your ideas.

The Service Corp of Retired Executives (S.C.O.R.E) offers free and confidential business advice either in person or through their website [www.score.org](http://www.score.org). Their website includes downloadable templates to help you with small business planning, start-up expenses, cash flow and more. The local S.C.O.R.E. contact is Lyle Niemeyer, phone 641-753-772.

On the local level, the Iowa Department of Economic Development ([www.iowalifechanging.com/business](http://www.iowalifechanging.com/business)) offers links to information about the state business license information center,

new business resources, regulatory and environmental assistance and financial assistance for starting your business.

Iowa State University Small Business Development Center located in Ames, provides business assistance such as business planning, general management, and cost control. Links on their web site ([www.iowasbdc.org/sbdc/isu.cfm](http://www.iowasbdc.org/sbdc/isu.cfm)) include starting business and growing business. Through the Iowa State University Pappajohn Center for Entrepreneurship web site ([www.isupjcenter.org](http://www.isupjcenter.org)) you can find business assistance services and entrepreneurship and an innovative learning community.

The Iowa Entrepreneur Network is a joint development between the Iowa Business Council and the Iowa Chamber Alliance. Use the

reference materials and aids on their "Technical Resources" link from their website, [www.iowaentrepreneur.com](http://www.iowaentrepreneur.com)

The University of Northern Iowa Regional business center ([www.uni.com/rbc](http://www.uni.com/rbc)) offers links to "Where's the money," "Business planning," and "Free resources" that include forms, business information center and a "frequently asked questions" area. They also offer classes and workshops, a business accelerator program, computer lab and counseling. Email [info@unirbc.org](mailto:info@unirbc.org)

The City of Marshalltown web site ([www.ci.marshalltown.ia.us](http://www.ci.marshalltown.ia.us)) has downloadable forms, applications and licenses and the local "Developers Guide." Iowa Valley Continuing Education offers a Fastrac® Entrepreneurial

Center. For more information contact Tom Deimerly, [thomas\\_deimerly@iavalley.edu](mailto:thomas_deimerly@iavalley.edu).

Other web sites that you may find worthwhile are: [www.businessownersideacafe.com](http://www.businessownersideacafe.com) – a smorgasbord of links to business planning, sales and marketing ideas, networking and finance opportunities; [www.eventurning.com](http://www.eventurning.com) – offering a broad array of information and planning tools for entrepreneurs; and [www.iabusnet.org/sbdc/news/Direcotry.cfm](http://www.iabusnet.org/sbdc/news/Direcotry.cfm) - Iowa Business Network located in the Iowa State University Business Development Center in Ames, serves Marshalltown.



### Economic Statistics

Employment	Feb. 2006	YTD
Marshall Co. Residents in labor Force	20,830	20,760
Percent Unemployed	5.4%	5.3%
Total Employment (residents)	19,720	19,660
Marshalltown Construction	Mar. 2006	YTD
Building Permits	21	40
Residential Dwelling Units	3	3
New Residential Construction Value	\$558,000	\$558,000
Residential Addition/Remodeling Valuation	\$187,000	\$328,000
New Commercial/Industrial Permits	1	4
New Commercial/Industrial Valuation	\$135,000	\$700,000
Remodeling Commercial/Industrial Valuation	\$2,657,000	\$2,850,000
Housing	Feb. 2006	YTD
Home Sales, Single Family Dwelling	30	59
Average Sale Price	\$115,275	\$86,109
Median Sale Price	\$89,000	\$87,000

Visit [www.marshalltownworks.com](http://www.marshalltownworks.com) for additional statistics

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## MCVB Hosts BBQ Days Mixed Couples Golf Tournament

The Marshalltown Convention & Visitors Bureau, Elmwood Country Club, and the American Legion Golf Course will host the BBQ Days Mixed Couples Golf Tournament on June 23-24, 2006. The Chapman Alternate Shot tournament will be held in conjunction with the Iowa State BBQ Championship event at Riverview Park.

Invitations and flyers have been sent to 125 golf courses and 200 individuals

across the state of Iowa. The goal of this event is to bring more visitors to the community to enjoy the BBQ, Buggies & Tunes activities as well as other local attractions.

Event organizers are offering two days of golf, cart, prizes and awards for only \$130/couple. Registration is limited to 72 couples.

For tournament information, contact Jerry Johnson at 641-753-8111 or via email: [jjproshop@marshallnet.com](mailto:jjproshop@marshallnet.com).



## See America Week, May 13-21, 2006

The 23<sup>rd</sup> Annual National Tourism Week is a great time to promote the importance of tourism. In Marshall County, tourism is a \$47 million a year industry. Just how does tourism create an economic impact in the area? Below is a graphic that demonstrates the far reaching effects of travel and tourism.






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## E-Postcard Contest Seeks Great Shots

The Marshalltown Convention & Visitors Bureau invites you to submit your favorite photos of Marshall County. The MCVB's new website ([www.visitmarshalltown.com](http://www.visitmarshalltown.com)) will offer visitors the opportunity to send an e-postcard to anyone with a photo, short description of the photo and a few facts about the Marshalltown area, as well as a personal message.

Send your digital photos to

the MCVB at [cvb@marshalltown.org](mailto:cvb@marshalltown.org) by June 1<sup>st</sup> to be entered into the contest. Winning photos will receive a prize, be featured in the July Chamber Digest and other publications, and be posted to the website with the winner's name.

If you have any questions, please contact the MCVB at 641-753-6645 or [cvb@marshalltown.org](mailto:cvb@marshalltown.org).



### Who's Meeting in Marshalltown

#### May 2006

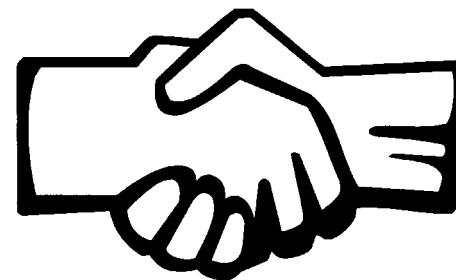
<u>Meetings/Conventions/Tournaments</u>	<u>No.</u>	<u>Location</u>
Boy Scout Jamboree	250	Iowa Valley
Iowa High School Rodeo Association	200	Central Iowa Fairgrounds
Gold Wing Road Riders Association	40	Best Western Regency Inn
Cowboys in the Sky	150	Central Iowa Fairgrounds
Iowa Chapter Family Campers & RV'ers	50	Riverview Park

#### May 2006

<u>Event</u>	<u>Date</u>	<u>Location</u>
Bingo	Tuesdays	Senior Citizens Center
Storytime	Tues. and Fri.	Public Library
Nature Story Hour	May 3	GrimesFarm
"The Gingerbread Lady"	May 5-6	Martha Ellen Tye Playhouse
Clock and Watch Auction	May 5-6	Tom Harris Auctions
Dog Jog	May 6	South 6 <sup>th</sup> Street
Garden Extravaganza	May 6	Main Street
Home Based Business Fair	May 6	Marshall Town Center
Historical Society Open House	May 6	Marshall Co. Historical Museum
Sporting Clay Shoot	May 7	Izaak Walton League
Red Hat Society Day	May 8	Marshall Town Center
Photography Show	May 12-20	Marshall Town Center
Marshall Bicycle Ride	May 13	Riverview Park
Nature Story Hour	May 17	GrimesFarm
Hunter Safety	May 18 & 20	Izaak Walton League
Barn Good Time	May 19	State Center Main Street
Iowa State Cribbage Tournament	May 20-21	American Legion
Hershey's Track & Field Games	May 23	High School Track
Senior Citizen's Fair	May 25	Marshall Town Center

For the time and a description of the events above, log on to the MCVB website's Calendar of Events... [www.VisitMarshalltown.com](http://www.VisitMarshalltown.com)

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# CHAMBER OF COMMERCE

## 37<sup>th</sup> annual scholastic banquet held April 27

### MYP Activities

The Marshalltown Young Professionals (MYP) are committed to offering professional development opportunities to young people in the community in order to build strong community leaders. Upcoming MYP professional development opportunities include presentations on Office Lean and Identity Theft.

Gerry Turner will be offering on Office Lean presentation in conjunction with the MYP on May 30. The presentation will show employees how to make their work space work for them. Attendees will learn how to modify their office space to be more productive and efficient.

In June, the MYP will offer an Identity Theft seminar with guest speaker Susan Kerr. Kerr has worked for the Attorney General's Office as an investigator in the Consumer Protection Division for ten years. Prior to working for the Attorney General's Office, Kerr was an Iowa State Trooper for eight years and as a Polk County Deputy Sheriff for two years. The seminar will focus on topics relating to identity theft and protection.

MYP members are encouraged to attend these two great opportunities. For more information, contact the Marshalltown Area Chamber of Commerce.

The evening of April 27<sup>th</sup> was an evening of food, laughter and celebration as several Marshall County high school seniors and their families come together for the 37<sup>th</sup> Annual Scholastic recognition Banquet. The evening will be hosted by the Business Education Alliance of the Marshalltown Area Chamber of Commerce.

The honorees were from East Marshall, Green Mountain - Garwin, Marshalltown and West Marshall High Schools. They are seniors in the top five percent of this year's graduating class. A total of 26 seniors were honored.

This year's banquet speaker was John Hermanson, a graduate of

Marshalltown High School. John returned to Marshalltown after college to join his



father in Hermanson Orthodontics. He is currently the Chair of the Marshalltown Betterment Committee (Cleaniac).

Chamber President Ken Anderson served as master of ceremony. Chamber Chair Clark Wideman assisted handing out of awards. The Business Education Alli-

ance would like to thank the businesses whose donations made the Scholastic Recognition Banquet possible: Alliant Energy, Buena Vista University, Clapsaddle - Garber Associates, Clark Dentistry, Collison Dentistry, Culver's, Donco Air Products, Eyecare Associates, F & M Insurance Services, F & M Bank, Emerson Process-Fisher, Glenwood Place Helper Auto Service, Hermanson Orthodontics, P.C., Independent Insurance Services, Iowa Lumber, Iowa Valley Community College District, KFJB & KXIA, Koehler Insurance, Lennox Industries, M. Gervich & Sons, Inc., Marshalltown Aviation, Inc., Marshalltown Community College, Marshalltown Company, Marshalltown General Dentistry, Marshalltown Medical & Surgical Center, McRill-Stowell-Christensen Insurance, McFarland Clinic Southside, PennySaver, RACOM, Pinnacle Bank, Upstairs-Downstairs, US Bank, Villa Del Sol, Wells Fargo, Zeno's Inc.

## Lenihan parents invited to meeting

Parents of children attending fifth and sixth grade at the new Lenihan Intermediate School are invited to a meeting May 16, 6:30 p.m., at the National Guard Armory, 909 Summit Street. Lenihan co-principals

Sarah Johnson and Ralph Bryant will present a picture tour of Lenihan and talk about the neighborhood concept of grouping students to achieve small learning communities. Other areas covered include what a typical day at Lenihan

will look like, transportation opportunities and a general question-and-answer time. A translator will be available. For information, call Sarah Johnson at Fisher School at 754-1030, or Ralph Bryant at Anson Middle School at

754-1090. More information, including a staff list, may be found on the school district website at <http://www.marshalltown.k12.ia.us/schools/lenihan/index.htm>

# www.everydaychampions.org



# CHAMBER OF COMMERCE

## Iowa Valley Leadership – opening doors to understanding our community

Iowa Valley Leadership - opening doors to understanding our community. How is the wealth in the world distributed? What are some challenges for Hispanics coming to Marshalltown? How does your economic status affect your language and rules for relating to others? These are some of the questions Iowa Valley Leadership class members discovered answers to when the class met April 13, 2006. MMSC sponsored the April session concerning diversity in our community.

Sister Christine Feagan of the St. Mary's Hispanic Ministry divided the class into a pyramid representing the division of wealth in the world and class members received 3resources<sup>2</sup> according to their place on the pyramid.

Members at the lowest level were given the chance to appeal to people higher up the pyramid to share their resources with everyone. This was a vivid demonstration of entitlement. Even though we have worked hard for what we have, are we, who are fortunate to be born in the United States, entitled to the lions share of the world's resources? We then viewed and discussed videos depicting immigrants who have come both legally and illegally to our country to improve their lives and the lives of their families. Immigrants who are here legally may have to wait more than 10 years before

their spouses are allowed to join them in the United States.

In the afternoon, Belinda Blackburn from AEA 267 presented a program on "A Framework For Understanding Poverty" which helped shed new light on how economic status affects language and rules for relating to others. She explained that a three-year-old child from a language rich home who has heard 30 million words has a vocabulary that equals an adult raised in a language poor home. There is a direct relationship between how many words a child hears and the economic status of the home they are raised in. She told us there are hidden rules and expectations depending on the economic class you were raised. These have tremendous implications for how students learn. Rob Cooper, CEO of Marshalltown Medical and Surgical Center, and John Cahill, Marketing Director of MMSC, joined us for a discussion of leadership. Leaders are in their position to change things for the better.

One item which distinguishes a leader is how they approach issues or problems and how they ask the questions. Questions need to be focused on how we can get accomplish our goal?

Iowa Valley is appreciative of community members like Sister Chris, Belinda, Rob and John and their employers, St. Mary's , AEA 267, and

MMSC, who encourage employees to be active in the community and work on issues facing our community.

To learn more, please apply to participate in the Iowa Valley Leadership Class of 2007 that will start in September 2006. For a class application, contact Betsy Macke at IVCE, 752-4645, ext. 275, or e-mail her at Betsy.Macke@iavalley.edu.

Iowa Valley Leadership is jointly sponsored by the Marshalltown Area Chamber of Commerce and Iowa Valley Continuing Education, and the goal of the program is to unite emerging leaders from diverse backgrounds and perspectives and increase their knowledge and understanding of community issues.

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Marshalltown Area Chamber of Commerce  
 and Marshall Town Center  
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# CENTRAL BUSINESS DISTRICT

Marshalltown Central Business District – Main Street



**Garden Extravaganza**  
**Saturday, May 6**  
**9 a.m. - 2 p.m.**



Downtown and on the courthouse square  
Gardening demonstrations, lawn and garden vendors,  
and kids activities will take place; rain or shine.

## *Discover the Downtown Difference*

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a registered investment advisor.

**Kileen D. Rezac, CFP**  
Branch Office Manager  
25 S. Center  
Marshalltown, IA 50158  
641-752-2041/800-369-1588



**Thank You for attending the presentation  
for the Future Development of  
Marshalltown on March 29**  
**We had a great turnout with over 200 in  
attendance.**

**The plan that was presented is available to the  
community in two forms:**

**On the internet:** For those of you who were unable to  
attend - the entire presentation is available on the City of  
Marshalltown website [www.ci.marshalltown.ia.us](http://www.ci.marshalltown.ia.us) Click on  
the third brown dot titled RDG Presentation - Downtown  
Plan. You will be directed to the Housing and Community  
Development Department page which has a link to the  
entire presentation (this is a large file) and a few of the  
selected graphics (these are one page documents).

**At MCBD Office:** The various drawings displayed at the  
presentation are now available for viewing at the new  
Main Street Office at 216 E. Main Street

**We are very excited and looking forward to the final  
plan that RDG Planning & Design is preparing.**

**For additional information please contact:**

Michelle Spohnheimer, City Housing & Community  
Development Director at 754-5756.  
Kileen Rezac- MCBD at 752-2041  
Marie Steenlage, MCBD-Main Street Program  
Executive Director at 844-2001



# BUSINESS

M · A · R · S · H · A · L · L  
**TOWN CENTER**  
good neighbor. great shopping.

## Upcoming Events:

**Home-Based Business Show**  
May 6

**Mamma's Got a Brand New Bag Promotion**  
May 13

**American Legion Poppy Display**  
May 16-30

**Memorial Day: Mall hours: 12 – 5pm**  
May 29



### Home-Based Business Show

Do you run a home-based business? Would you like to increase your customer base? Join Marshall Town Center and the Marshalltown Area Chamber of Commerce for the Home-Based Business Show on Sat., May 6 from 10am – 4pm. Contact the Mall or Chamber office for more information.

### Mamma's Got a Brand New Bag Promotion

Purchase your Mother's Day gift at Marshall Town Center, spend \$150 or more and receive a free gift bag, filled with things perfect for Mom this Mother's Day. A limited number will be available, so be one of the first to get one!

Register for your chance to win Mom a Marshall Town Center Gift Certificate. No purchase necessary. Register near Center Court.

### Gifts for Moms, Dads and Grads

Need a gift for Mother's Day, Father's Day or Graduation? Pick up a Marshall Town Center Gift Certificate. They are available in any amount and good at all mall stores. Stop by the Mall Office Mon.– Fri. 8:30 a.m. – 5:00 p.m. to pick up yours. Cash, Visa and MasterCard accepted.

### Sign up for the eMALL club.

Get connected to your favorite mall stores and find out about upcoming sales, promotions and receive special discounts by signing up for Marshall Town Center emails. Just go to [www.marshalltowncenter.com](http://www.marshalltowncenter.com) and sign up today! Registration is free!

**Healthy Marshalltown Asset of the Month May- Asset #39**  
**Sense of Purpose**  
Young person reports that "my life has a purpose."



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## Chamber Ambassador Ribbon Cutting and Courtesy Calls



The Chamber Ambassadors made a courtesy call to visit the new Salvation Army addition on Tuesday, March 28.



Sun Daze, 204 South 1st Ave., held a Ribbon Cutting on Tuesday, April 11.



7 Rayos Liquor Store, 120 East Main Street, held a ribbon cutting on Tuesday, April 11.



## Mr. G's Mother's Day Buffet

### Sunday, May 14th, 2006

Serving 10:45 a.m. to 2:00 p.m.

- Baron of Beef
- Ham
- Baked Chicken
- Rolls & Butter
- Variety of Hot Dishes
- Large Array of Fresh Salads
- Relish Tray
- Dessert & Beverage Included

**Adults:**  
\$11.95

**Children**  
(9 & Under)  
\$5.95

**Please Call For  
Reservations**



## Regency Inn

3303 South Center St. • Marshalltown  
641-752-6321

## Ribbon Cuttings Scheduled



Tallyho Travel  
307 West Main Street  
Same Location- New Owner  
4:30 pm on Thursday, May 9

Anytime Fitness  
107 N. Center. Street  
10:00 am on Friday, May 19  
Grand Opening and Open House  
May 19, 20, & 21



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2110 South Center



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 Valerie Vajgrt ★ Kitty Choate ★ Julie Blazek  
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 Michelle Grewell ★ Pat Gulbranson  
 Janet Miller ★ G. Ward Miller ★ Ginny Nielson  
 Jane Chizek ★ Rick Beasley ★ Sherry Beasley  
 Rick Ray ★ Melody Bennett  
 Moises Garcia ★ David Gooding  
 Beth Barrett ★ Phil Henning ★ James “Chris” Bland

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Marshalltown  
752-2647

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AT LAW**

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LATHAM, PEGLOW, O'HARE**  
118 East Main Street  
Marshalltown  
752-8800

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**ARNOLD MOTOR  
SUPPLY**  
116 E. Anson St.  
Marshalltown  
753-5533

**HELPER  
AUTO SERVICE**  
108 W. State St.  
Marshalltown  
752-5225

**BATH &  
KITCHEN**

**IOWA WHOLESALE, INC.  
THE BATH & KITCHEN SHOP**  
14 S. Second Ave.  
Marshalltown  
752-4555

**BLOOD  
BANK**

**THE BLOOD  
CENTER OF IOWA**  
2501 S. Center  
Marshalltown  
641-844-0144

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754-6360  
[www.co.marshall.ia.us](http://www.co.marshall.ia.us)  
[www.iowatreasures.org](http://www.iowatreasures.org)



# BUSINESS

<b>CONSTRUCTION</b>	<b>EMPLOYEE BENEFITS CONSULTING</b>	<b>HEALTH &amp; MEDICAL</b>	<b>INSURANCE</b>
<p><b>CESSFORD READY MIX</b> 101 Washington St. Marshalltown 752-7121</p>	<p><b>BERNIE LOWE &amp; ASSOCIATES</b> 16 E. Main Street Marshalltown 753-4837</p>	<p><b>COMMUNITY NURSING SERVICE</b> 709 S. Center Marshalltown 752-4611</p>	<p><b>KOEHLER INSURANCE AGENCY</b> 26 S. 1st Avenue Marshalltown 753-6691</p>
<b>DECORATIVE</b>	<b>ENGINEERING &amp; LAND SURVEYING</b>	<b>INSURANCE</b>	<p><b>PENN MUTUAL LIFE INSURANCE CO.</b> 16 East Main St., Suite 190 Marshalltown 753-4762</p>
<p><b>SHERWIN-WILLIAMS COMPANY</b> 105 Nicholas Drive Marshalltown 752-0229</p>	<p><b>CLAPSADDLE-GARBER ASSOCIATES, INC.</b> 16 E. Main St. Marshalltown 752-6701</p>	<p><b>AMERICAN FAMILY INSURANCE</b> Bill Thiede-Agent 2501 S. Center, Suite F Marshalltown 752-6367</p>	
<b>ELECTRONIC RECYCLING</b>	<b>FINANCIAL PLANNING</b>	<p><b>AMERICAN FAMILY INSURANCE</b> Joan Postel-Agent 213 E. Main State Center 483-3402 19 S. Center Marshalltown 752-2009</p>	<p><b>HELLBERG'S JEWELERS</b> 13 W. Main Street Marshalltown 752-3675</p>
<p><b>PHOENIX E-WASTE SOLUTIONS</b> 12 S. 8th Avenue Marshalltown 753-7200</p>	<p><b>FINANCIAL PARTNERS GROUP</b> Jason M. Kirke, CFP® 124 West Main State Center, IA 641-483-9914 800-483-9914</p>		
<b>EMBROIDERY</b>	<b>FLORAL</b>	<p><b>CHASE INSURANCE SERVICES</b> 105 A. Westwood Dr. Marshalltown 752-5733</p>	<b>KITCHEN &amp; BATH</b>
<p><b>IN STITCHES</b> 36 E. Main St. Marshalltown 752-8335</p>	<p><b>RENNERS FLOWERS</b> 201 W. Main St. Marshalltown 752-4243</p>		<p><b>INDEPENDENT INSURANCE SERVICES</b> 11 E. Church Street Marshalltown 752-4618</p>





# BUSINESS

<b>MANUFACTURER</b>	<b>MOVERS</b>	<b>PLUMBING &amp; ELECTRIC</b>	<b>RESTAURANTS</b>
<b>RYERSON TULL COIL PROCESSING</b> 1107 E. Main St. Marshalltown 753-3511	<b>SEVDE RELOCATION</b> 1102 Southern Hills Dr. Ames, IA 50010 515-232-6605 800-443-6311	<b>ELECTRIC SUPPLY OF MARSHALLTOWN</b> 1008 S. 12th Ave. Marshalltown 752-4672	<b>SUB CITY</b> 8 E. Main Marshalltown 752-1375
<b>MISCELLANEOUS</b>	<b>NURSING HOMES</b>	<b>HARTWIG PLUMBING &amp; HEATING INC.</b> 405 S. 2nd Ave Marshalltown 752-5707	<b>SUBSTANCE ABUSE TREATMENT</b>
<b>ADULT ODYSSEY</b> 907 Iowa Avenue East Marshalltown 752-6550	<b>GRANDVIEW HEIGHTS</b> 910 E. Olive St. Marshalltown 752-4581	<b>PROSTHETICS</b>	<b>SUBSTANCE ABUSE TREATMENT UNIT</b> SATUCI Marshalltown 752-5421
<b>AUGUSTINE COMPANY</b> 1210 Industrial Blvd. Marshalltown 753-3875	<b>SOUTHRIDGE NURSING &amp; REHAB CENTER</b> 309 W. Merle Hibbs Blvd. Marshalltown 752-4553	<b>CLARK &amp; ASSOCIATES PROSTHETICS &amp; ORTHOTICS</b> 312 E. Main, Suite 2100 Marshalltown 753-0067	<b>TAX SPECIALISTS</b>
<b>SALVATION ARMY</b> 107 W. State St. Marshalltown 753-5236		<b>RADIO</b>	<b>ACCU-TAX</b> 1302 W. Main St. Marshalltown 752-6033
	Would you like to have your Chamber Business listed? Contact your Times-Republican Sales Representative to have your Chamber Business Listed on this Chamber Directory.	<b>KFJB-KXIA</b> 123 W. Main St. Marshalltown 753-3361	<b>TELEPHONE/INTERNET</b>
			<b>IOWA TELECOM COMMUNICATIONS, INC.</b> 1-877-786-4692 <a href="http://www.chooselowaTelecom.com">www.chooselowaTelecom.com</a>





# Take Pride in Marshalltown!

Join CLEANIAC and help clean up downtown Marshalltown as we prepare for upcoming summer events.



**When: Friday May 5th**  
**Time: Starting at 5:00 p.m.**  
**Where: Courthouse Lawn**

CLEANIAC tee-shirts will be available for purchase, gloves and trash bags will be provided.

For additional information contact the Chamber office at 753-6645 or City of Marshalltown Housing Office at 754-5756



Lance Horbach  
Agent



Kathy Minkel  
Administrative Asst.



Mark Rohde  
Agent

***Independent  
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Matt Roelsgard  
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